

Unit-linked Sales by Country and by Partnership/Cientele/Subsidiary

	IFRS		
(in € millions)	2014 (9 months)	2013 (9 months)	% change
La Banque Postale	786.6	420.0	+ 87.3
Caisses d'Epargne	1,102.7	517.1	+ 113.3
CNP Trésor	42.3	33.6	+ 26.1
Other networks (France)	5.0	6.8	- 27.5
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	1,936.6	977.5	+ 98.1
Group unit-linked France	18.8	17.4	+ 8.1
TOTAL FRANCE	1,955.4	994.9	+ 96.6
Caixa Seguros	976.0	1,326.5	- 26.4
CNP Vida	41.3	27.1	+ 52.6
CNP UniCredit Vita	921.1	684.0	+ 34.7
CNP Cyprus Insurance Holdings	34.5	37.7	- 8.5
CNP Europe	4.1	1.3	+ 223.1
CNP BVP (Portugal- Spain-Italy)	41.5	54.0	- 23.1
TOTAL INDIVIDUAL UNIT-LINKED INTERNATIONAL	2,018.5	2,130.6	- 5.3
Group unit-linked International	33.2	1.4	n.m.
TOTAL INTERNATIONAL	2,051.7	2,132.0	- 3.8
TOTAL UNIT-LINKED	4,007.1	3,126.9	+ 28.2

Premium Income by Insurance Category

	IFRS		
<i>(in € millions)</i>	2014 (9 months)	2013 (9 months)	% change
Individual insurance	18,644.8	15,446.8	+ 20.7
Group insurance	4,577.7	5,060.9	- 9.6
TOTAL	23,222.5	20,507.7	+ 13.2

First nine-months 2014 - Premium Income by Country and by Segment

	Savings		Pensions		Personal risk		Term creditor insurance		Health insurance		Property & Casualty		Total	
<i>(IFRS, in € millions)</i>	2014 (9 months)	% change	2014 (9 months)	% change	2014 (9 months)	% change	2014 (9 months)	% change	2014 (9 months)	% change	2014 (9 months)	% change	2014 (9 months)	% change
France	13,866.6	26.8	970.7	3.1	1,155.0	0.9	2,028.7	1.8	381.3	3.3	0.0	0.0	18,402.3	19.6
Italy ⁽¹⁾	2,228.7	15.9	10.6	- 1.1	8.7	- 8.8	86.2	- 31.5	0.0	0.0	0.0	0.0	2,334.2	12.8
Portugal ⁽²⁾	52.5	112.5	0.0	0.0	0.5	- 14.0	19.6	- 7.2	0.0	0.0	0.0	0.0	72.6	56.4
Other Europe ⁽³⁾	1.0	- 22.8	2.2	- 99.5	0.0	- 89.5	1.3	- 29.6	0.2	- 33.1	2.0	-37.1	6.7	- 98.5
Brazil	39.4	- 8.7	1,011.6	- 24.0	419.3	24.9	341.9	14.3	38.1	237.4	213.9	-1.4	2,064.3	- 7.7
Argentina	3.5	- 15.1	0.0	0.0	8.7	- 13.4	20.1	- 32.9	0.0	0.0	0.1	n.m.	32.4	- 26.6
Spain ⁽⁴⁾	176.0	42.6	3.9	- 57.1	6.2	- 15.2	21.4	- 0.3	0.0	0.0	0.0	0.0	207.5	28.6
Cyprus	36.2	- 9.3	0.0	0.0	9.4	- 28.4	0.0	- 45.3	16.7	7.5	39.3	-18.6	101.6	- 13.1
Ireland	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.7	0.0
Sub-total International	2,537.3	17.5	1,029.0	- 42.5	452.9	20.3	490.6	- 1.8	55.0	103.0	255.4	- 4.9	4,820.1	- 5.9
TOTAL	16,403.9	25.2	1,999.7	- 26.8	1,608.0	5.7	2,519.3	1.1	436.3	10.1	255.4	- 4.9	23,222.5	13.2

⁽¹⁾ CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

⁽²⁾ CNP BVP Portugal

⁽³⁾ Mainly Greece

⁽⁴⁾ CNP España branch, CNP Vida, CNP BVP Spain

CNP UniCredit Vita Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	2014 (9 months)	% change
Savings	2,081.2	+ 14.3
Pensions	10.6	- 1.2
Personal risk	8.7	- 8.8
Term creditor insurance	53.2	+ 48.2
TOTAL	2,153.7	+ 14.8

Caixa Seguros Premium Income by Segment

	IFRS	
<i>(in BRL millions)</i>	2014 (9 months)	% change
Savings	122.2	+ 1.4
Pensions	3,138.9	- 15.6
Personal risk	1,301.0	+ 38.8
Term creditor insurance	1,061.0	+ 27.0
Property & Casualty	663,8	+ 9.5
Health insurance	118,3	+ 274.8
TOTAL	6,405.2	+ 2.5

CNP BVP Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	2014 (9 months)	% change
Savings	232.1	+ 31.2
Pensions	-	-
Personal risk	6.7	- 15.1
Term creditor insurance	15.9	- 43.9
TOTAL	254.7	+ 19.5