

**Unit-linked Sales by Region
and by Partnership Centre/Clientele/Subsidiary**

	IFRS		
<i>(in € millions)</i>	2014	2013	% change
La Banque Postale	1,196.1	620.0	+92.9
Caisses d'Epargne	1,314.9	757.9	+73.5
CNP Trésor	57.5	46.2	+24.5
Other networks (France)	6.4	8.1	-21.5
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	2,574.9	1,432.2	+79.8
Group unit-linked France	25.4	22.8	+11.7
TOTAL FRANCE	2,600.3	1,455.0	+78.7
CAIXA Seguros	1,353.7	1,790.3	-24.4
CNP Partners*	51.3	34.4	+49.4
CNP UniCredit Vita	1,203.6	813.2	+48.0
CNP Cyprus Insurance Holdings	46.6	51.3	-9.0
CNP Europe	4.1	1.5	+169.9
CNP BVP (Portugal- Spain-Italy)	53.6	63.3	-15.3
TOTAL INDIVIDUAL UNIT-LINKED INTERNATIONAL	2,713.1	2,753.9	-1.5
Group unit-linked International	48.9	10.7	+355.3
TOTAL INTERNATIONAL	2,761.9	2,764.7	-0.1
TOTAL UNIT-LINKED	5,362.2	4,219.6	+27.1

* New name of CNP Vida

Premium Income by Insurance Category

	IFRS		
<i>(in € millions)</i>	2014	2013	% change
Individual insurance	24,549.8	21,216.2	+15.7
Group insurance	6,252.0	6,451.5	-3.1
TOTAL	30,801.8	27,667.8	+11.3

Premium Income by Country and by Segment

	Savings		Pensions		Personal Risk		Term Creditor Insurance		Health Insurance		Property & Casualty		Total	
(IFRS, in € millions)	2014	% change	2014	% change	2014	% change	2014	% change	2014	% change	2014	% change	2014	% change
France	18,297.9	21.8	1,477.5	3.0	1,531.7	1.6	2,691.7	1.3	504.3	5.8	0.0	0.0	24,503.2	16.2
Italy ⁽¹⁾	2,774.5	17.6	14.3	1.3	11.5	-7.8	122.5	-24.2	0.0	0.0	0.0	0.0	2,922.8	14.7
Portugal ⁽²⁾	60.9	19.9	0.0	0.0	1.1	-8.6	28.9	-6.2	0.0	0.0	0.0	0.0	90.9	9.8
Rest of Europe ⁽³⁾	1.3	-20.9	2.5	-99.4	0.0	-86.2	1.6	-30.8	0.2	-32.9	2.2	-49.1	7.9	-98.2
Brazil	50.0	-10.1	1,405.7	-22.1	526.2	17.5	487.3	21.8	66.6	182.1	292.8	2.3	2,828.7	-6.3
Argentina	4.8	-12.3	0.0	0.0	11.9	-9.1	28.1	-24.0	0.0	0.0	0.2	n.m.	45.0	-19.0
Spain ⁽⁴⁾	221.1	3.3	6.0	-40.8	8.7	-14.9	29.5	0.6	0.0	0.0	0.0	0.0	265.3	0.6
Cyprus	49.0	-9.7	0.0	0.0	12.5	-26.8	0.6	-8.3	22.5	10.8	52.6	-15.4	137.1	-11.2
Ireland	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.0
Sub-total international	3,161.6	+15.3	1,429.4	-37.0	572.0	13.9	698.5	5.5	89.4	101.7	347.8	-1.4	6,298.6	-4.2
TOTAL	21,459.5	20.8	2,906.9	-21.5	2,103.7	4.7	3,390.2	2.2	593.7	13.9	347.8	-1.4	30,801.8	11.3

⁽¹⁾ CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

⁽²⁾ CNP BVP Portugal

⁽³⁾ Mainly Greece

⁽⁴⁾ CNP España branch, CNP Partners, CNP BVP Spain

CNP UniCredit Vita Premium Income by Segment

	Under IFRS	
<i>(in € millions)</i>	2014	% change
Savings	2,595.3	+16.5
Pensions	14.3	+1.3
Personal Risk	11.5	-7.8
Term Creditor Insurance	71.3	+43.9
TOTAL	2,692.4	+16.9

CAIXA Seguros Premium Income by Segment

	Under IFRS	
<i>(in BRL millions)</i>	2014	% change
Savings	156.0	-2.2%
Pensions	4,387.4	-15.3%
Personal Risk	1,642.4	+27.8%
Term Creditor Insurance	1,521.0	+32.4%
Property & Casualty	914.0	+11.3%
Health Insurance	207.9	+206.8%
TOTAL	8,828.6	+1.9%

CNP BVP Premium Income by Segment

	Under IFRS	
<i>(in € millions)</i>	2014	% change
Savings	278.7	+16.5
Pensions	-	-
Personal Risk	9.7	-14.2
Term Creditor Insurance	24.1	-36.7
TOTAL	312.6	+8.2