

28 July 2016

2016 Interim Results

insuring all
our futures



DISCLAIMER

Some of the statements contained in this presentation may be forward-looking statements referring to projections, future events, trends or objectives that, by their very nature, involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated in such statements by reason of factors such as changes in general economic conditions and conditions in the financial markets, legal or regulatory decisions or changes, changes in the frequency and amount of insured claims, particularly as a result of changes in mortality and morbidity rates, changes in surrender rates, interest rates, foreign exchange rates, the competitive environment,

the policies of central banks or governments, legal proceedings, the effects of acquisitions and the integration of newly acquired businesses, and general factors affecting competition. Further information regarding factors which may cause results to differ materially from those projected in forward-looking statements is included in CNP Assurances' filings with the *Autorité des Marchés Financiers*. CNP Assurances does not undertake to update any forward-looking statements presented herein to take into account any new information, future event or other factors. Certain prior-period information may be reclassified on a basis consistent with current year data. The sum of the amounts presented in this document may not correspond exactly to the total indicated in the tables and the text. Percentages and percentage changes are calculated based on unrounded figures and there may be certain minor differences between the amounts and percentages due to rounding. CNP Assurances' final solvency indicators are submitted post-publication to the insurance supervisor and may differ from the explicit and implicit estimates contained in this document.



AGENDA

- 1. First-half 2016 financial performance**
- 2. Managing assets and liabilities in a period of huge volatility**
3. Appendices



First-half 2016 financial performance

KEY FIGURES

(€m)	H1 2016	H1 2015	CHANGE (REPORTED)	CHANGE (LIKE-FOR-LIKE) ⁽¹⁾
Premium income	17,269	16,228	+6.4%	+10.2%
New business margin ⁽²⁾	11.9%	14.5% ⁽³⁾	-2.6 pts	-
Combined ratio ⁽⁴⁾	85.2%	86.1%	-0.9 pts	-
Revenues	1,707	1,666	+2.5%	+12.1%
Administrative costs	(428)	(431)	-0.8%	+4.0%
EBIT	1,280	1,235	+3.6%	+14.9%
Attributable net profit	620	615	+0.8%	+8.7%
ROE	8.5%	7.9% ⁽³⁾	+0.6 pts	-
Consolidated SCR coverage ratio ⁽⁵⁾	165%	192% ⁽³⁾	- 27 pts	-
Operating Free Cash Flow ⁽⁶⁾ (€/share)	€0.79	€0.67	+€0.12	-
Net book value ⁽⁶⁾ (€/share)	€21.5	€21.1 ⁽³⁾	+€0.4	-

(1) Brazilian exchange rate: 3.31 in H1 2015 vs. 4.13 in H1 2016. In the like-for-like comparatives, the contributions of CNP BVP (Europe excluding France) and La Banque Postale Prévoyance (France) have been excluded from 2015 and the contributions of CNP Caution (France), Arial CNP Assurances (France) and the digital company (Brazil) have been excluded from 2016

(2) Calculated using the marginal approach, based on Solvency II cost of capital

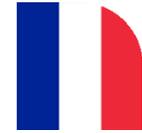
(3) Data at 31 December 2015

(4) Personal risk/protection segment: term creditor insurance, personal risk, health and property & casualty insurance

(5) Calculated using the standard formula

(6) Excluding subordinated notes

PREMIUM INCOME UP 10% IN FRANCE

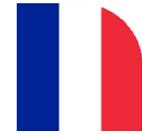


➤ Proportion of savings and pensions premiums represented by unit-linked contracts stable at 15%

➤ Personal risk/protection premiums affected by:

- Scope changes (extension of BPCE term creditor insurance partnership to include the Banques Populaires networks and Crédit Foncier; sale of stake in LBPP)
- Ongoing drive to improve underwriting results on employee benefits contracts

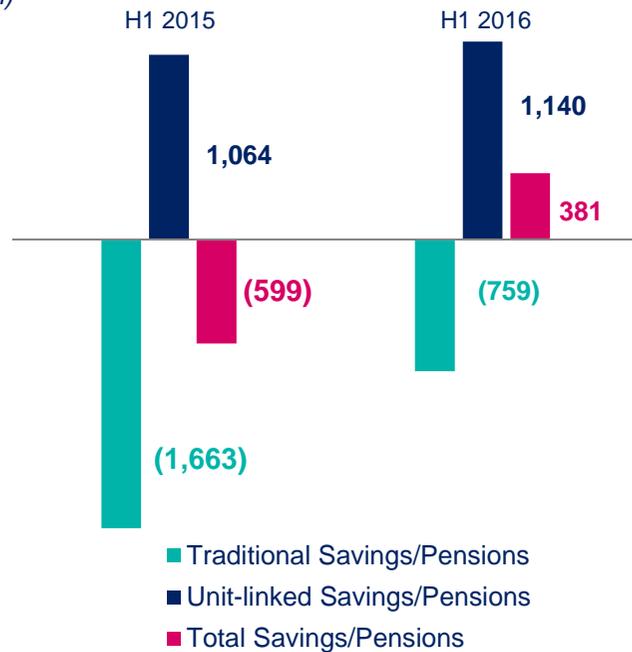
* Like-for-like France: contribution of LBPP excluded from H1 2015 and contributions of CNP Caution and Arial CNP Assurances excluded from H1 2016



HIGH QUALITY SOURCES OF NEW MONEY

SAVINGS/PENSIONS NET NEW MONEY (1)

(€m)



APE MARGIN (2)

(Total France, %)



NEW BUSINESS VALUE (2)

(Total France, €m)

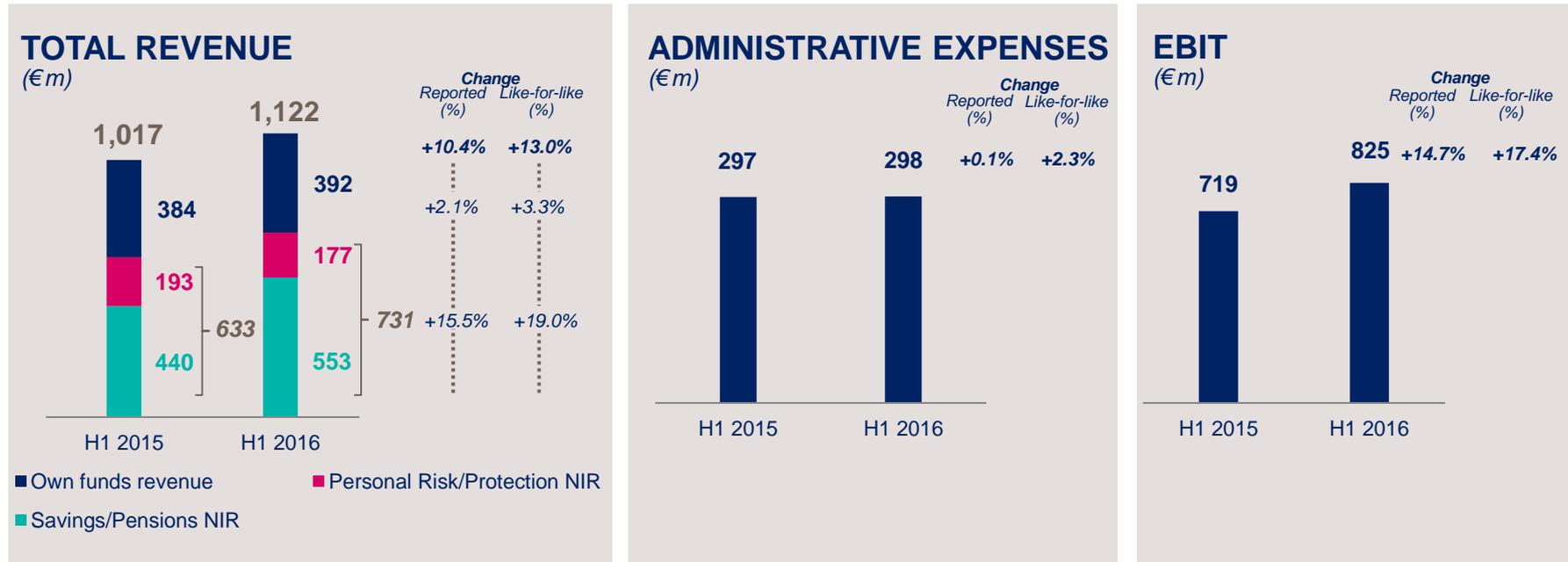
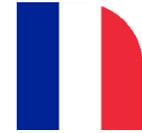


- Higher contribution from operations
- APE margin down 2.9 points due to lower interest rates

(1) French GAAP excluding death cover

(2) Calculated using the marginal approach, based on Solvency II cost of capital

IN FRANCE, STRONG GROWTH IN OPERATING PROFIT



ONGOING IMPROVEMENT IN THE COST/INCOME RATIO *



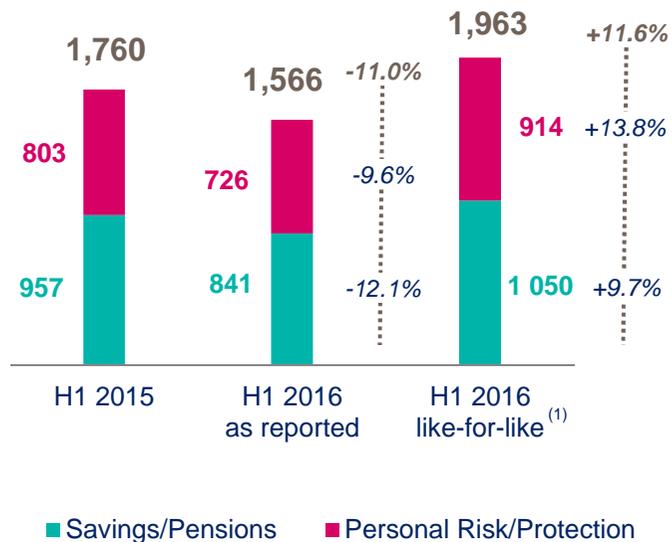
* Cost/income ratio = Administrative expenses/Total net insurance revenue



STRONG BUSINESS MOMENTUM IN LATIN AMERICA

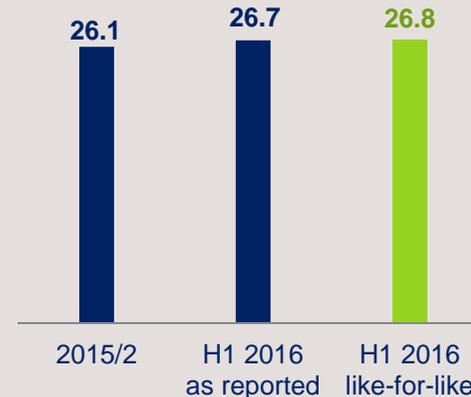
PREMIUM INCOME

(€m)



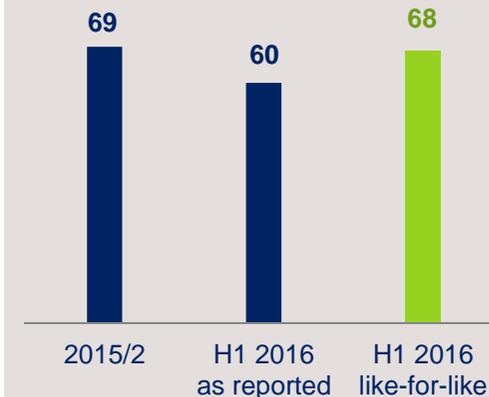
APE MARGIN⁽²⁾

(%)



NEW BUSINESS VALUE⁽²⁾

(€m)



➤ In a Brazilian insurance market ⁽³⁾ up 5.5% over the past twelve months, Caixa Seguradora recorded a 0.5 point increase in market share in the first half, to 5.9%

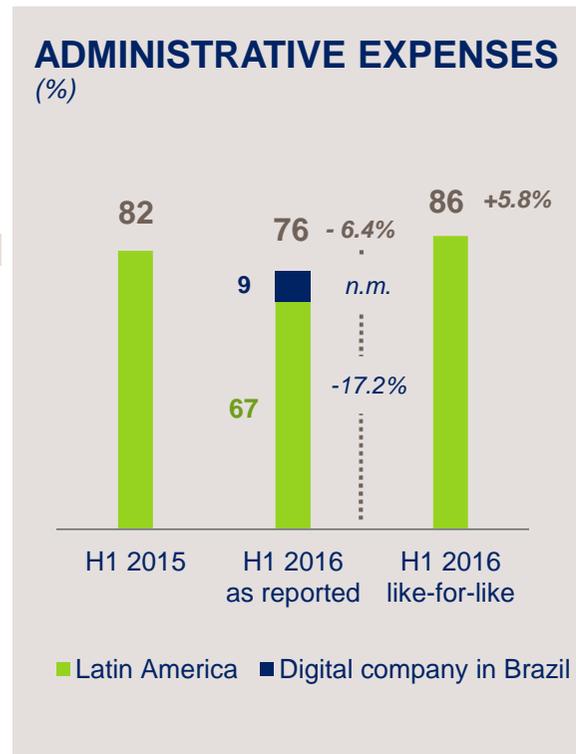
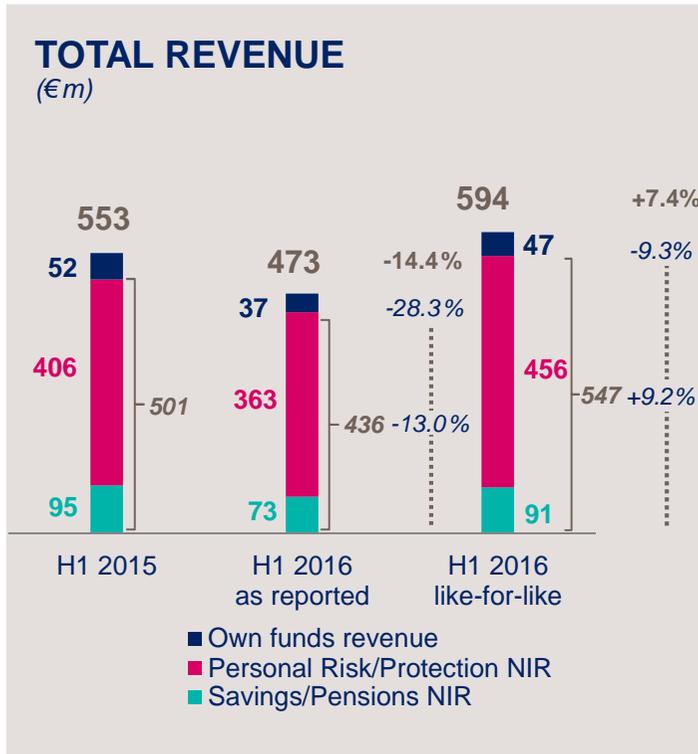
➤ Margins remained high

(1) Brazilian exchange rate: 3.31 in H1 2015 vs. 4.13 in H1 2016. In the like-for-like comparatives, the contribution of the digital company (Brazil) has been excluded from 2016

(2) Calculated using the marginal approach, based on Solvency II cost of capital

(3) Excluding health insurance; source: SUSEP

RESILIENT EBIT PERFORMANCE DESPITE THE NEGATIVE CURRENCY EFFECT

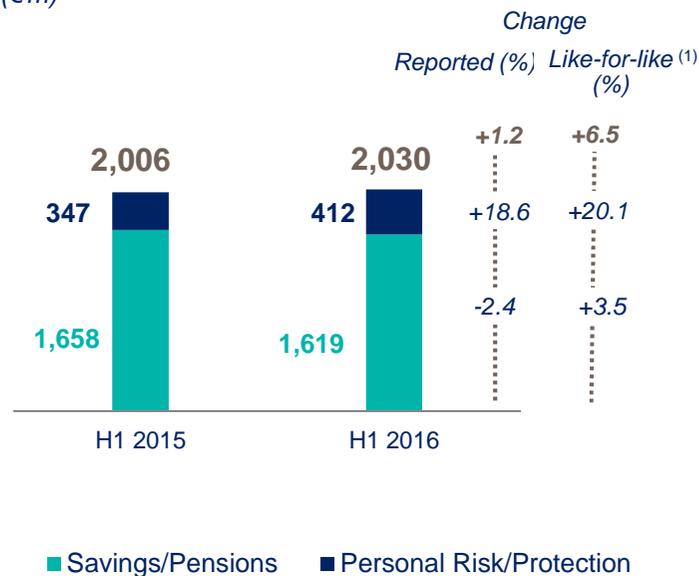


- Continued strong business momentum, led by the personal risk/protection business
- Strongly positive revenue and cost impacts on EBIT excluding investment in digital company

IN EUROPE EXCLUDING FRANCE, REVENUE AND MARGIN GROWTH LED BY PERSONAL RISK/PROTECTION BUSINESS (1/2)



PREMIUM INCOME (€m)



APE MARGIN⁽²⁾ (%)



NEW BUSINESS VALUE⁽²⁾ (€m)

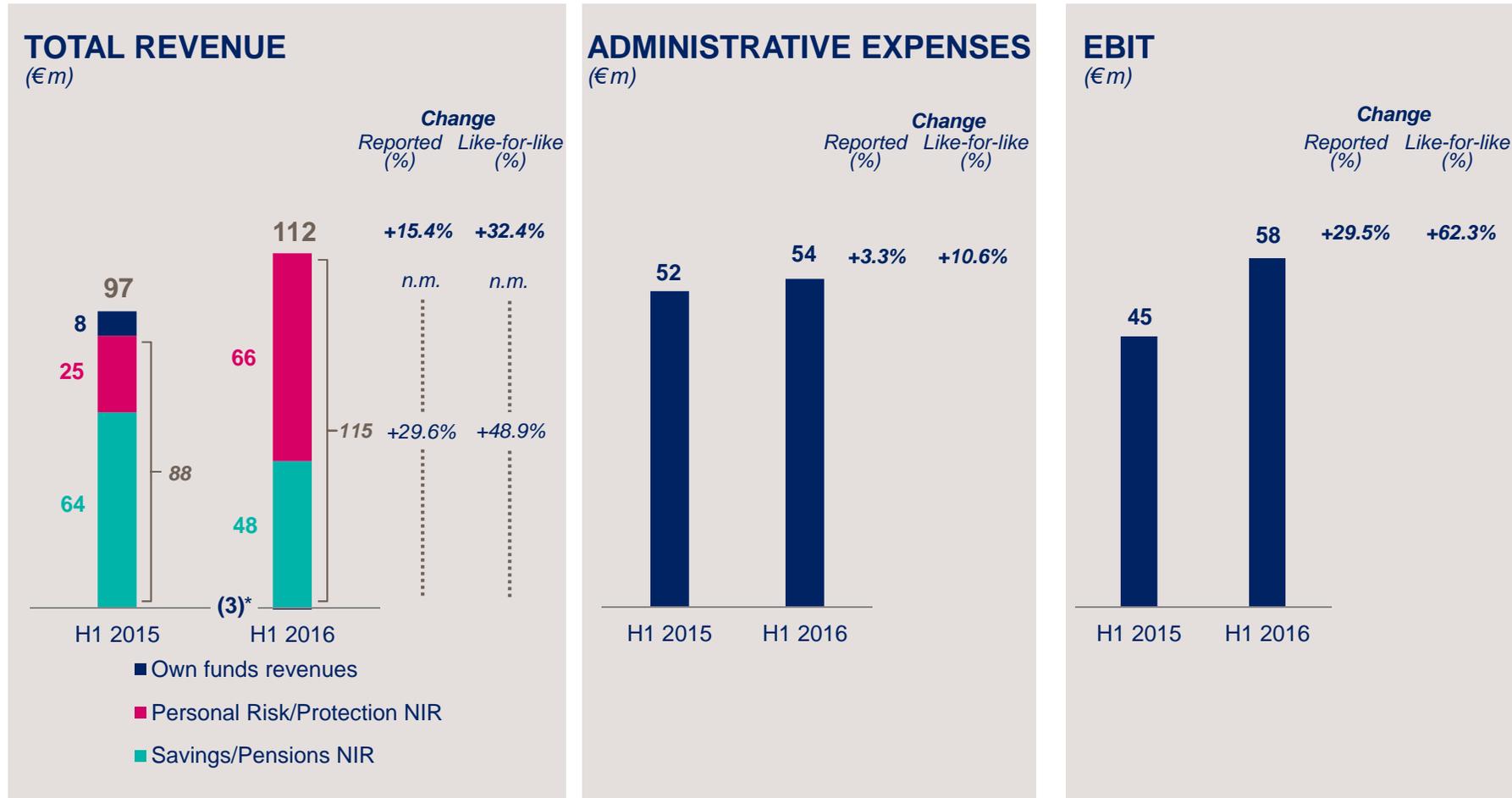


- **CNP Santander Insurance premium income up 33.6% in first-half 2016**
- **CNP Santander Insurance's strong performance drove an increase in the region's new business value**

(1) In the like-for-like comparatives, the contribution of CNP BVP has been excluded from 2015

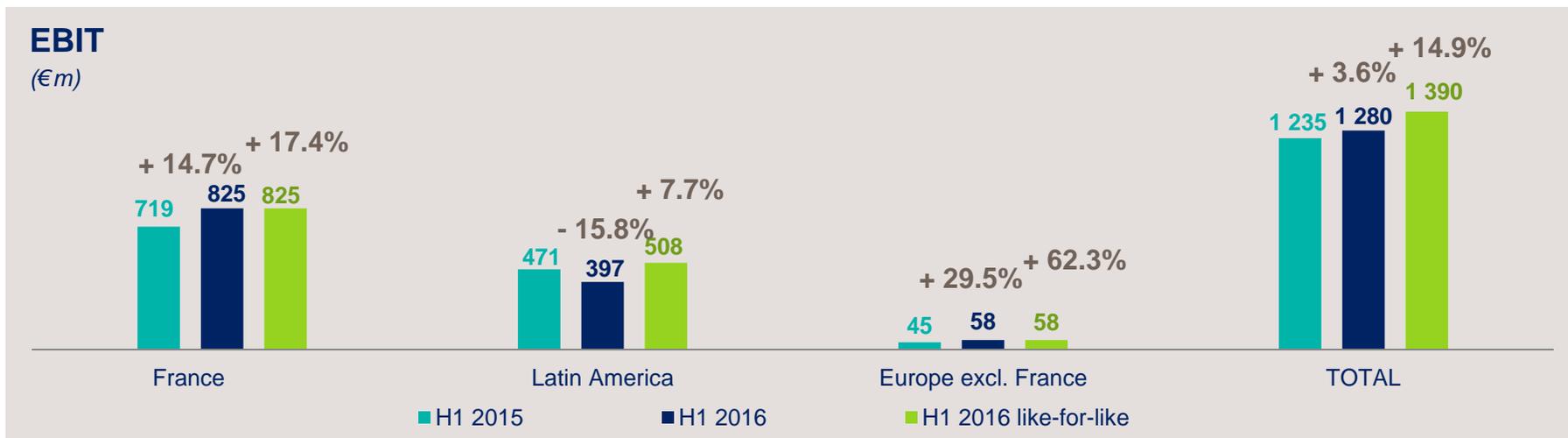
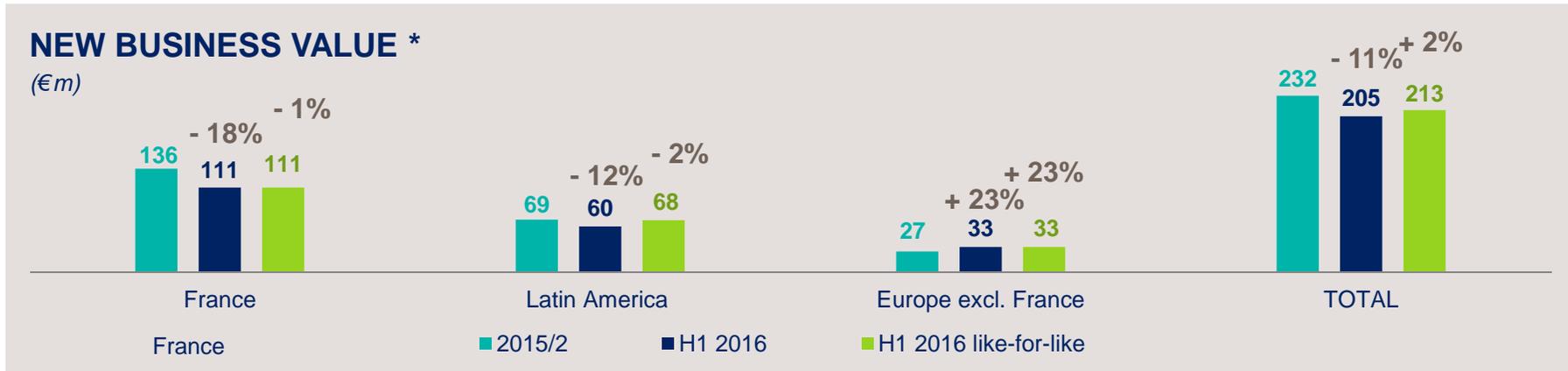
(2) Calculated using the marginal approach, based on Solvency II cost of capital

IN EUROPE EXCLUDING FRANCE, REVENUE AND MARGIN GROWTH LED BY PERSONAL RISK/PROTECTION BUSINESS (2/2)



* Including amortisation of CNP Santander Insurance intangibles for €11 million

NEW BUSINESS VALUE AND EBIT BY GEOGRAPHIC REGION



* Calculated using the marginal approach, based on Solvency II cost of capital

2.

Managing assets and liabilities in a period of huge volatility

ATTRIBUTABLE NET PROFIT OF €620 MILLION

(€m)	H1 2016	H1 2015	CHANGE (%) Reported	CHANGE (%) Like-for-like*
EBIT	1,280	1,235	+3.6	+14.9
Finance costs	(119)	(95)		
Share of profit of associates	3	2		
Income tax expense	(435)	(422)		
Non-controlling interests	(129)	(177)		
Recurring profit	599	543	+10.3	+18.9
Net realised gains on equities, property and AFS, and fair value adjustments	88	288		
Non-recurring items	(67)	(216)		
Attributable net profit	620	615	+0.8	+8.7

- **The Group confirms its objective of delivering average organic EBIT growth of at least 5% per year in the three-year period 2016-2018**
- **Gain on the sale of the Group's 50% stake in La Banque Postale Prévoyance: €161m after tax**
- **Policyholders' surplus reserve at 30 June 2016: €7.9bn, representing 3.4% of technical reserves**

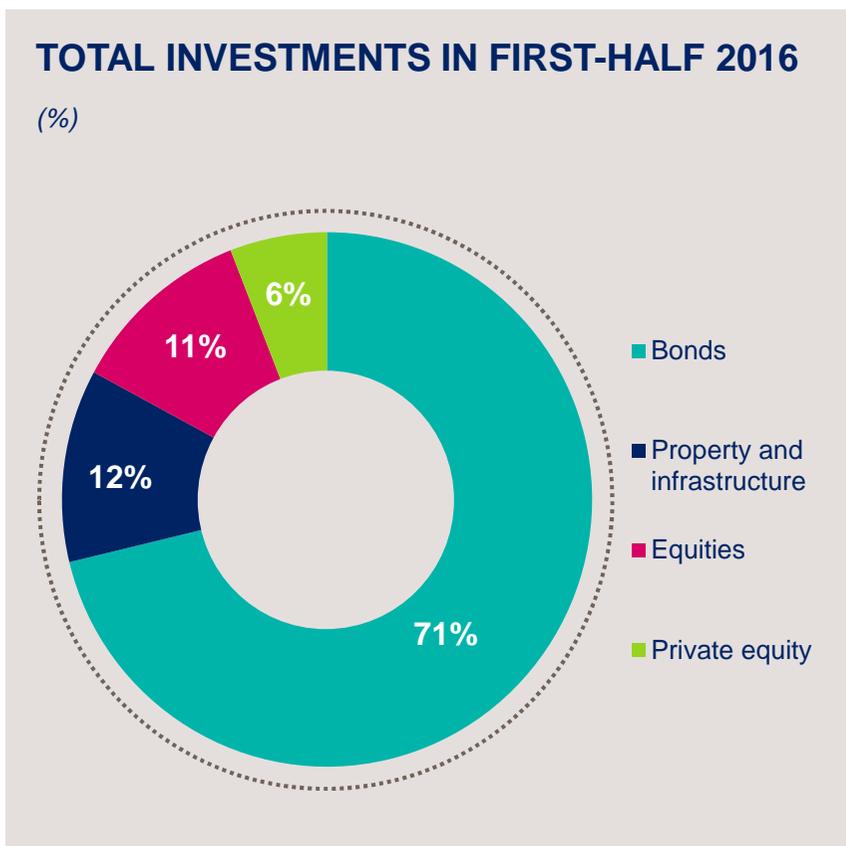
* Brazilian exchange rate: 3.31 in H1 2015 vs. 4.13 in H1 2016. In the like-for-like comparatives, the contributions of CNP BVP (Europe excluding France) and La Banque Postale Prévoyance (France) have been excluded from 2015 and the contributions of CNP Caution (France), Arial CNP Assurances (France) and the digital company (Brazil) have been excluded from 2016

OPERATING FREE CASH FLOW* OF €0.79 PER SHARE

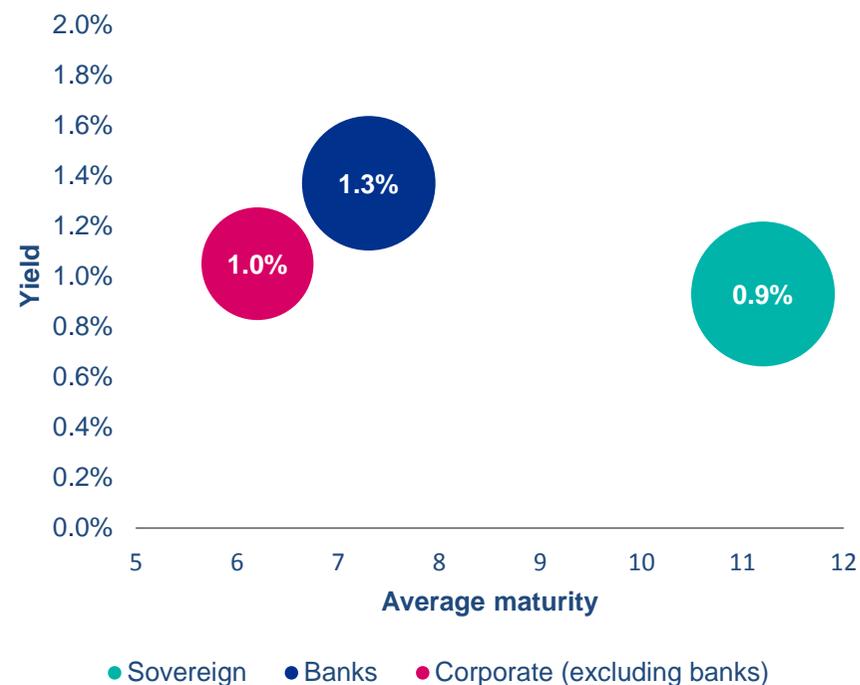


* Excluding subordinated notes and calculated based on Solvency II cost of capital

AN INVESTMENT STRATEGY ALIGNED WITH THE ECONOMIC ENVIRONMENT IN EUROPE



BOND INVESTMENTS IN FIRST-HALF 2016



➤ **European bond portfolios – average reinvestment rate in first-half 2016: 1.1%**

A DIVERSIFICATION STRATEGY TO IMPROVE PORTFOLIO YIELD

➤ **Stabilised equity portfolio**

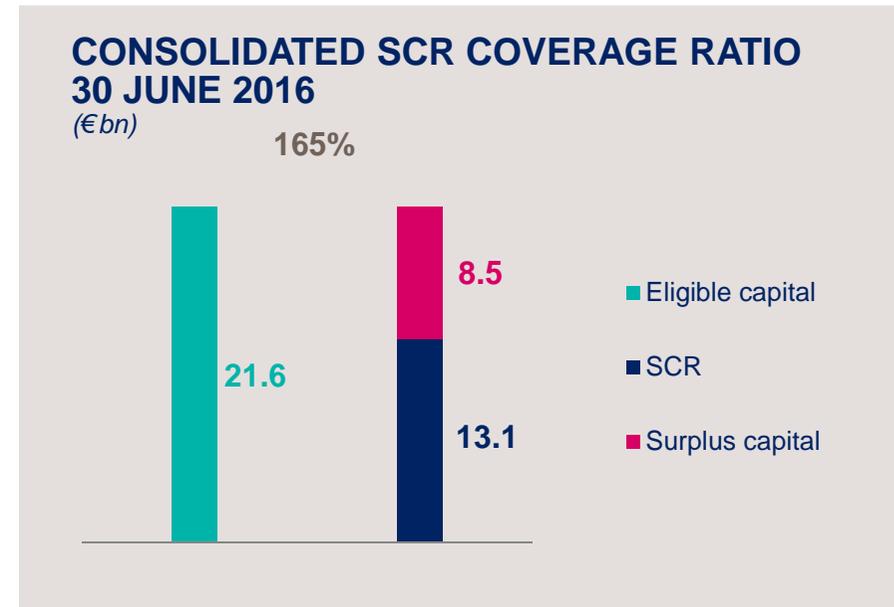
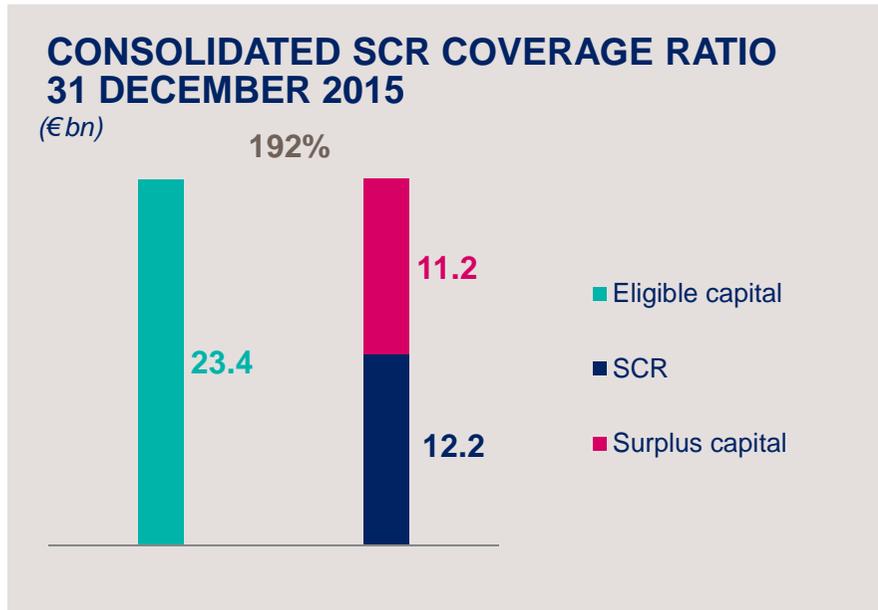
- Stable portfolio of traditional stocks
- Increased investment in more defensive stocks (low volatility equity funds, funds hedged against falling stock prices, convertible bonds)
- Ongoing refocusing away from US stocks in favour of European stocks offering higher relative valuations

➤ **Increased investment in non listed assets**

- Real estate: €900 million in equity and €320 million in debt.
Historical average IRR of 7.5%
- Infrastructure: €40 million in equity (Méri diam III fund) and €250 million in debt.
Historical average IRR of 10.8%
- Private equity: €310 million in equity.
Historical average IRR of 8.2%

➤ **6% to 7% of assets held in cash due to market volatility**

SOLVENCY II: CONSOLIDATED SCR COVERAGE RATIO OF 165% AT 30 JUNE 2016

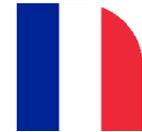


➤ **Eligible capital and SCR affected by sharp fall in interest rates and deteriorating stock markets**

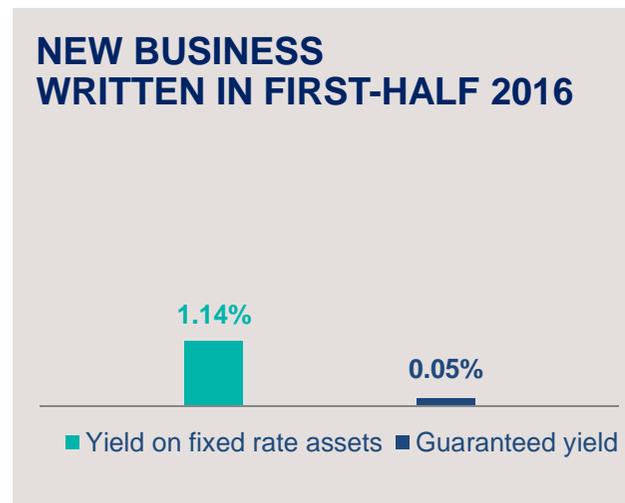
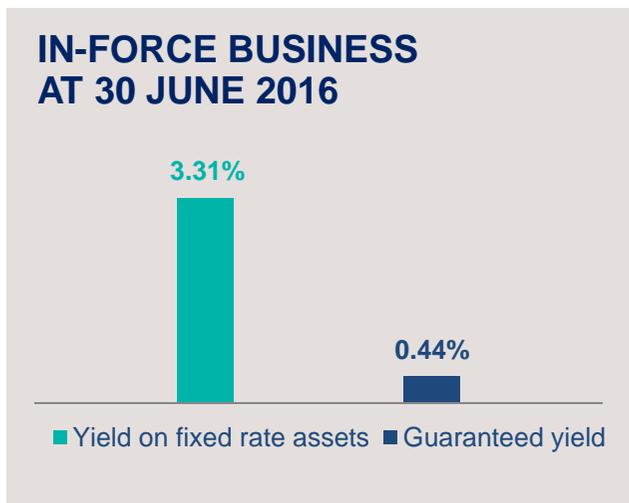
➤ **Note: CNP Assurances calculates its consolidated SCR coverage ratio as follows:**

- Standard formula without applying transitional measures (except for grandfathering of subordinated debt)
- No equivalent regulatory capital measurement in Brazil
- Net of current year's dividend

DYNAMIC ADAPTATION TO AN INFLATION-FREE ENVIRONMENT



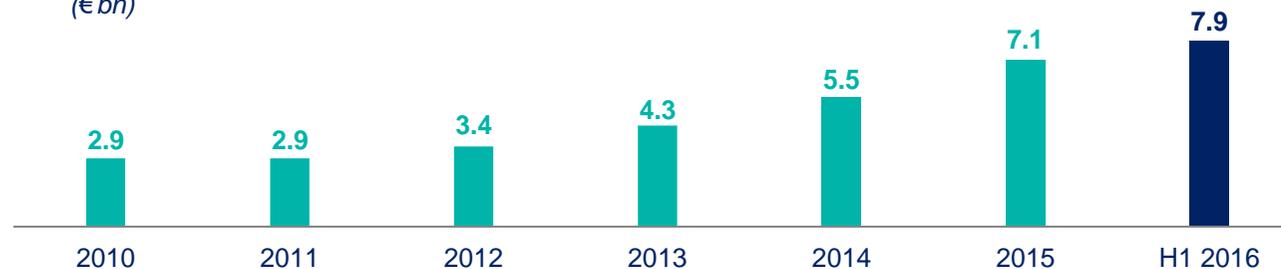
Low yield guarantees on in-force and new business



€217bn
in technical reserves
for traditional
savings contracts

**Policyholders’
surplus reserve of
€7.9bn**

Growth in policyholders' surplus reserve (€bn)



Unaudited management reporting data

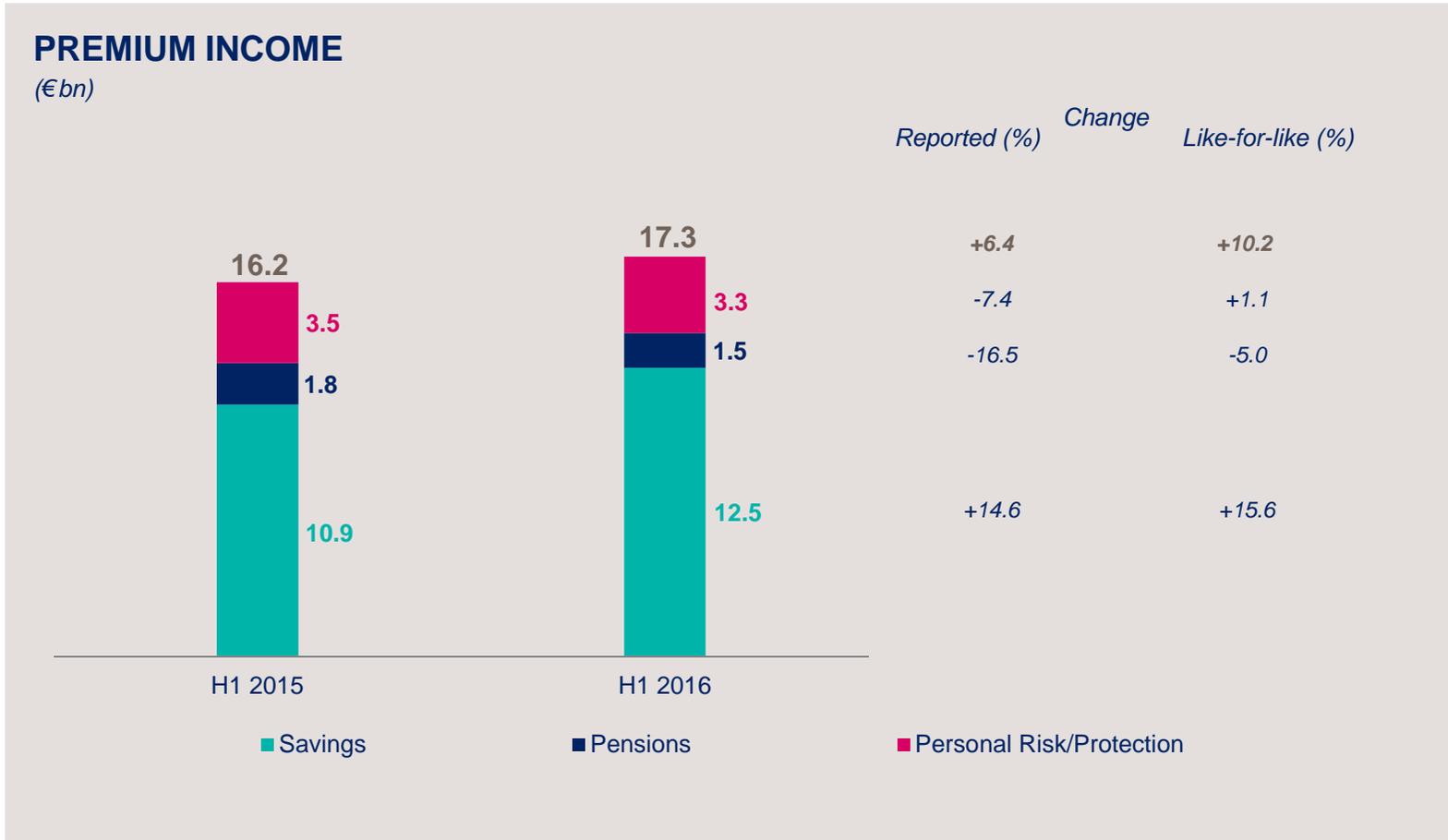
3.

Appendices

APPENDICES

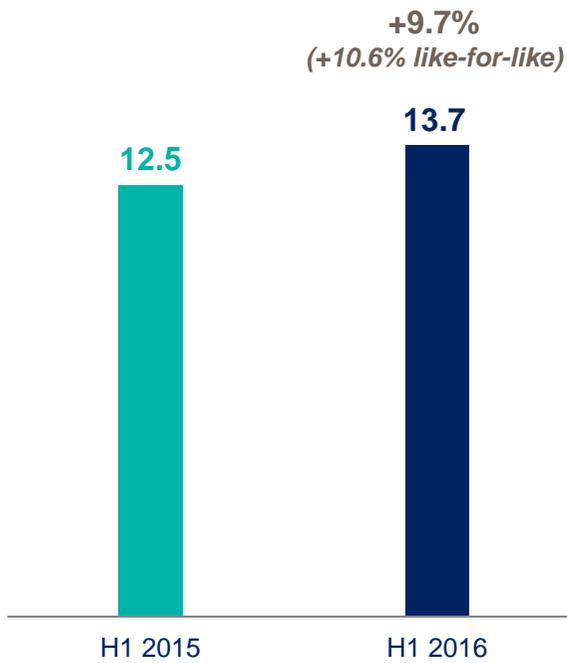
■ Premium Income	23	■ NBV/APE Margin by Origin	49
■ Net New Money (French GAAP)	25	■ Group Free Surplus Variance Analysis	50
■ Withdrawal rates	26	■ Balance sheet indicators	51
■ Average Technical Reserves by Segment	27	■ Group capital structure under Solvency II	52
■ Group Revenue	28	■ Solvency II Group MCR Coverage Ratio of 280% at 30 June 2016	53
■ Net Insurance Revenue by Segment and Origin	29	■ Portfolio Analysis by Asset Class	54
■ Net Insurance Revenue by Business Line	30	■ Unrealised Gains (IFRS) by Asset Class	55
■ EBIT by Segment	31	■ Bond Portfolio by Type of Issuer, Credit Rating and Maturity	56
■ EBIT by Country/Subsidiary	32	■ Corporate Exposures (excluding banks)	57
■ Contribution to Consolidated Profit – France	33	■ Bank Exposures (excluding covered bonds)	58
■ Contribution to Consolidated Profit – Caixa Seguradora	34	■ Asset-Backed Securities Portfolio	59
■ Contribution to Consolidated Profit – CNP UniCredit Vita	35	■ Energy Industry Exposure	60
■ Contribution to Consolidated Profit – CNP Santander Insurance	36	■ Commodities and steel industry exposure	61
■ Contribution to Consolidated Profit – CNP Seguros de Vida	37	■ Sterling and United Kingdom exposure	62
■ Sensitivity of Net Profit and Equity (after hedging)	38	■ An expanded hedging strategy in 2016	63
■ Insurance and Financial Liabilities – Recurrence Analysis	39	■ Hedging portfolio	64
■ Adjusted Net Asset Value (ANAV)	40	■ Sovereign Exposures	65
■ Equity and MCEV [®]	41	■ Average maturity	67
■ MCEV [®] at €25.2/share	42	■ Fair Value Measurement Methods	68
■ Variance Analysis – Overview	43	■ Maturities of CNP Assurances Subordinated Debt	69
■ First-Half 2016 NBV	44	■ Debt Ratios	70
■ First-half 2016 NBV by Country	45	■ Standard & Poor's Rating	71
■ MCEV [®]	46	■ Next results announcement	72
■ NBV and APE Margin	47		
■ MCEV [®] Calculation	48		

PREMIUM INCOME



PREMIUM INCOME

PREMIUM INCOME FRANCE (€bn)



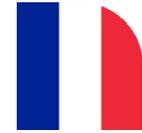
PREMIUM INCOME LATIN AMERICA (€bn)



PREMIUM INCOME EUROPE EXCL. FRANCE (€bn)

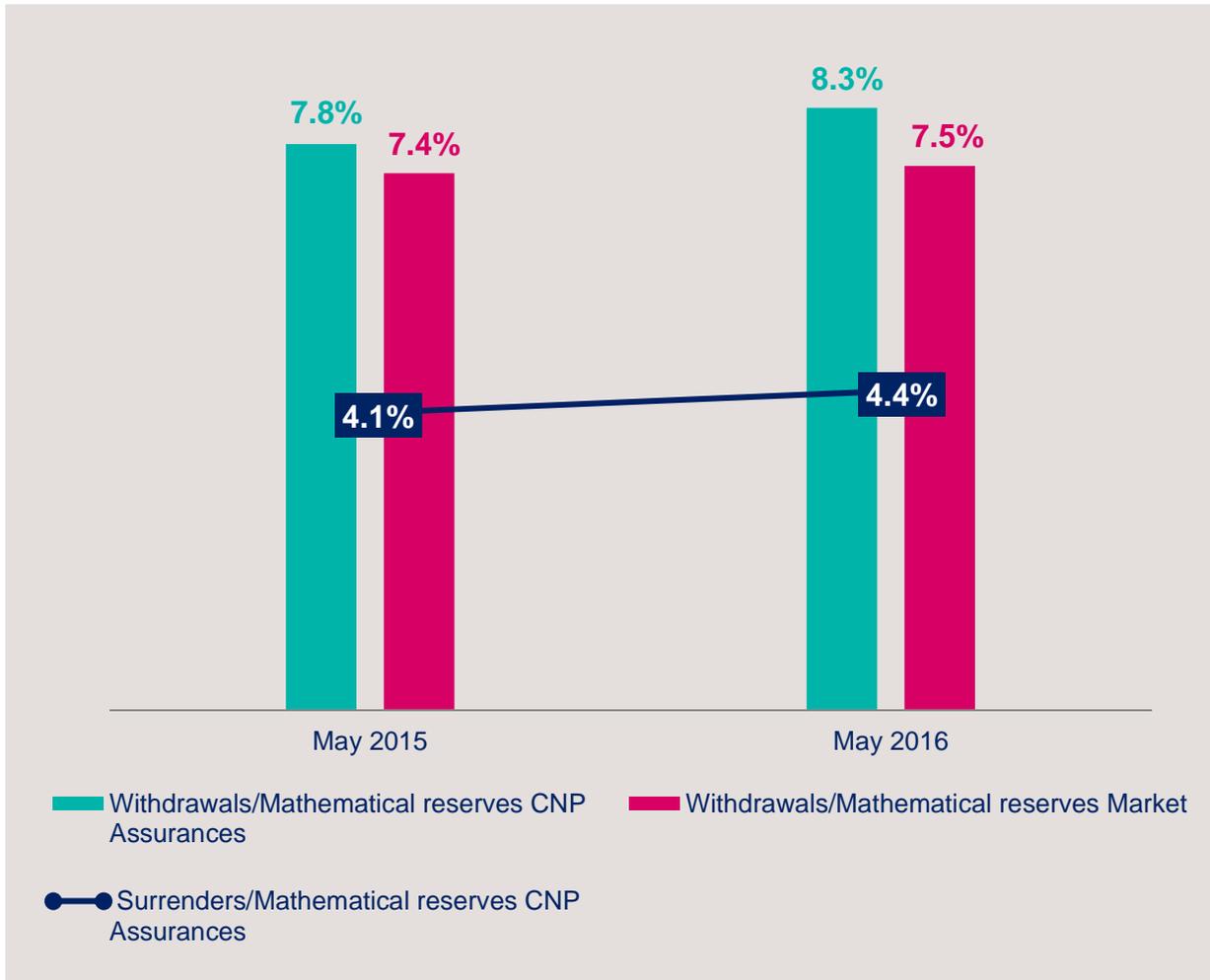
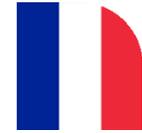


NET NEW MONEY (FRENCH GAAP)



(€m)	Q1 2015	H1 2015	9M 2015	FY 2015	Q1 2016	H1 2016
Unit-linked savings/pensions products	645	1,064	1,528	2,021	656	1,140
Traditional savings/pensions products	(860)	(1,663)	(1,789)	(1,186)	(75)	(759)
TOTAL SAVINGS/PENSIONS NET NEW MONEY	(215)	(599)	(260)	835	581	381
Death cover included in personal risk/protection policies	379	731	1,087	1,408	329	665
TOTAL LIFE NET NEW MONEY	164	132	827	2,243	911	1,046
Of which, life excluding unit-linked	(481)	(932)	(702)	222	254	(94)
Of which, unit-linked	645	1,064	1,528	2,021	656	1,140

WITHDRAWAL RATES



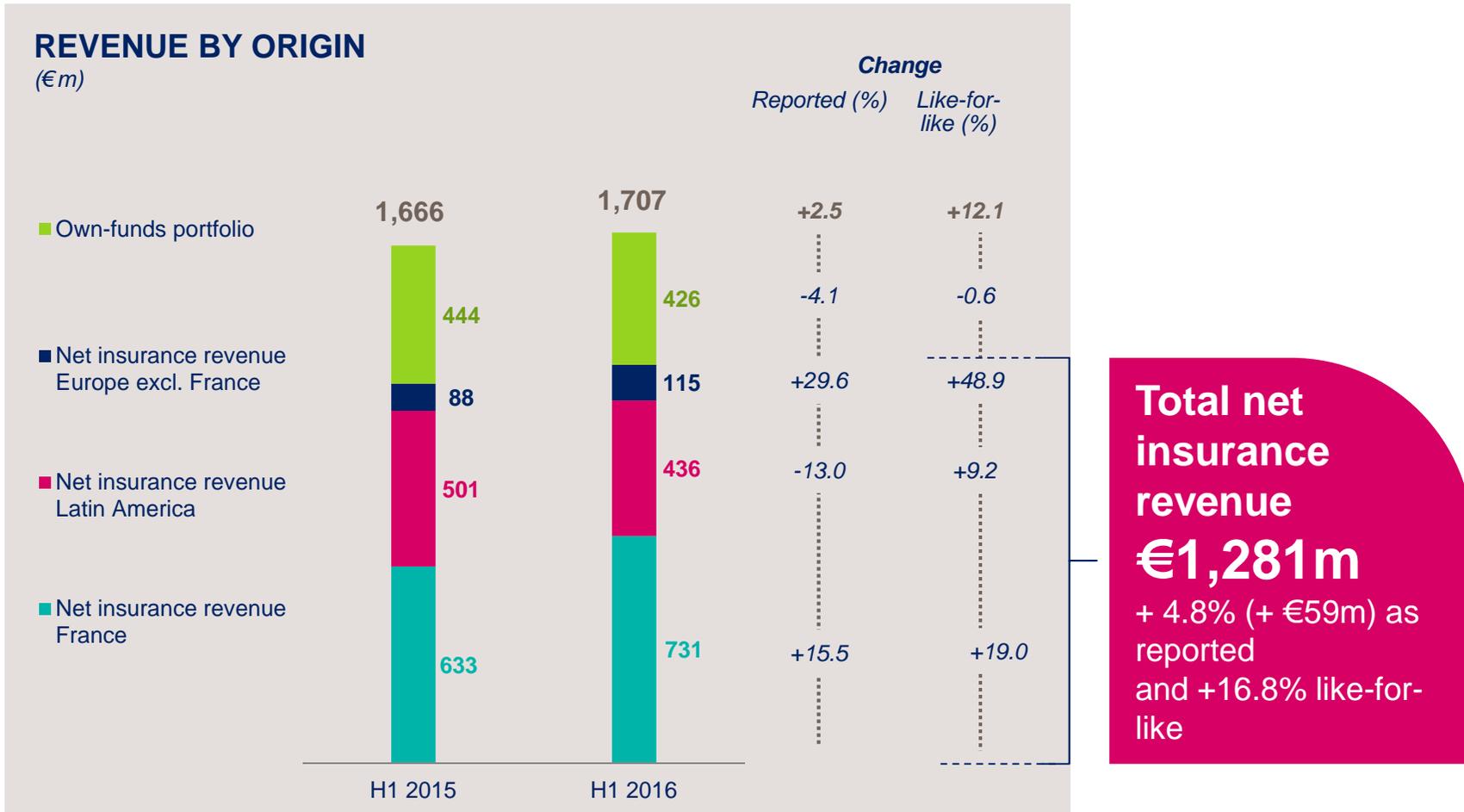
Withdrawal rates
as a % of
mathematical
reserves
CNP Assurances/
French market

AVERAGE TECHNICAL RESERVES* BY SEGMENT

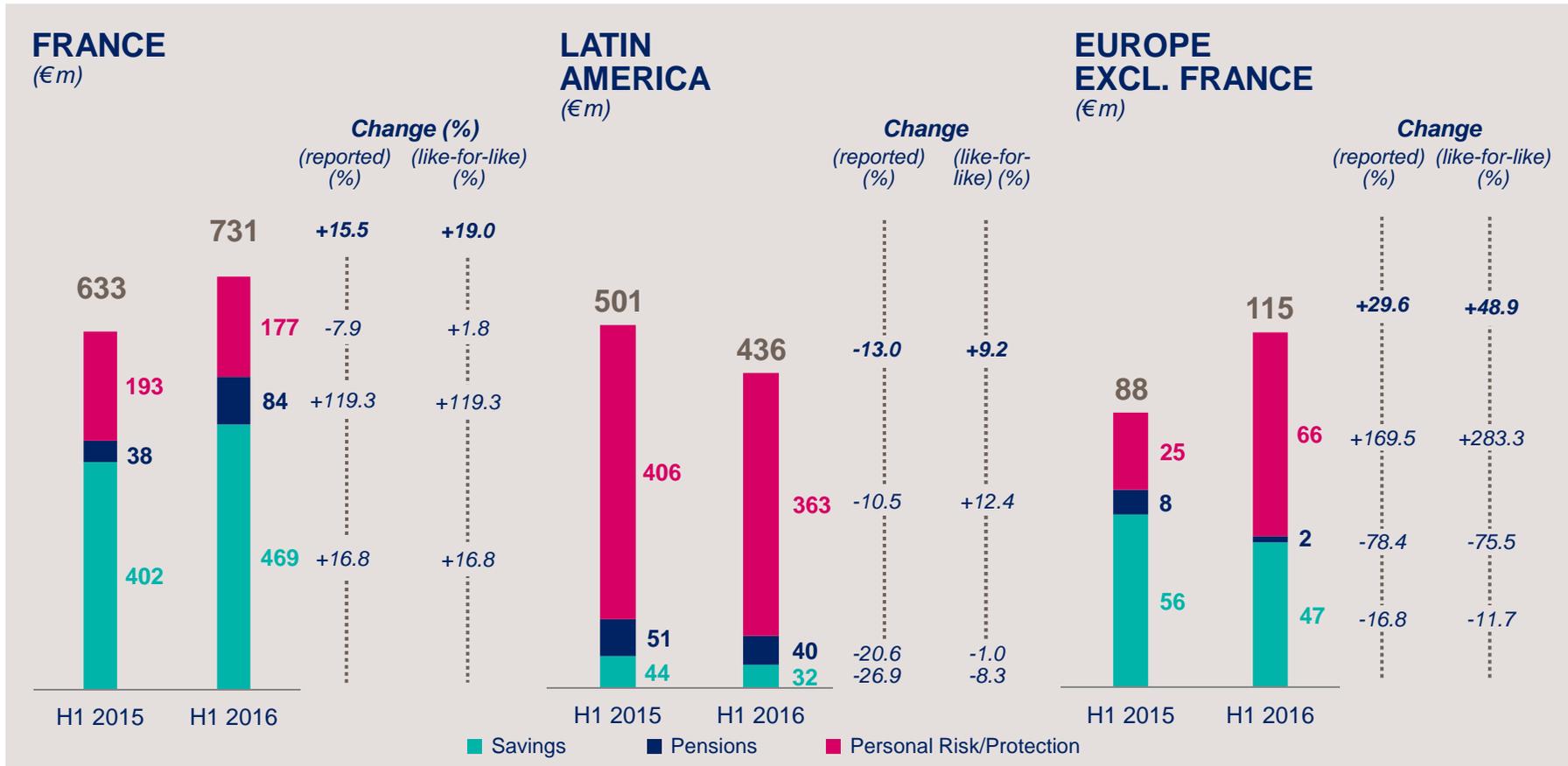
(€m)		SAVINGS	PENSIONS	PERSONAL RISK/ PROTECTION	TOTAL
H1 2015	France	245,805	26,643	9,155	281,603
	Europe excluding France	11,960	766	1,337	14,063
	Latin America	805	7,693	1,282	9,780
	TOTAL	258,570	35,102	11,773	305,445
H1 2016	France	245,775	27,233	8,275	281,284
	Europe excluding France	12,884	635	1,796	15,314
	Latin America	685	8,074	1,271	10,029
	TOTAL	259,344	35,942	11,342	306,627

* Excluding deferred participation and net of reinsurance

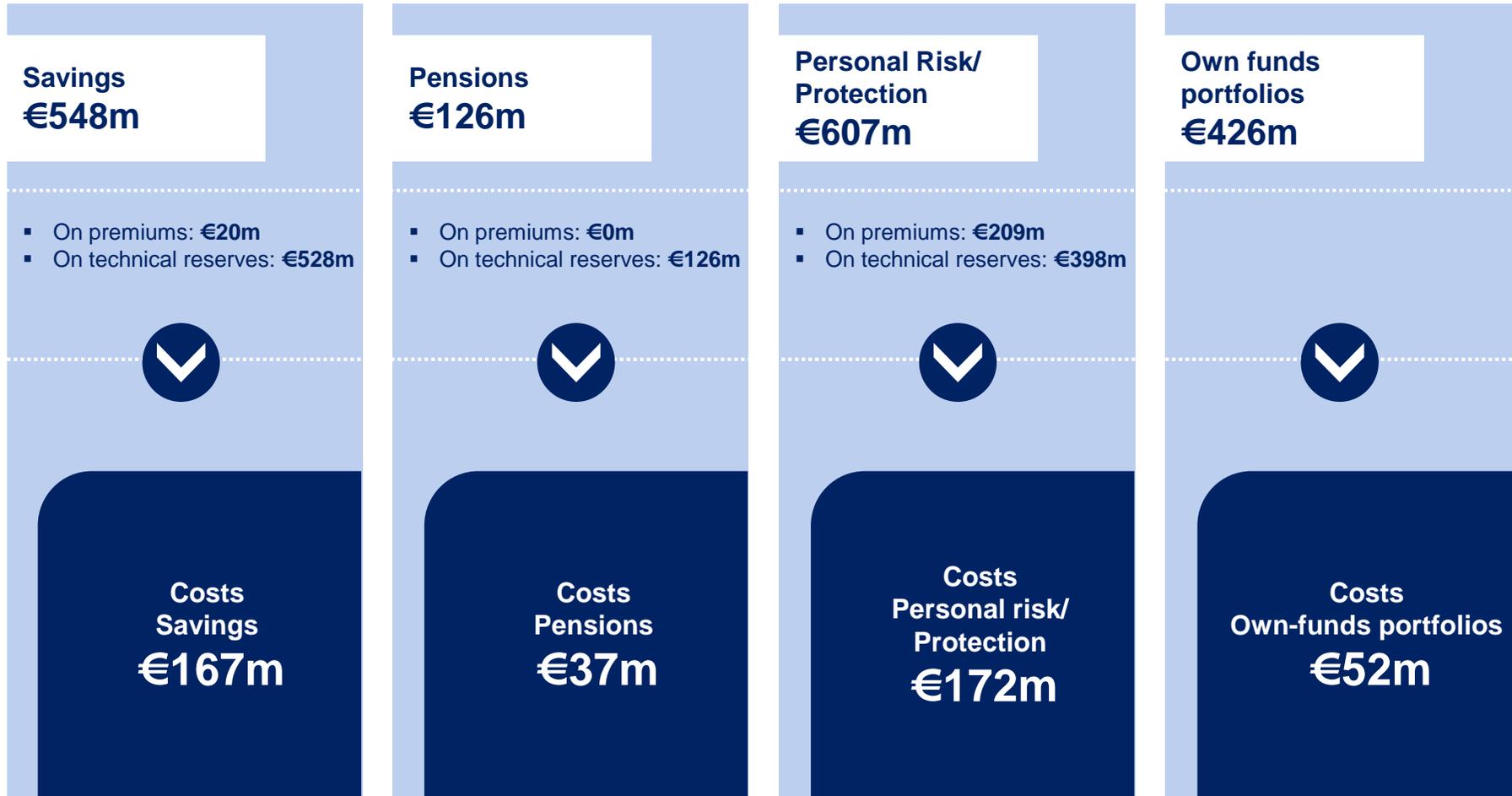
GROUP REVENUE



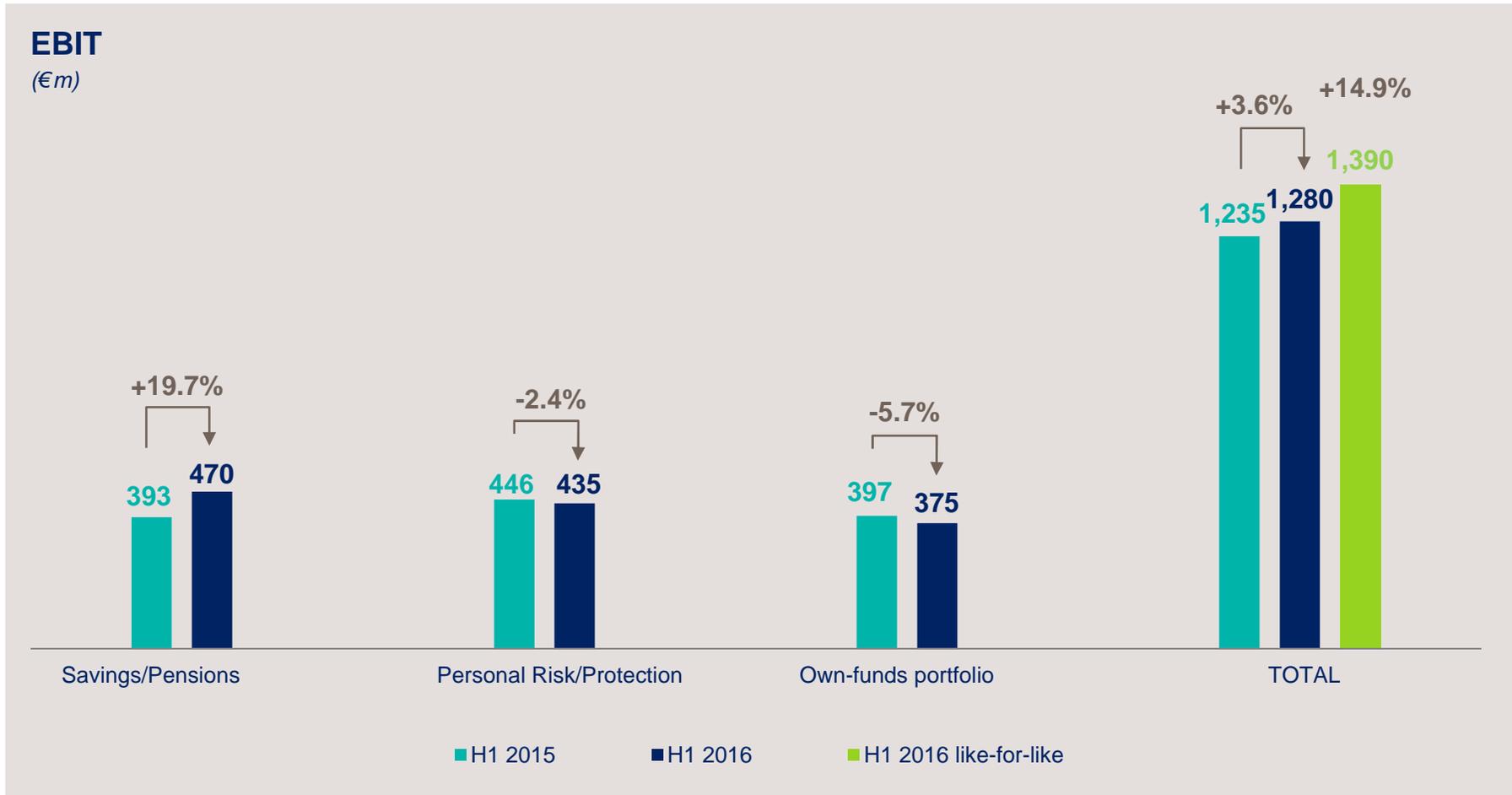
NET INSURANCE REVENUE BY SEGMENT AND ORIGIN



NET INSURANCE REVENUE BY BUSINESS LINE



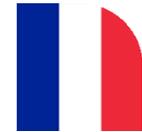
EBIT BY SEGMENT



EBIT BY COUNTRY/SUBSIDIARY

(€m)	H1 2016	FRANCE	CAIXA SEGURADORA	CNP UNICREDIT VITA	CNP SANTANDER INSURANCE	CNP SEGUROS DE VIDA	CNP CIH	CNP PARTNERS	OTHER EUROPE EXCL. FRANCE
Premium income	17,269	13,672	1,541	1,544	289	25	69	105	23
Period-end technical reserves excl. deferred Participation and net of reinsurance	303,860	276,565	11,363	11,865	1,348	23	417	1,706	573
Total revenue before amortisation of VIF and VDA	1,720	1,122	464	49	30	10	17	13	15
Administrative costs	428	298	71	17	7	6	11	13	7
EBIT before amortisation of VIF and VDA	1,292	825	393	32	23	5	5	1	8
Amortisation of VIF and VDA	(12)	0	(1)	0	(11)	0	(1)	0	0
EBIT after amortisation of VIF and VDA	1,280	825	392	32	12	5	5	1	8

CONTRIBUTION TO CONSOLIDATED PROFIT – FRANCE



(€m)	H1 2016	H1 2015
EBIT before amortisation of VIF and VDA	825	720
- Amortisation of VIF and VDA	0	(1)
EBIT after amortisation of VIF and VDA	825	719
- Finance costs	(118)	(94)
- Share of profit of equity-accounted companies	1	0
- Income tax expense	(250)	(229)
- Non-controlling interests	(1)	(8)
Recurring profit before capital gains and losses	456	388
Net realised gains on equities and investment property	141	247
+/- Fair value adjustments to trading securities	(37)	43
+/- Non-recurring items	(67)	(217)
Reported Net Profit – France	493	461

Attributable to owners of the parent

CONTRIBUTION TO CONSOLIDATED PROFIT – CAIXA SEGURADORA



(€m)	H1 2016	H1 2016 at constant exchange rates	H1 2015	
EBIT before amortisation of VIF and VDA	393	490	465	
Amortisation of VIF and VDA	(1)	(1)	(1)	
EBIT after amortisation of VIF and VDA	392	489	464	
- Finance costs	0	0	0	
- Share of profit of equity-accounted companies	2	3	2	
- Income tax expense	(172)	(215)	(175)	
- Non-controlling interests	(110)	(138)	(146)	
Recurring profit before capital gains and losses	111	139	145	Attributable to owners of the parent
Net realised gains on equities and investment property	0	0	0	
+/- Fair value adjustments to trading securities	(16)	(16)	(2)	
+/- Non-recurring items	0	0	0	
Reported Net Profit – Caixa Seguradora	95	123	143	

CONTRIBUTION TO CONSOLIDATED PROFIT – CNP UNICREDIT VITA



<i>(€m)</i>	H1 2016	H1 2015	
EBIT before amortisation of VIF and VDA	32	36	
- Amortisation of VIF and VDA	0	0	
EBIT after amortisation of VIF and VDA	32	36	
- Finance costs	(1)	(1)	
- Income tax expense	(8)	(10)	
- Non-controlling interests	(10)	(11)	
Recurring profit before capital gains and losses	13	15	Attributable to owners of the parent
Net realised gains on equities and investment property	1	0	
+/- Fair value adjustments to trading securities	0	0	
+/- Non-recurring items	0	1	
Reported Net Profit – CNP UniCredit Vita	14	16	

CONTRIBUTION TO CONSOLIDATED PROFIT – CNP SANTANDER INSURANCE



(€m)	H1 2016	H1 2015	
EBIT before amortisation of VIF and VDA	22.8	10.9	
Amortisation of VIF and VDA	(10.7)	0	
EBIT after amortisation of VIF and VDA	12.1	10.9	
- Finance costs	0		
- Income tax expense	(1.5)	(1.4)	
- Non-controlling interests	(5.2)	(4.7)	
Recurring profit before capital gains and losses	5.4	4.9	Attributable to owners of the parent
Net realised gains on equities and investment properties	0	0	
+/- Fair value adjustments to trading securities	0	0	
+/- Non-recurring items	0	0	
Reported Net Profit – CNP Santander Insurance	5.4	4.9	

CONTRIBUTION TO CONSOLIDATED PROFIT – CNP SEGUROS DE VIDA



(€m)	H1 2016	H1 2016 at constant exchange rates	H1 2015	
EBIT before amortisation of VIF and VDA	4.7	7.6	7.9	
Amortisation of VIF and VDA	0	0	0	
EBIT after amortisation of VIF and VDA	4.7	7.6	7.9	
- Finance costs	0	0	0	
- Income tax expense	(1.6)	(2.6)	(2.8)	
- Non-controlling interests	(0.7)	(1.2)	(1.2)	
Recurring profit before capital gains and losses	2.3	3.8	3.9	Attributable to owners of the parent
Net realised gains on equities and investment properties	0	0	0	
+/- Fair value adjustments to trading securities	2.2	3.6	(0.6)	
+/- Non-recurring items	0	0	0	
Reported Net Profit – Seguros de Vida	4.5	7.4	3.3	

SENSITIVITY OF NET PROFIT AND EQUITY (AFTER HEDGING)

SENSITIVITY TO A CHANGE IN VALUE OF ASSETS

<i>(€m)</i>	100-BPS INCREASE IN INTEREST RATES	100-BPS FALL IN INTEREST RATES	10% INCREASE IN SHARE PRICES	10% FALL IN SHARE PRICES
Impact on attributable net profit	14.4	48.9	30.0	(50.1)
Impact on equity	(851.8)	854.8	349.2	(329.1)

INSURANCE AND FINANCIAL LIABILITIES – RECURRENCE ANALYSIS

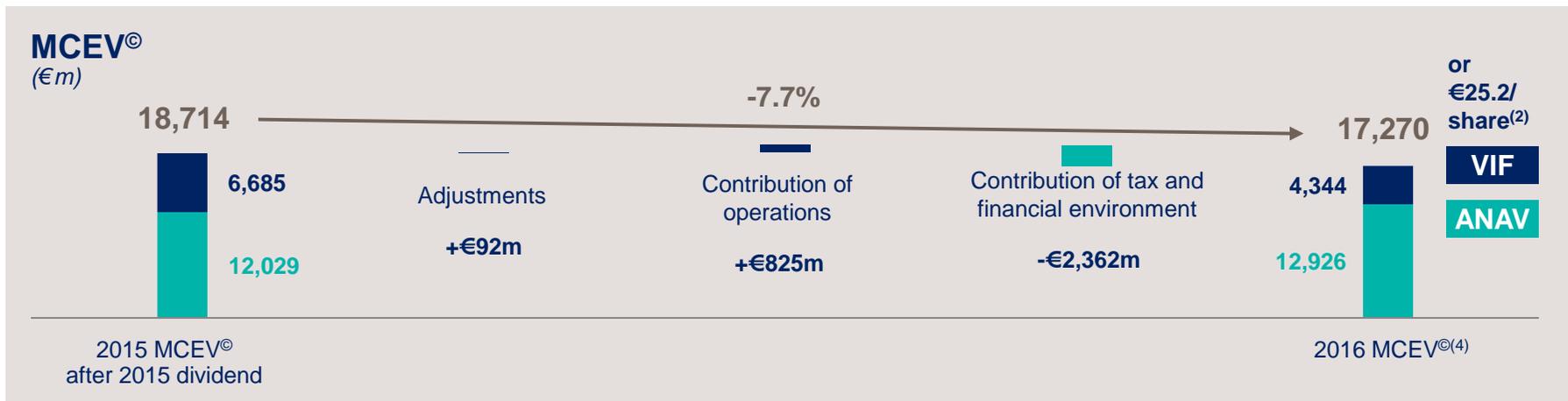
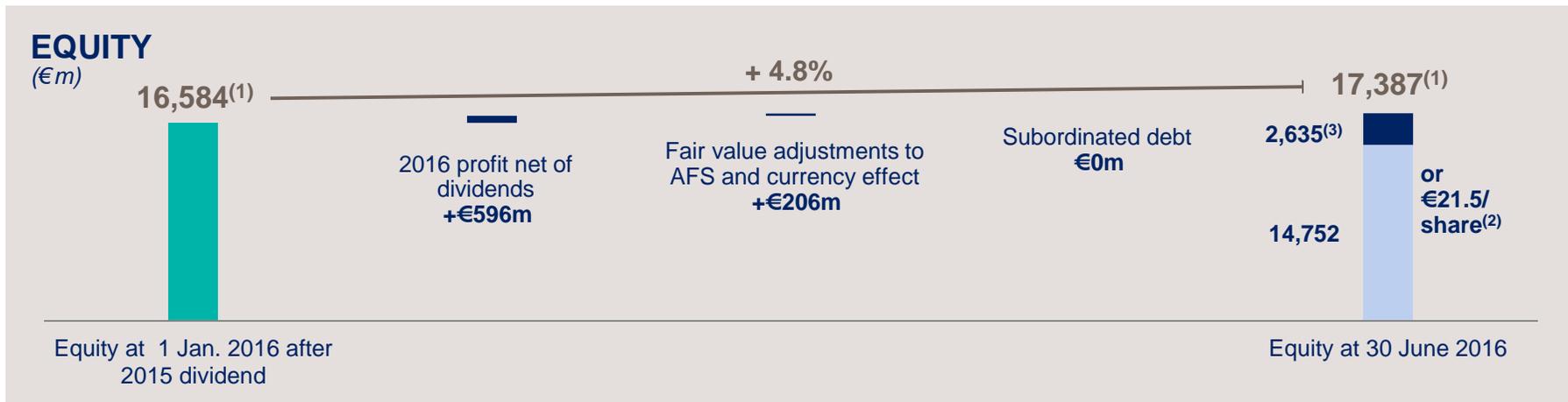
(€m)

Insurance and financial liabilities excl. deferred participation reserve at 1 January 2016	320,629
+ Life premiums	15,149
- Life claims and benefits	(13,216)
+ Estimated policyholder dividends	3,460
- Deductions from technical reserves	(894)
Other movements (transfers between portfolios, change in assumptions, etc.)	2,421
Insurance and financial liabilities excl. deferred participation reserve at 30 June 2016	327,550
Deferred participation reserve	30,855
Insurance and financial liabilities incl. deferred participation reserve at 30 June 2016	358,404

ADJUSTED NET ASSET VALUE (ANAV)

<i>(€m, €/share)</i>	30 June 2016	31 December 2015
Equity at beginning of period	17,113	16,680
+ Net profit for the period	620	1,130
- Dividend for the year	(529)	(528)
+ Fair value adjustments to AFS	45	202
+ Cash flow hedging reserve	(19)	7
+ Subordinated debt	0	0
- Dividends on deeply subordinated debt	(24)	(74)
+/- Difference on translating foreign operations	175	(281)
+/- Other	5	(22)
Equity at period-end	17,387	17,113
- Goodwill	(293)	(423)
- In-force business	(252)	(79)
- Reclassification of subordinated debt	(2,635)	(2,635)
- In-force modelling in MCEV [®]	(1,281)	(1,418)
Adjusted Net Asset Value (€m)	12,926	12,558
Adjusted Net Asset Value (€/share)	18.8	18.3

EQUITY AND MCEV[©]



(1) Excluding minority interests

(2) Adjusted to exclude deeply subordinated notes: 686,618,477 shares at 30 June 2016

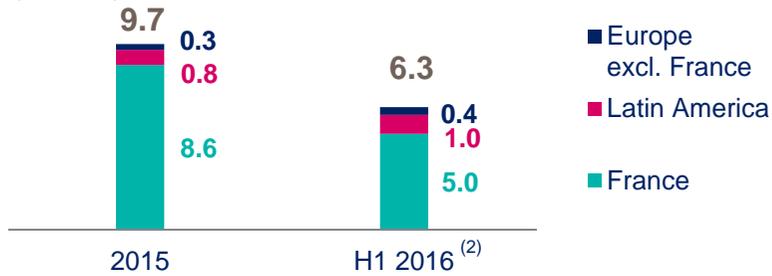
(3) Deeply subordinated notes

(4) Transition to Solvency II environment

MCEV[©] AT €25.2/SHARE

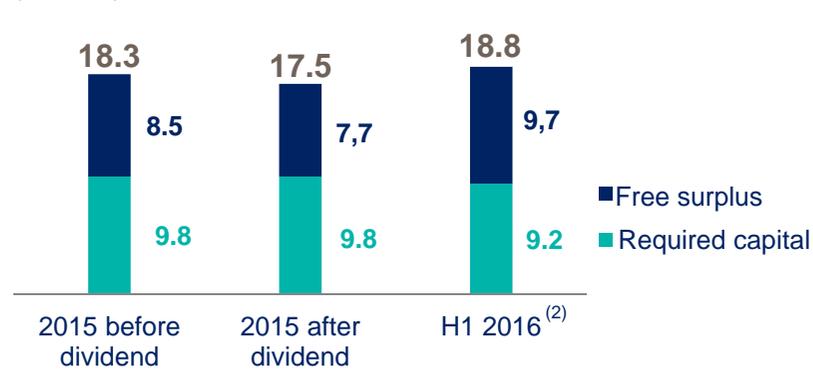
VALUE OF IN-FORCE BUSINESS⁽¹⁾

(€/share)



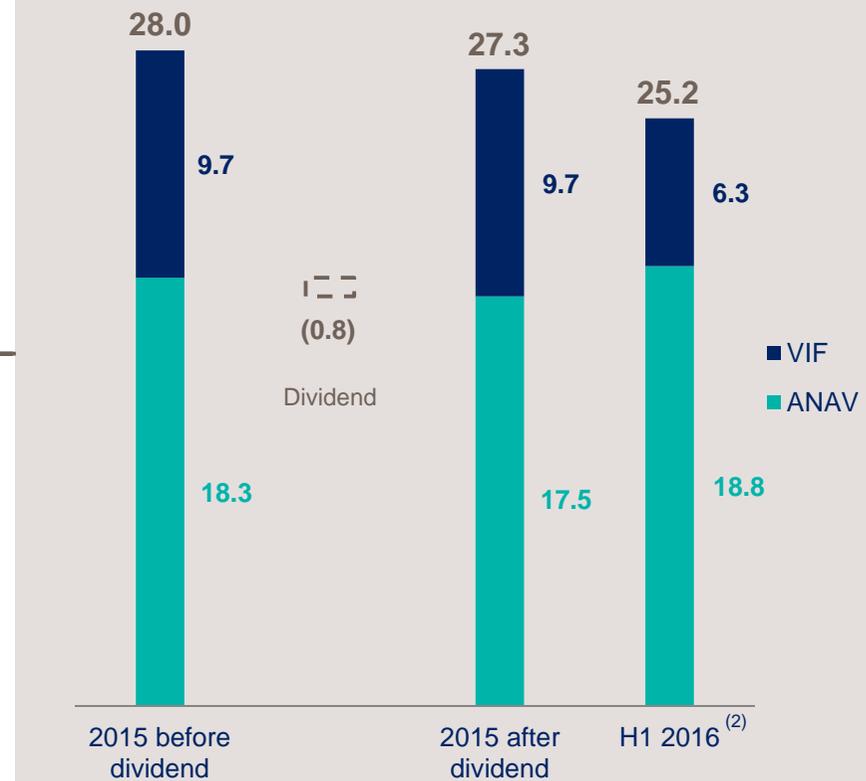
ADJUSTED NET ASSET VALUE⁽¹⁾

(€/share)



MCEV[©] (1)

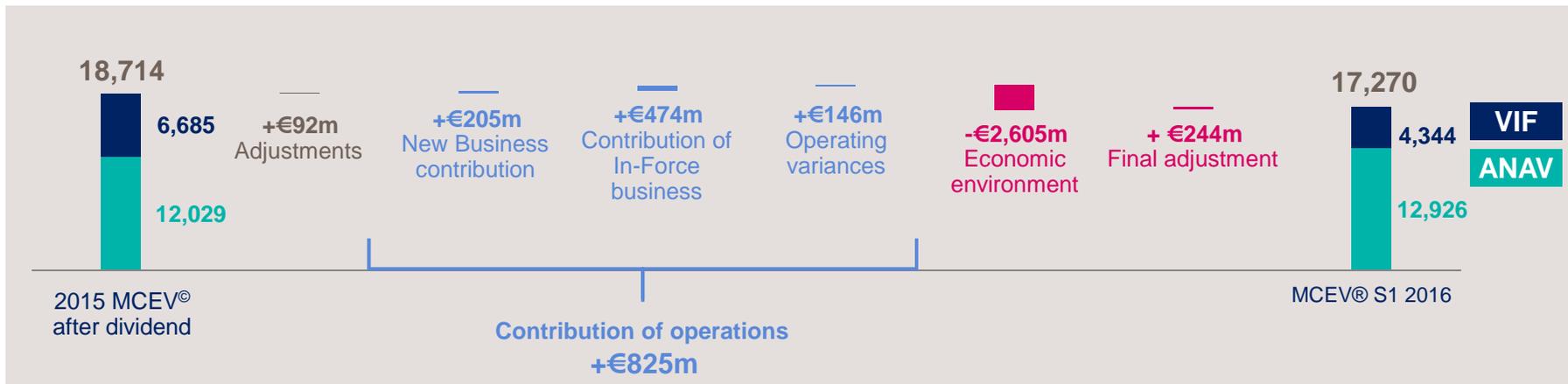
(€/share)



(1) Calculated based on the weighted average number of shares at 30 June 2016 (686,618,477)

(2) Transition to Solvency II environment

VARIANCE ANALYSIS - OVERVIEW



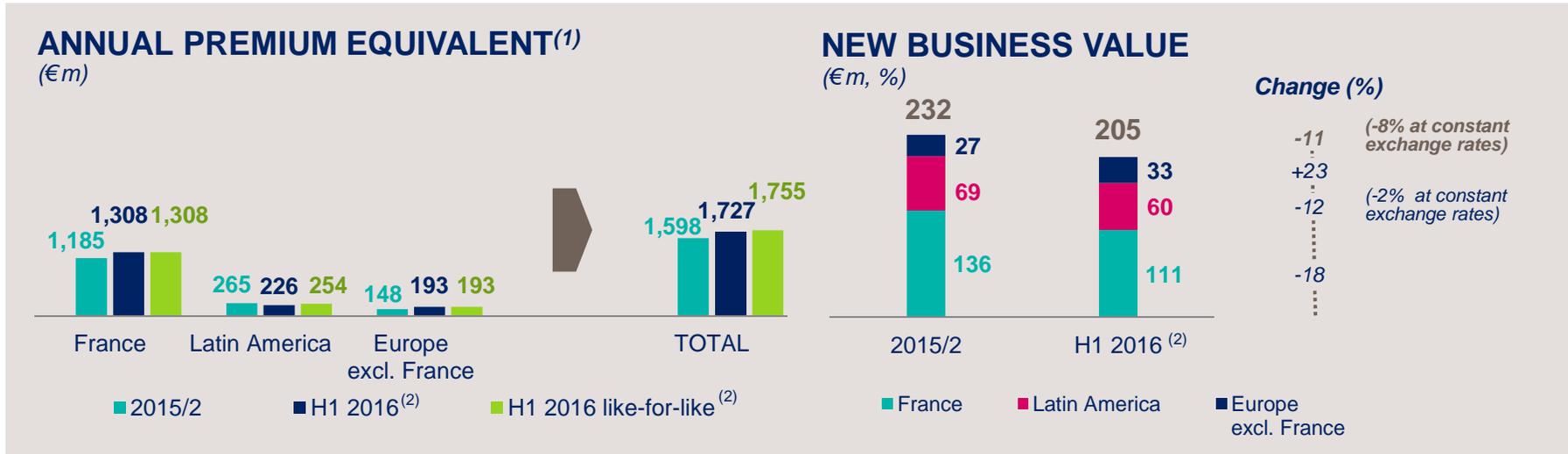
- **The contribution of operations (+€825m) represents a combination of three effects:**
 - The value of New Business (+€205m), which declined vs. 2015 despite gains in the Europe excluding France region
 - The contribution from In-Force business (+€474m)
 - Operating variances (+€146m)

- **Changes in the economic environment reduced MCEV[®] by €2,605m, with low interest rates leading to:**
 - A decline in the value of In-Force business and a resulting decrease in the related financing that in turn led to an increase in required capital
 - Lower margins on savings/pensions portfolios, especially in France, Spain and Italy

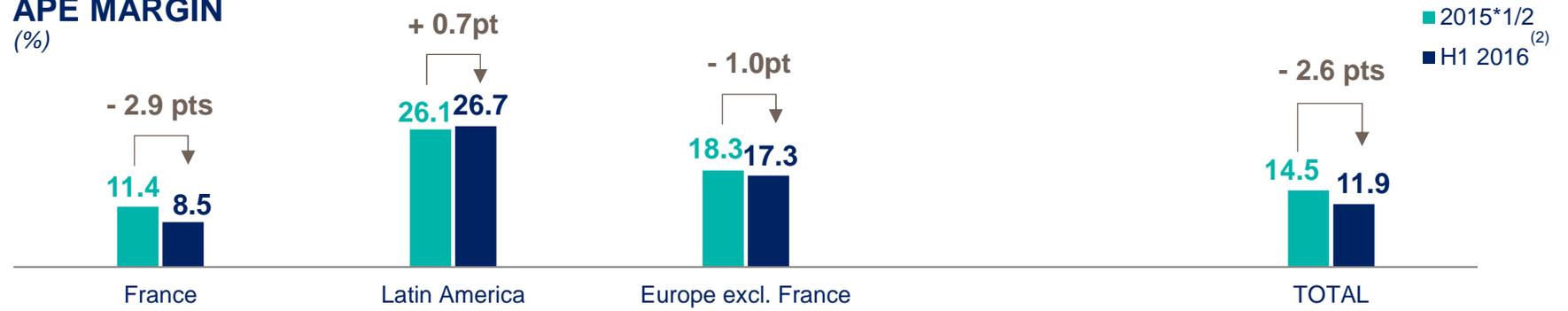
- **The final adjustments (+€244m) contributing to an MCEV[®] of €17,270m consist primarily of recognising the positive impact of updating the exchange rate.**

* Transition to Solvency II environment

NEW BUSINESS VALUE AT 30 JUNE 2016

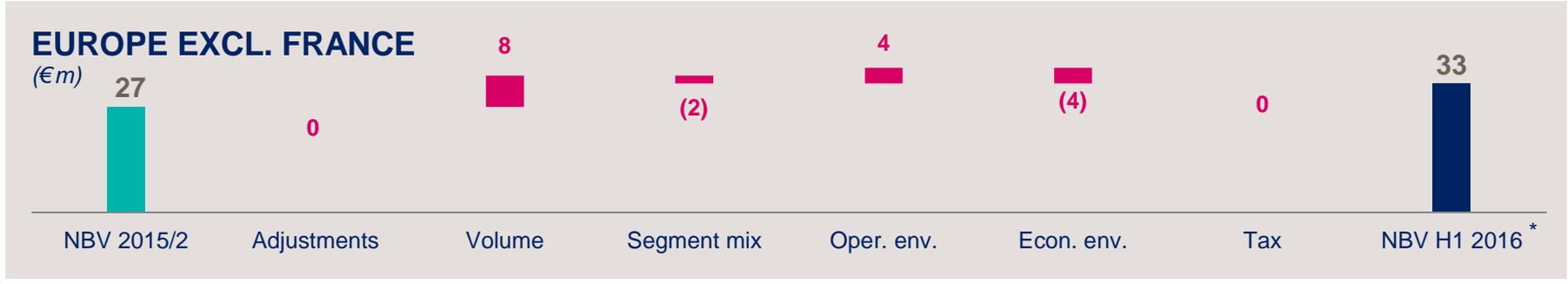
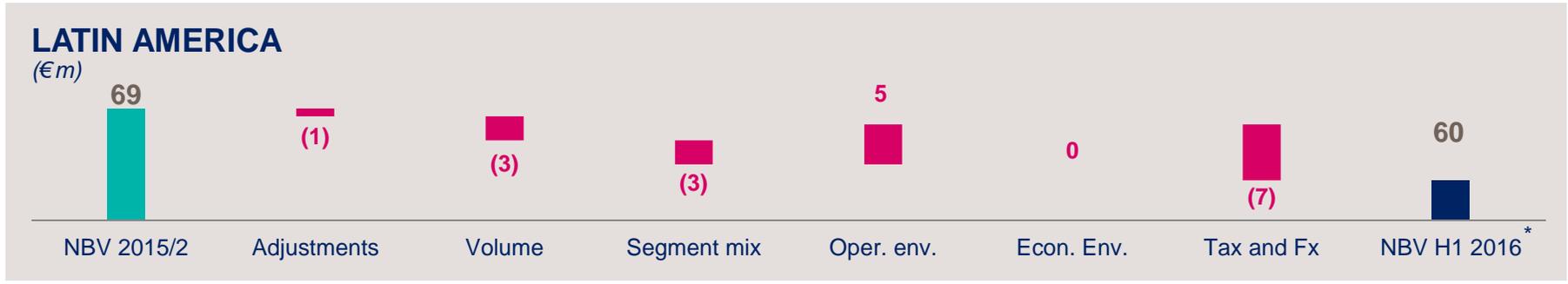
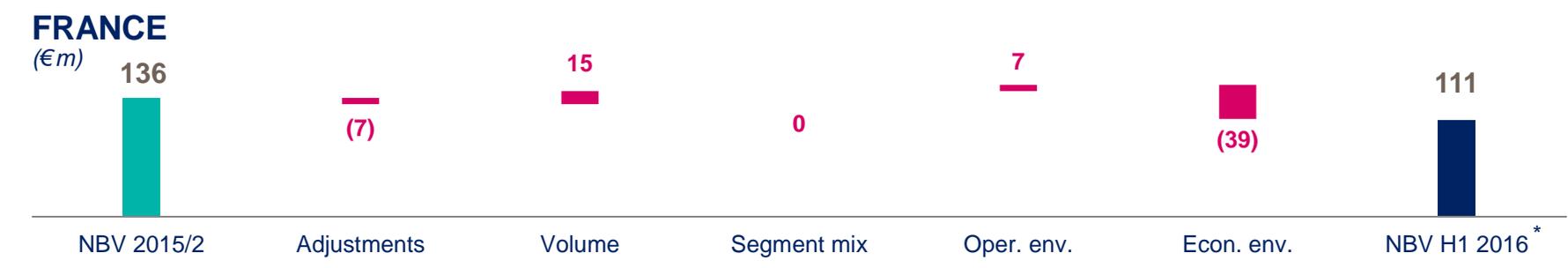


APE MARGIN (%)

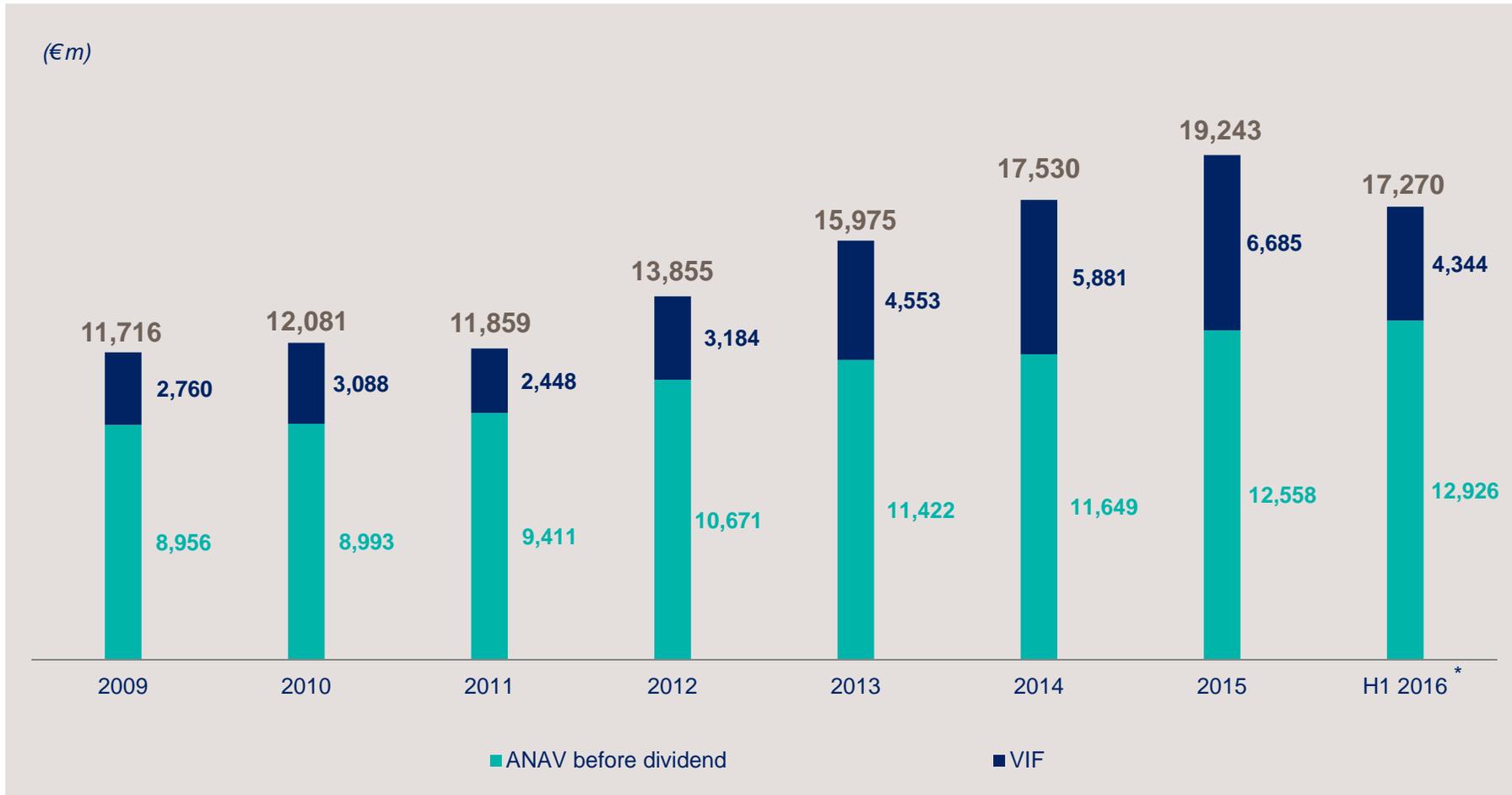


(1) APE, a business volume indicator, equals one tenth of the sum of single premiums and flexible premiums written during a given year plus the annualised amount of regular premiums written during that same year
 (2) Transition to Solvency II environment

FIRST-HALF 2016 NEW BUSINESS VALUE BY COUNTRY

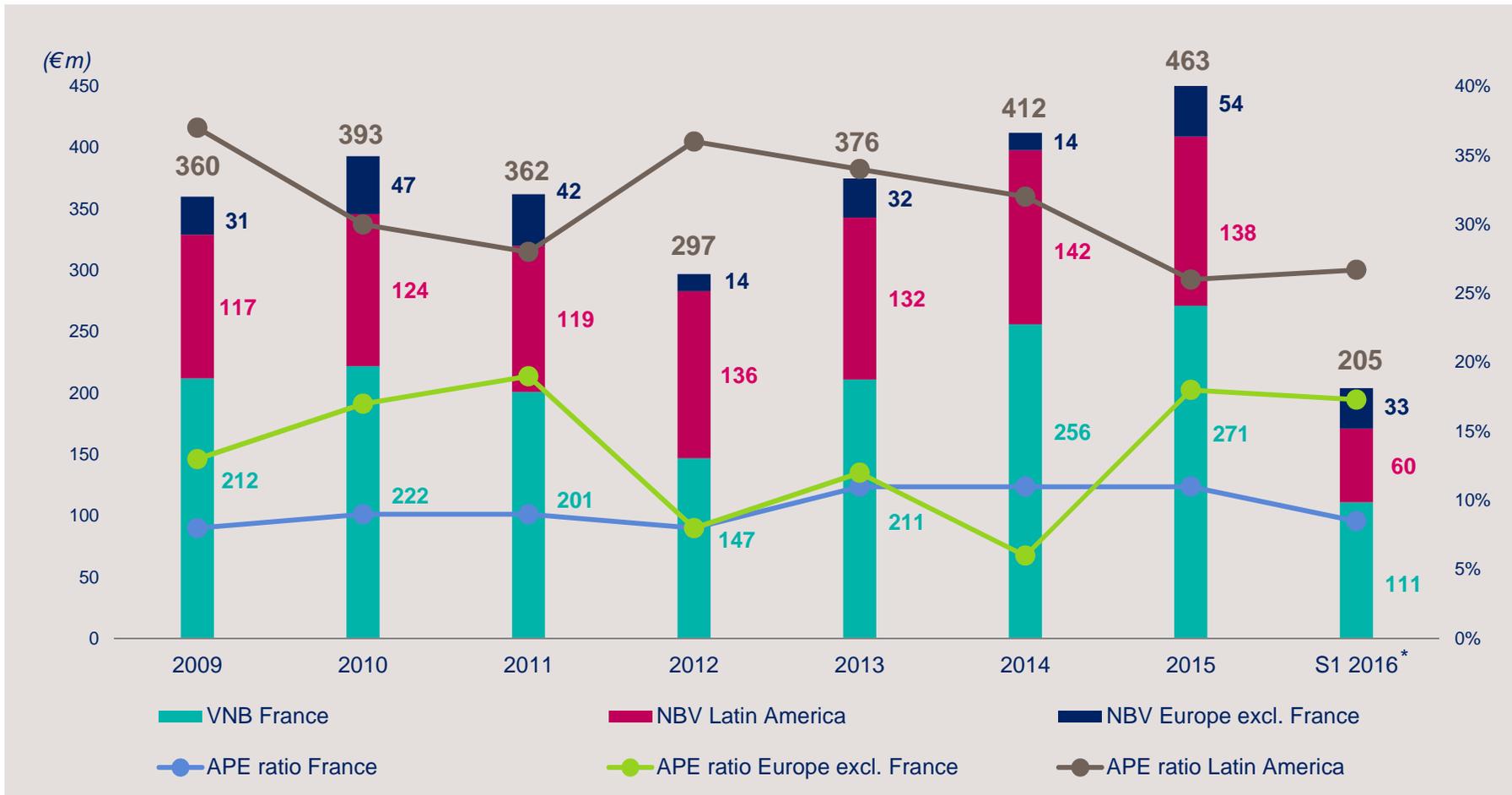


* Transition to Solvency II environment



* Transition to Solvency II environment

NEW BUSINESS VALUE AND APE MARGIN



* Transition to Solvency II environment

MCEV[©] CALCULATION

	H1 2016 MCEV [©] ⁽²⁾		2015 MCEV [©] after 2015 dividend		Change in MCEV [©] before 2015 dividend		2015 MCEV [©] before 2015 dividend	
	€m	€/share	€m	€/share	€m	%	€m	€/share
(€m, €/share ⁽¹⁾ , %)								
Adjusted net asset value (ANAV)	12,926	18.8	12,030	17.5	896	7	12,558	18.3
Required capital	6,284	9.2	6,722	9.8	(439)	- 7	6,722	9.8
Free Surplus	6,642	9.7	5,308	7.7	1,334	25	5,836	8.5
Value of In-Force business (VIF)	4,344	6.3	6,685	9.7	(2,340)	- 35	6,685	9.7
Present value of future profits	9,378	13.7	11,206	16.3	(1,829)	- 16	11,206	16.3
Time value of options and guarantees	(3,553)	(5.2)	(2,960)	(4.3)	(593)	20	(2,960)	(4.3)
Frictional cost of required capital	(808)	(1.2)	(811)	(1.2)	3	0	(811)	(1.2)
Cost of irrecoverable losses	(672)	(1.0)	(750)	(1.1)	78	- 10	(750)	(1.1)
MCEV[©]	17,270	25.2	18,714	27.3	(1,445)	- 8	19,243	28.0

(1) Calculated based on the number of shares at 30 June 2016 (686,618,477)

(2) Transition to Solvency II environment

NEW BUSINESS VALUE/APE MARGIN BY ORIGIN

		GROUP			
		FRANCE	LATIN AMERICA	EUROPE EXCLUDING FRANCE	
<i>(€m, €/share⁽¹⁾, %)</i>					
2014	NBV (€m)	412	256	142	14
	NBV (€/share)	0.60	0.37	0.21	0.02
	APE (€m)	2,998	2,311	441	245
	NBV/APE margin	13.7%	11.1%	32.1%	5.8%
2015	NBV (€m)	463	271	138	54
	NBV (€/share)	0.67	0.39	0.20	0.08
	APE (€m)	3,195	2,369	529	297
	NBV/APE margin	14.5%	11.4%	26.1%	18.3%
H1 2016 ⁽²⁾	NBV (€m)	205	111	60	33
	NBV (€/share)	0.30	0.16	0.09	0.05
	APE (€m)	1,727	1,308	226	193
	NBV/APE margin	11.9%	8.5%	26.7%	17.3%

(1) Calculated based on the number of shares at 30 June 2016 (686,618,477)

(2) Transition to Solvency II environment

GROUP FREE SURPLUS VARIANCE ANALYSIS



- **Free surplus amounted to €6,642m, an increase of €806m compared with 2015. The opening adjustment was €3,084m, of which €3,306m concerned France. Apart from dividend payments, the main factor underlying the increase is the change in required capital calculation to take into account Solvency II capital, leading to:**
 - the payment of dividends
 - a sharp rise in free surplus in France, where required capital in a Solvency II environment is set at 110% of SCR net of the value of In-Force business,
 - partly offset by a decrease of just over €200m in free surplus in Latin America, where required capital in a Solvency II environment is set at 110% of the solvency capital requirement under local regulations
- **The contribution from operations amounted to €989m, as follows:**
 - 2015 operating profit of €594m
 - a €53m increase in required capital, breaking down as a €305m increase for new business and a €252 decrease related to in-force business at 31 December 2015
- **Changes in the economic environment had a negative impact of €3,355m, mainly reflecting the impact of interest rates on required capital at 30 June 2016**
- **Final adjustments correspond mainly to currency effects**

* Transition to Solvency II environment

BALANCE SHEET INDICATORS

Total equity (IFRS)

(€bn)



■ Hard equity, including non-controlling interests
 ■ Revaluation reserve, subordinated notes included in equity and other

Policyholders' surplus reserve

(€bn)



Economic coverage ratio (reported)

(%)



➤ S&P rating: A stable since February 2014

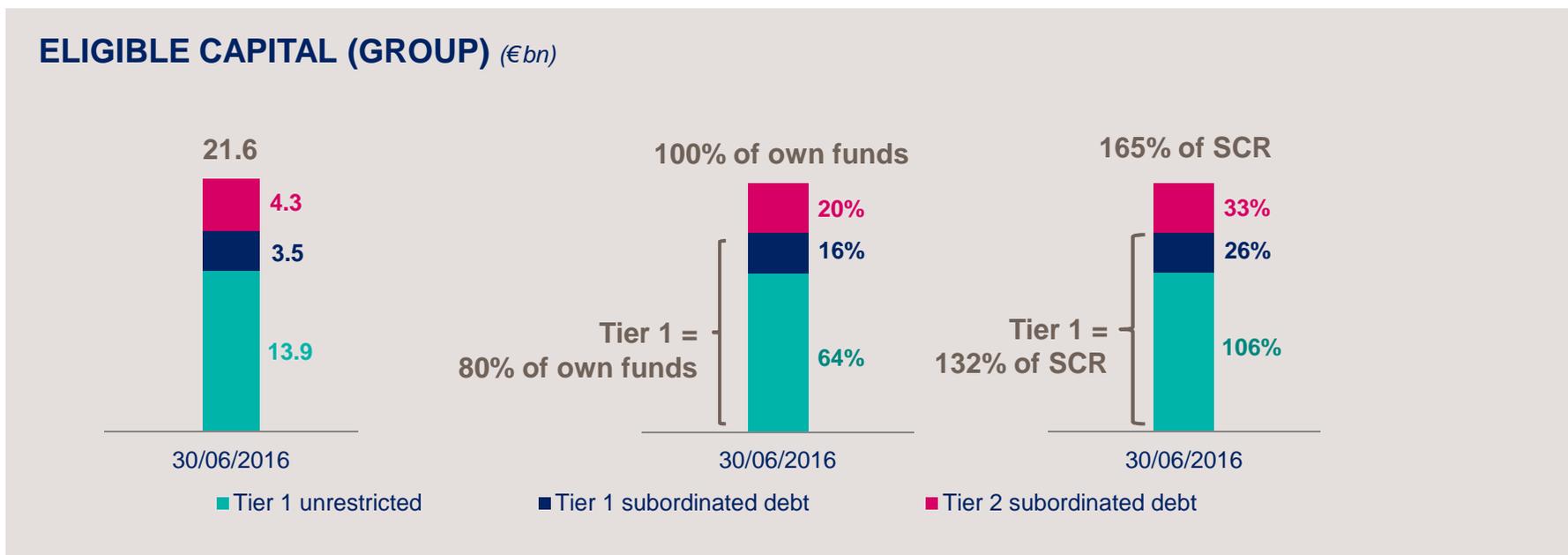
- Business Risk Profile: strong
- Financial Risk Profile: strong

➤ S&P Total Adjusted Capital:

- €36.5bn at 30 June 2016
- an increase of €14.9bn since 2011

(*) Solvency II coverage ratio calculated using standard formula without applying transitional measures (except for grandfathering of subordinated debt)

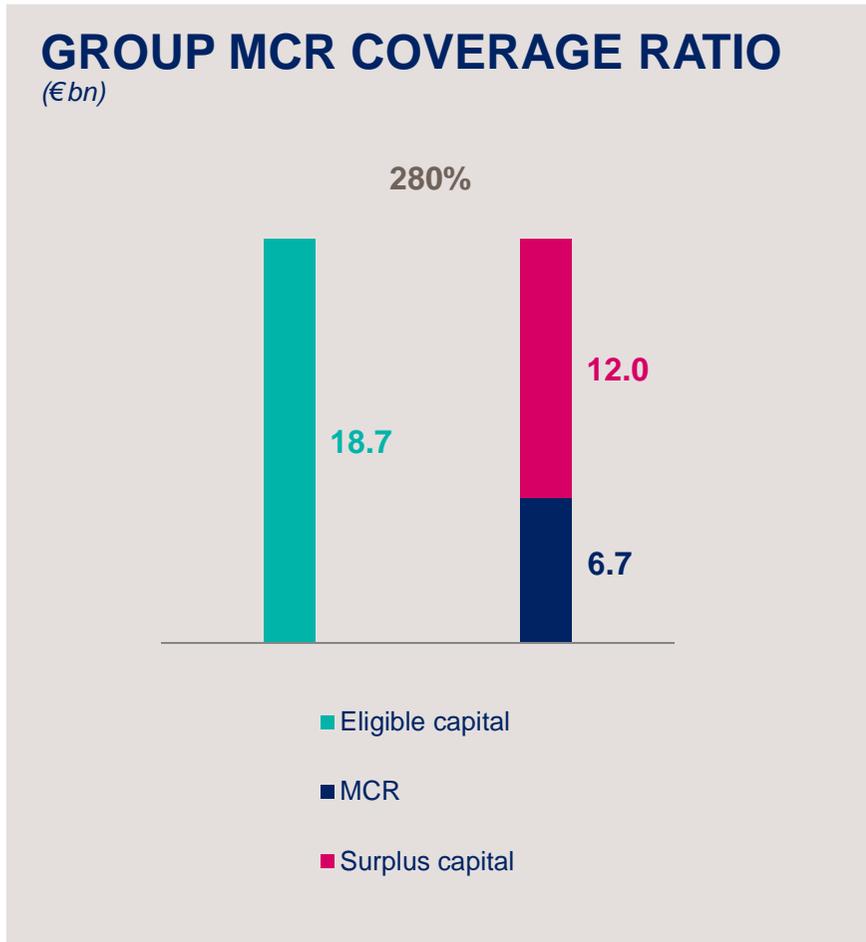
GROUP CAPITAL STRUCTURE UNDER SOLVENCY II



➤ **The Group's financial headroom is based on:**

- high quality eligible capital (80% of Tier 1 capital, no Tier 3 capital, no ancillary own funds)
- significant subordinated debt issuance capacity at 30 June 2016: €2.3bn of Tier 2, including €2.0bn of Tier 3

SOLVENCY II: GROUP MCR COVERAGE RATIO OF 280% AT 30 JUNE 2016



- **Group MCR corresponds to the sum of the MCRs of the Group's various insurance companies**
- **Capital that is eligible for inclusion in MCR coverage may differ from that eligible for SCR coverage due to capping rules:**
 - Tier 2 subordinated debt securities are eligible for inclusion up to 20% of MCR coverage (vs. 50% of SCR)
 - Tier 3 subordinated debt securities are not eligible for inclusion in MCR coverage (vs. 15% of SCR)

PORTFOLIO ANALYSIS BY ASSET CLASS

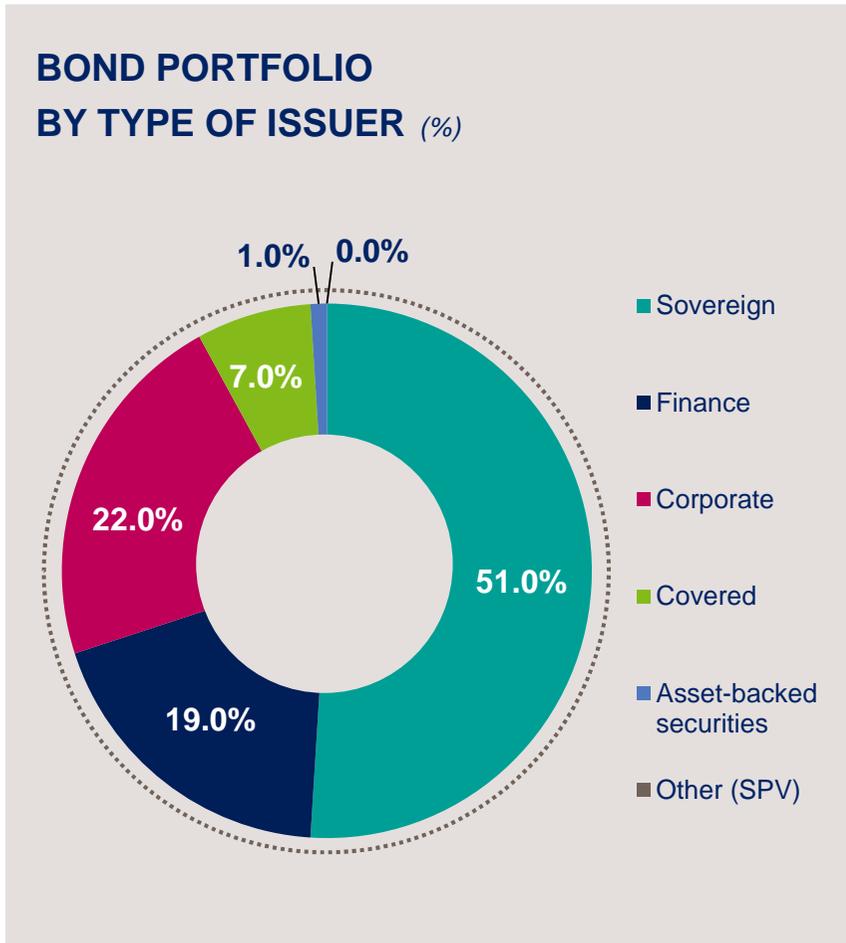
(€m)	30 June 2016				
	FAIR VALUE ADJUSTMENTS	ASSETS BEFORE FAIR VALUE ADJUSTMENTS	% TOTAL PORTFOLIO (EXCL. UNIT-LINKED)	ASSETS AFTER FAIR VALUE ADJUSTMENTS	% OF TOTAL PORTFOLIO (EXCL. UNIT-LINKED)
Bonds and other fixed income	28,320.9	246,859.6	83.63%	275,180.5	82.47%
Equities and other variable income	9,497.0	36,576.2	12.39%	46,073.2	13.81%
Investment property and property funds	1,945.3	6,498.5	2.20%	8,443.9	2.53%
Forward financial instruments	(1,275.0)	806.2	0.27%	(468.8)	-0.14%
Loans and receivables*	0.0	4,368.8	1.48%	4,368.8	1.31%
Other	8.8	63.4	0.02%	72.2	0.02%
Total assets excluding unit-linked	38,497.1	295,172.7	100%	333,669.8	100%
Unit-linked portfolios				42,648.6	
o/w bonds				18,702.8	
o/w equities				22,738.2	
o/w investment property				1,207.6	
Total assets (net of derivative instruments recorded as liabilities)				376,318.4	
Unrealised capital gains	1,008.0				
o/w investment property	927.8				
o/w loans and receivables	44.4				
o/w HTM	35.8				
Total unrealised gains (IFRS)	39,505.1				

* Loans and receivables include €3.3 billion in current account advances to property companies and affiliates

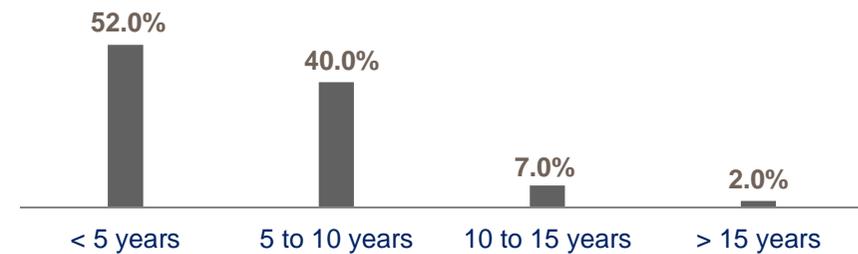
UNREALISED GAINS (IFRS) BY ASSET CLASS

(€m)	30 June 2016	31 December 2015	CHANGE (%)
Bonds	28,356.7	23,725.4	+19.5
Equities	9,497.0	12,564.2	-24.4
Property	2,873.1	2,739.7	+4.9
Other	(1,221.8)	(1,153.7)	+5.9
TOTAL	39,505.1	37,875.7	+4.3

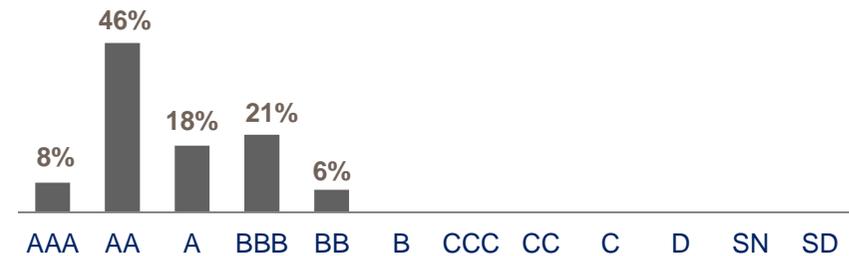
BOND PORTFOLIO BY TYPE OF ISSUER, CREDIT RATING AND MATURITY



BOND PORTFOLIO BY MATURITY BAND (%)



BOND PORTFOLIO BY RATING* (%)

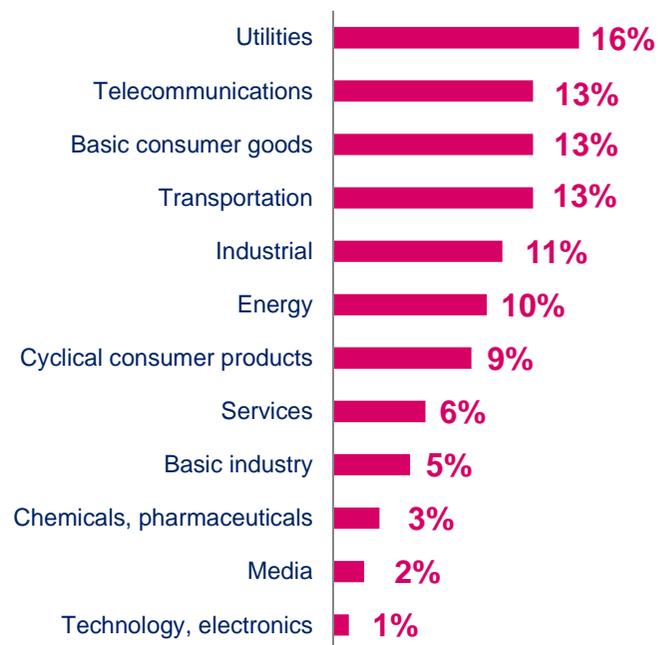


* Second-best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch
Unaudited management reporting data

CORPORATE EXPOSURES (EXCLUDING BANKS)

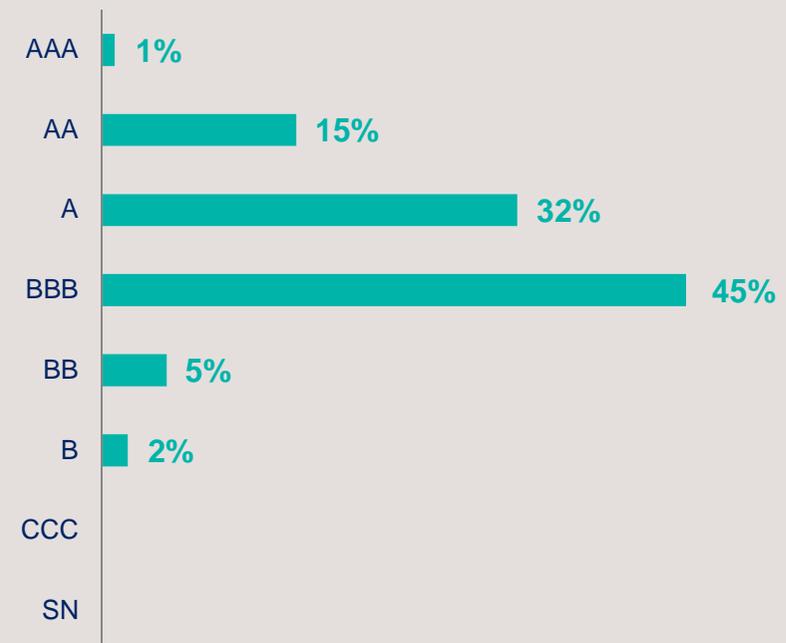
CORPORATE EXPOSURES (EXCL. BANKS) BY INDUSTRY

(% of Group portfolio)



CORPORATE EXPOSURES (EXCL. BANKS) BY RATING*

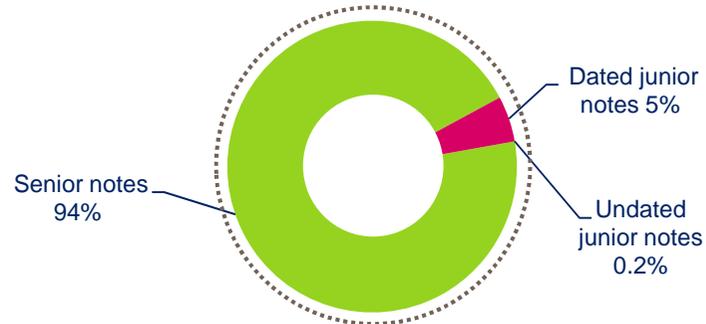
(% of Group portfolio)



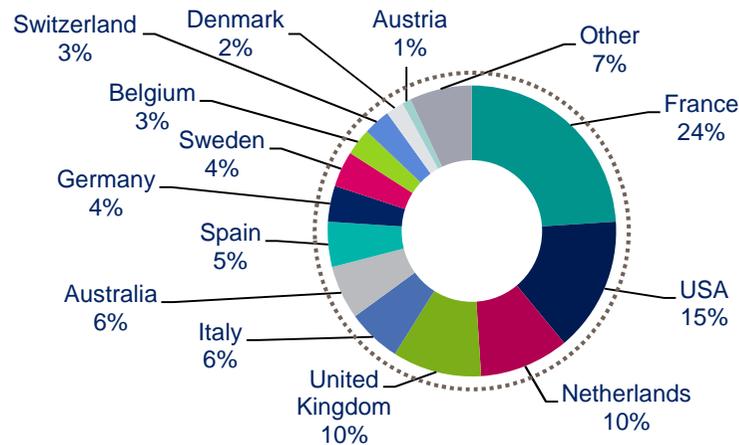
* Second-best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch
Unaudited management reporting data

BANK EXPOSURES (EXCLUDING COVERED BONDS)

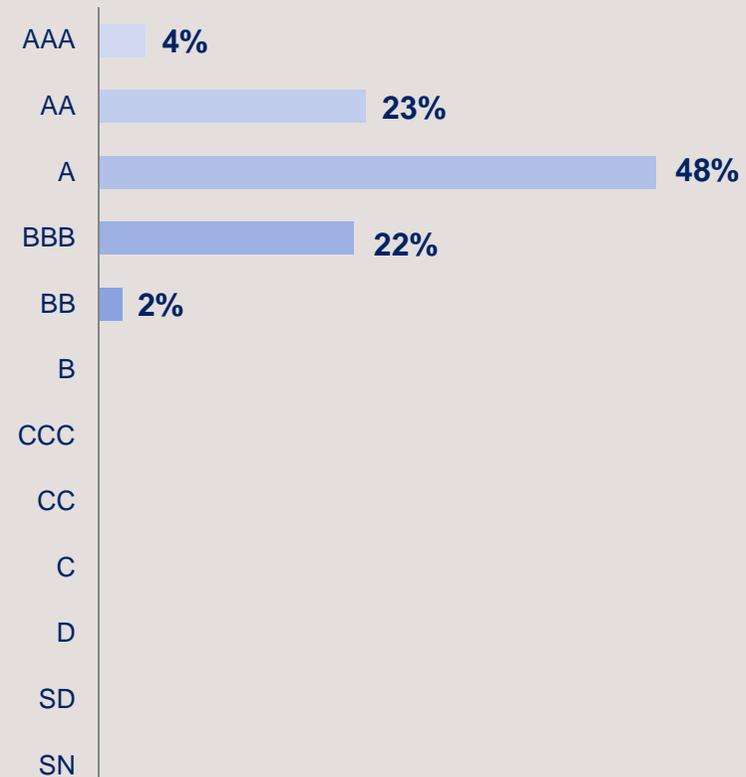
BANK EXPOSURES BY TYPE OF SECURITY (% of Group portfolio)



BANK EXPOSURES BY COUNTRY (%)

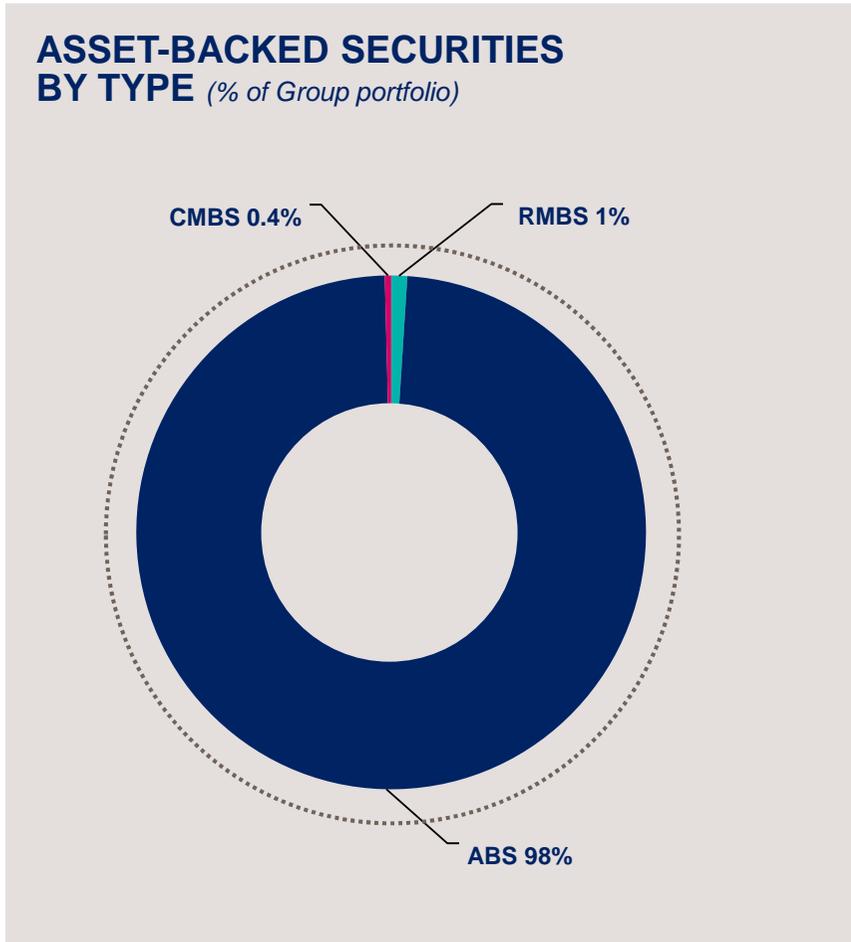


BANK EXPOSURES BY RATING* (% of Group portfolio)

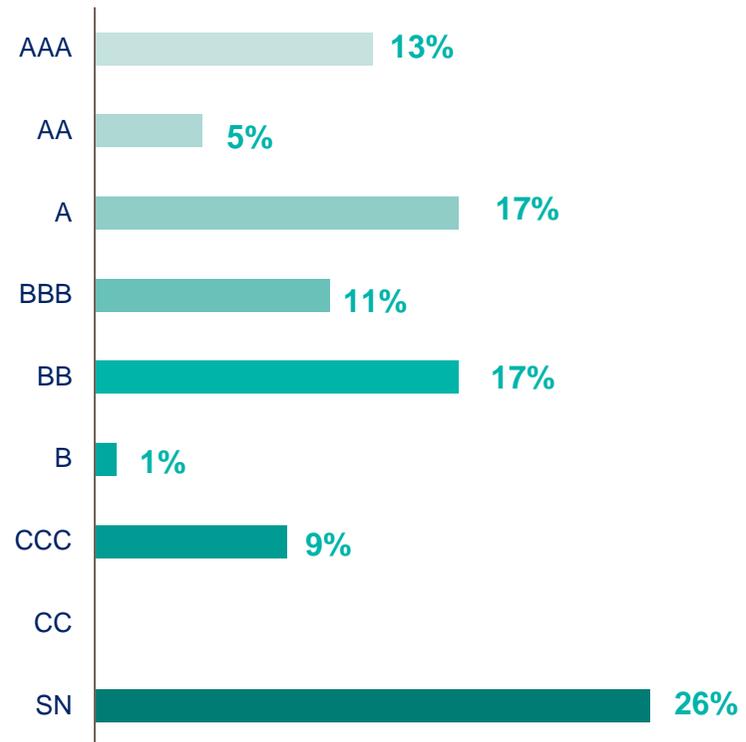


* Second-best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch
 Unaudited management reporting data.

ASSET-BACKED SECURITIES PORTFOLIO



ASSET-BACKED SECURITIES BY RATING* (% of Group portfolio)



* Second-best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch
 Unaudited management reporting data

ENERGY INDUSTRY EXPOSURE

- **Direct energy industry exposure: bond portfolio**
 - 9.4% of corporate bond portfolio (excluding banks)
 - 1.9% of total bond portfolio
 - Maximum exposure to a single issuer: €762m (Eni SpA)

- **Direct energy industry exposure: equity portfolio**
 - 6.7% of equity portfolio
 - Maximum exposure to a single issuer: €556m (Total)

- **Direct energy industry exposure: infrastructure investments**
 - Total exposure: €691m
 - Maximum exposure to a single issuer: €408m (GRT Gaz)

- **Direct energy industry exposure: private equity portfolio**
 - Total exposure: €84m, through several funds

COMMODITIES AND STEEL INDUSTRY EXPOSURE

- **Direct commodities and steel industry exposure: bond portfolio**
 - 2.1% of corporate bond portfolio (excluding banks)
 - 0.4% of total bond portfolio
 - Maximum exposure to a single issuer: €327m (BHP Billiton)

- **Direct commodities and steel industry exposure: equity portfolio**
 - 0.2% of total equity portfolio
 - Maximum exposure to a single issuer: €16m (Vallourec)

STERLING AND UNITED KINGDOM EXPOSURE

➤ Sterling exposure

- Limited unhedged sterling exposure (less than 1% of the asset portfolio) because most UK exposures consist of euro-denominated bonds or hedged exposures

➤ UK exposure: bond portfolio

- 0.0% of sovereign portfolio
- 8.8% of corporate bond portfolio
- 4.7% of total bond portfolio

➤ UK exposure: equity portfolio

- No direct exposure
- Indirect exposure through European equity funds partially invested in the United Kingdom, estimated at around 7% of the equity portfolio

➤ UK exposure: infrastructure and property portfolios

- No exposure to the commercial or residential property market
- Infrastructure exposure: €35m

➤ UK exposure: private equity portfolio

- Total exposure: €111m, through several funds

AN EXPANDED HEDGING STRATEGY IN 2016

➤ Ongoing Brazilian real hedging strategy

- Use of puts to limit impact of a fall in the real on net profit and on dividends received from the local subsidiary

➤ Stepped up equity portfolio hedging strategy

- Purchases of out-of-the-money long puts to protect the equity portfolio against the risk of a fall in stock market prices and reduce the solvency capital requirement generated by the portfolio

➤ Ongoing interest rate hedging strategy

- Ongoing purchases of long caps to limit the risk in the event of a future increase in interest rates

➤ Launch of a credit spread hedging strategy

- Purchases of iTraxx puts to protect the corporate bond portfolio against widening credit spreads

➤ Option premiums paid under the hedging programme implemented in H1 2016 before the UK referendum amounted to €167m. The fair value of these hedges at 30 June 2016 was €404m.

HEDGING PORTFOLIO

HEDGED RISK		Type of hedge	Hedge maturity	Options set up in first-half 2016		Outstanding options at 30 June 2016	
				Option premiums	<i>Notional amount</i>	Fair value	<i>Notional amount</i>
EQUITY RISK	Protects equity portfolio against a falling market	Put	< 7 years	€57m	€0.9bn	€164m	€ 1.9bn
CURRENCY RISK	Protects profit and dividend paid to parent by Caixa Seguradora	Put	1 year	-	-	€0.2m	BRL 0.9bn
INTEREST RATE RISK	Protects traditional savings portfolio against rising interest rates	Cap	< 10 years	€100m	€5.6bn	€221m	€60bn
CREDIT RISK	Protects bond portfolio against wider corporate spreads	Put	1 year	€10m	€1.5bn	€19m	€ 1.5bn

SOVEREIGN EXPOSURES (1/2)

(€m)	30 June 2016			31 December 2015			31 December 2014		
	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value
France	66,918.1	81,100.5	5,128.1	66,951.5	77,735.6	4,941.1	67,676.2	81,013.0	4,344.1
Italy	9,332.1	10,943.6	1,254.4	9,134.8	10,708.0	1,234.7	9,644.9	11,117.8	1,093.0
Belgium	7,631.9	8,970.6	531.3	7,402.4	8,621.0	494.4	8,201.0	9,617.8	417.3
Spain	4,715.0	5,483.1	468.5	3,751.0	4,390.8	344.9	3,695.8	4,378.1	304.9
Austria	4,348.6	5,098.1	191.4	4,434.0	5,197.8	219.3	4,793.8	5,739.5	202.1
Brazil	1,666.0	1,608.3	965.1	1,448.8	1,265.6	759.5	1,628.0	1,528.5	917.7
Portugal	266.0	294.7	7.2	271.4	310.8	7.6	431.7	468.5	11.7
Netherlands	139.8	168.2	9.3	179.5	204.2	15.5	124.8	154.0	10.4
Ireland	595.1	695.7	30.8	617.1	724.3	31.8	608.5	724.4	18.2
Germany	2,010.0	2,433.6	220.4	2,481.7	2,823.0	240.8	2,637.4	3,031.1	217.7
Greece	3.9	1.5	0.1	3.9	2.2	0.1	4.3	4.6	0.2
Finland	14.0	18.3	1.9	16.3	19.7	3.2	34.4	38.6	4.3
Poland	346.5	387.7	44.4	346.7	391.9	43.1	337.2	391.1	31.4
Luxembourg	49.5	55.4	20.5	50.4	56.3	20.8	34.1	39.0	15.4
Sweden	54.2	55.6	29.1	11.4	12.4	0.3	1.2	2.4	1.1
Denmark	3.5	3.5	1.6	45.2	60.1	4.5	45.2	49.2	3.3
Slovenia	137.7	155.7	3.4	140.6	158.7	3.5	237.9	269.4	14.2
United Kingdom	0.1	0.1	0.0	78.1	233.0	0.0	78.1	213.6	0.0
Canada	664.3	737.4	86.6	649.0	710.8	85.9	548.1	625.7	61.9
Cyprus	19.7	21.5	8.1	16.6	18.5	6.1	15.7	16.2	4.0
Other	6,103.1	7,271.4	701.0	6,401.8	7,459.8	735.2	6,414.2	7,617.0	650.0
TOTAL	105,019.0	125,504.4	9,703.2	104,072.3	121,104.4	9,192.0	107,192.3	127,039.4	8,322.9

* Carrying amount, including accrued coupon

SOVEREIGN EXPOSURES (2/2)

SOVEREIGN DEBT EXPOSURE: FRENCH PORTFOLIOS

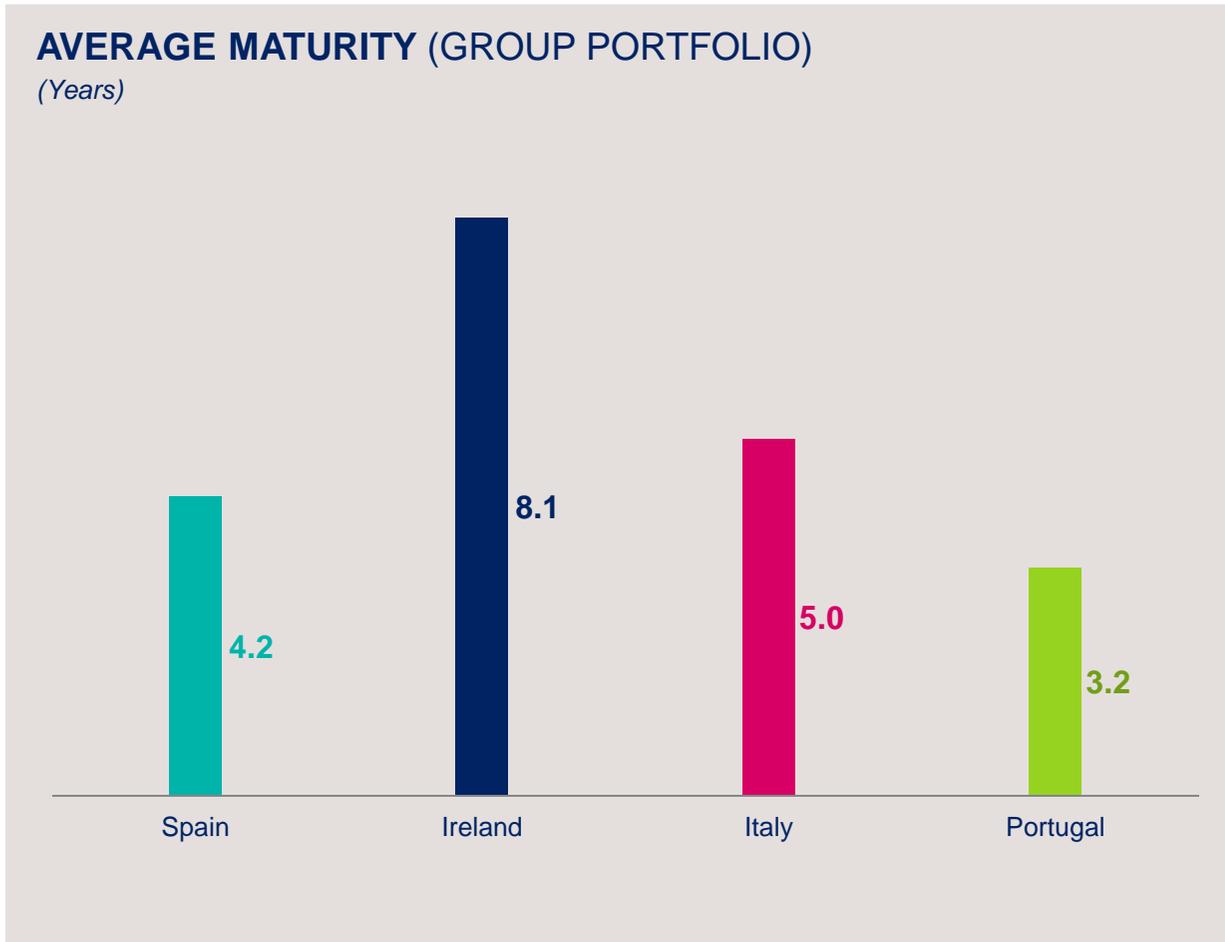
(€m)	30 June 2016			31 December 2015			31 December 2014		
List of countries (for information)	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value
Italy	5,707.1	6,890.0	415.2	5,396.8	6,525.7	377.0	5,453.1	6,445.7	352.7
Spain	4,328.0	5,020.7	399.5	3,415.4	4,000.0	290.7	3,398.5	4,027.0	263.4
Portugal	265.0	293.6	7.2	270.4	309.6	7.6	430.7	467.4	11.7
Ireland	586.4	686.0	22.3	608.4	714.3	23.0	608.5	724.4	18.2
Greece	3.9	1.5	0.1	3.9	2.2	0.1	3.9	4.5	0.2
TOTAL	10,890.3	12,891.8	844.2	9,694.9	11,551.8	698.3	9,894.6	11,668.9	646.2

SOVEREIGN DEBT EXPOSURE: INTERNATIONAL PORTFOLIOS

(€m)	30 June 2016			31 December 2015			31 December 2014		
List of countries (for information)	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value	Gross exposure Cost*	Gross exposure Fair value	Net exposure Fair value
Italy	3,625.0	4,053.5	839.3	3,738.0	4,182.3	857.7	4,191.7	4,672.1	740.3
Spain	387.1	462.4	69.0	335.6	390.8	54.2	297.3	351.1	41.5
Portugal	1.0	1.1	0.0	1.0	1.1	0.0	1.0	1.1	0.1
Ireland	8.7	9.7	8.5	8.7	10.0	8.7	0.0	0.0	0.0
Greece	0.0	0.0	0.0	0.0	0.0	0.0	0.4	0.2	0.1
TOTAL	4,021.8	4,526.8	916.8	4,083.4	4,584.2	920.7	4,490.5	5,024.5	781.9

* Carrying amount, including accrued coupon

AVERAGE MATURITY OF PERIPHERAL SOVEREIGN DEBT PORTFOLIOS



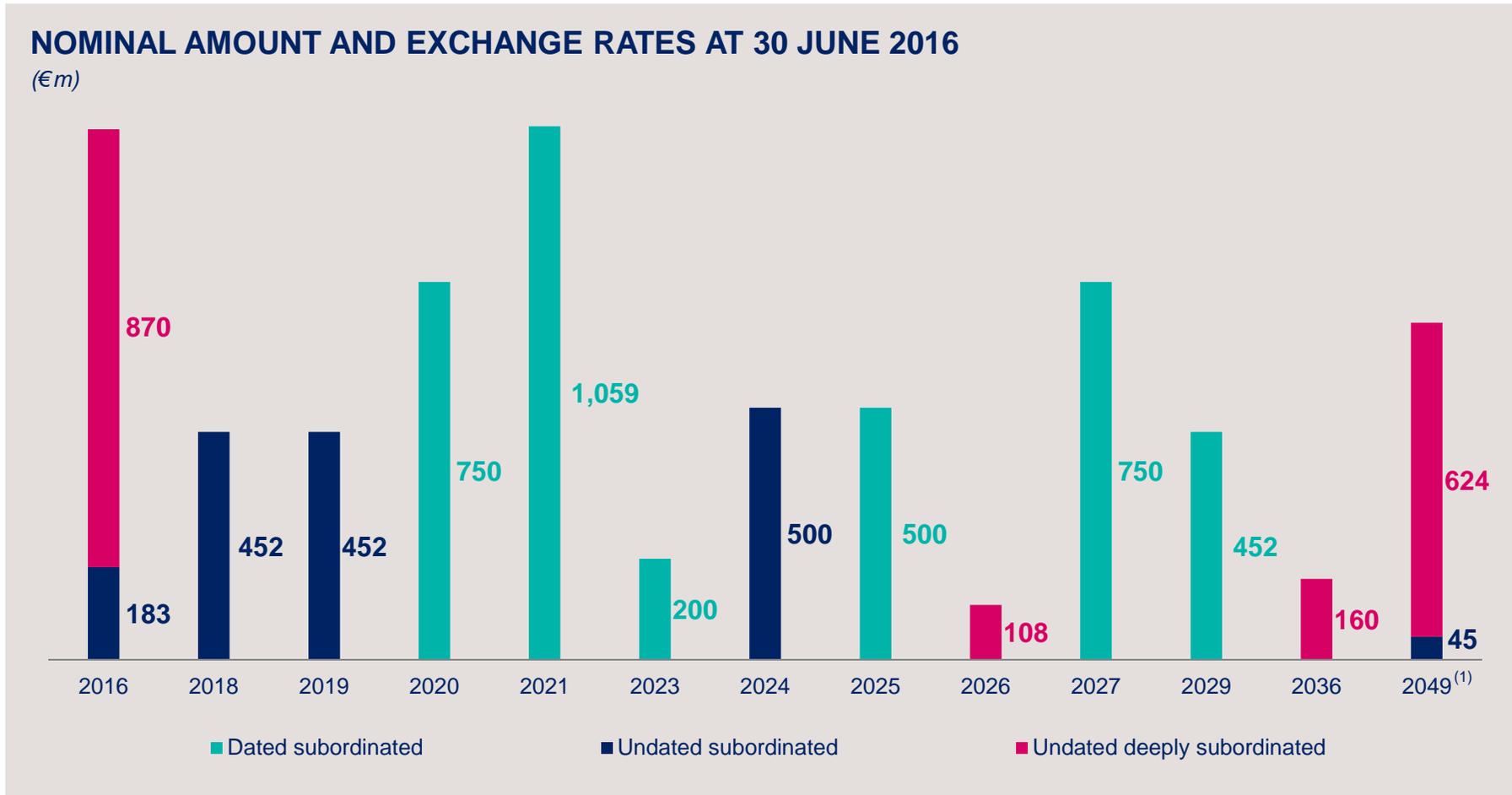
Average
maturity
of peripheral
sovereign
debt portfolios

4.1 years

FAIR VALUE MEASUREMENT METHODS

<i>(€m)</i>	CATEGORY 1: Financial instruments traded on an active market, valued at last quoted price	CATEGORY 2: Financial instruments valued on the basis of other directly observable market inputs	CATEGORY 3: Financial instruments valued using inputs not based on observable market inputs	TOTAL
Financial assets at fair value through profit or loss (including derivatives recorded in assets)	63,596.9	9,521.7		73,118.7
Available-for-sale financial assets	272,762.1	23,635.2	26.5	296,423.8
Total financial assets	336,359.1	33,156.9	26.5	369,542.5
Investment property at amortised cost	-	2,774.1	21.7	2,795.8
Investment property at fair value	-	983.9	8.6	992.5
Total investment property		3,758.0	30.3	3,788.3
Financial liabilities without DPF (excluding unit-linked)	721.8	-	-	721.8
Financial liabilities – unit-linked without DPF	4,118.2	-	-	4,118.2
Derivative instruments	-	1,138.1	-	1,138.1
Total financial liabilities	4,839.9	1,138.1	-	5,978.0

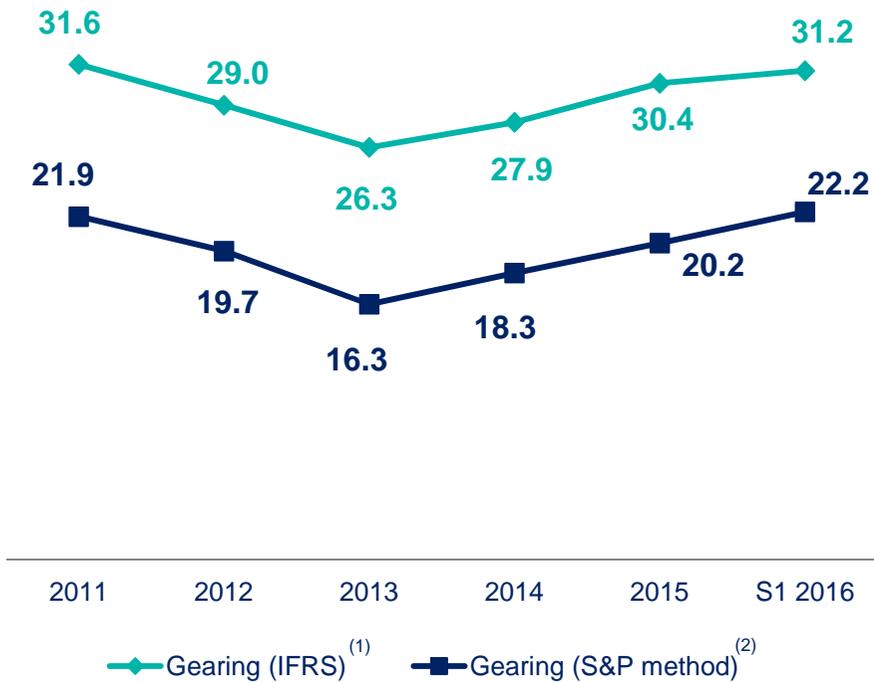
MATURITIES OF CNP ASSURANCES SUBORDINATED DEBT



(1) First call date already passed

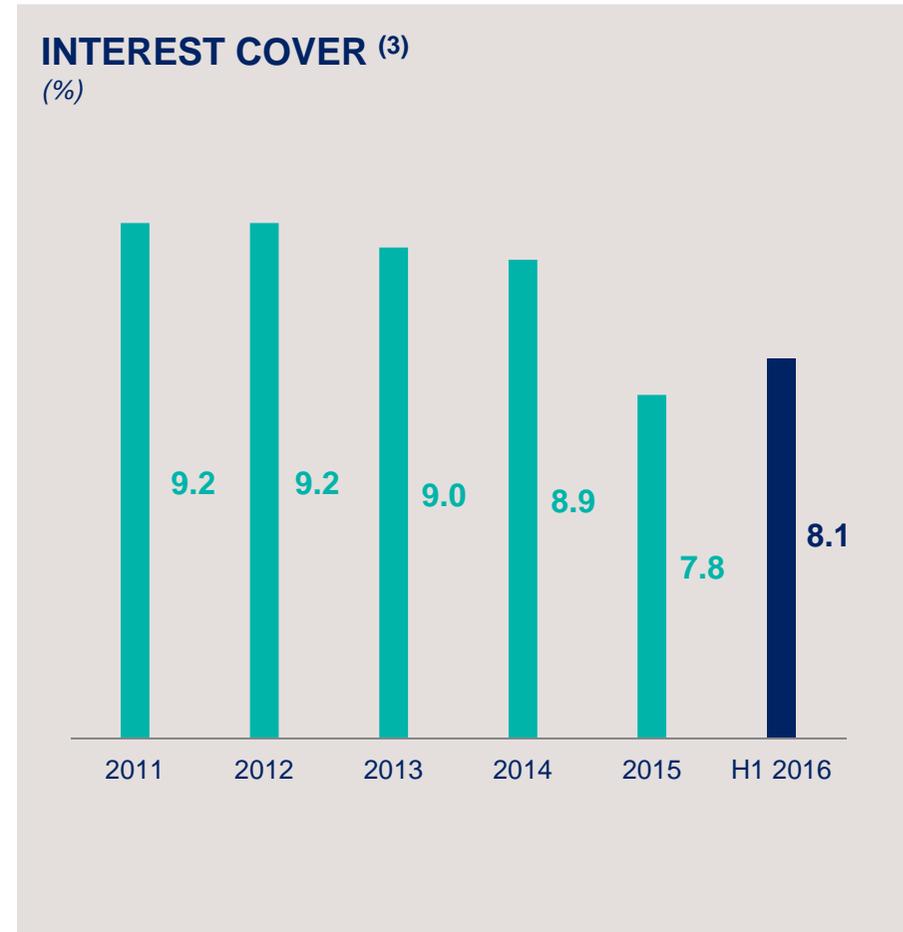
DEBT RATIOS

GEARING



(1) Gearing (IFRS) = Debt/(Equity - Intangible assets + Debt)
 (2) Gearing (S&P method) = Debt/(Economic Capital Available + Debt)
 (3) EBIT/Interest paid

INTEREST COVER (3) (%)



STANDARD & POOR'S RATING

➤ **CNP Assurances is rated A, with a stable outlook, by Standard & Poor's:**

	June 2013	February 2014	February 2015	January 2016
Standard & Poor's Rating	A+/Negative	A/Stable	A/Stable	A/Stable
Business Risk Profile	Very Strong	Strong	Strong	Strong
Financial Risk Profile	Moderately Strong	Strong	Strong	Strong

➤ **At 30 June 2016, Total Adjusted Capital (TAC) amounted to an estimated €36.5 billion, up 14.9 billion from 2011**



NEXT RESULTS ANNOUNCEMENT

➤ First 9 months results indicators

9 November 2016

Investor and Analyst Relations

Vincent Damas | +33 (1) 42 18 71 31

Annabelle Beugin-Soulon | +33 (1) 42 18 83 66

Julien Docquincourt | +33 (1) 42 18 94 93

Jean-Yves Icole | +33 (1) 42 18 86 70

infofi@cnp.fr

