

Unit-linked Sales by Country and by Partnership/Cientele/Subsidiary

	IFRS		
(in € millions)	H1 2014	H1 2013	Change (%)
La Banque Postale	457.9	303.0	+ 51.1
Caisses d'Epargne	664.4	393.5	+ 68.9
CNP Trésor	27.4	21.5	+ 27.0
Other networks (France)	4.5	4.4	+ 1.9
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	1,154.1	722.5	+ 59.8
Group unit-linked France	12.6	12.9	- 2.8
TOTAL FRANCE	1,166.7	735.4	+ 58.7
Caixa Seguros	649.4	959.7	- 32.3
CNP Vida	13.9	7.2	+ 92.5
CNP UniCredit Vita	603.6	501.8	+ 20.3
CNP Cyprus Insurance Holdings	22.3	25.5	- 12.4
CNP Europe	3.7	1.1	n.m.
CNP BVP (Portugal-Spain-Italy)	31.1	38.4	- 19.0
TOTAL INDIVIDUAL UNIT-LINKED INTERNATIONAL	1,324.0	1,533.8	- 13.7
Group unit-linked International	20.7	0.9	n.m.
TOTAL INTERNATIONAL	1,344.7	1,534.7	- 12.4
TOTAL UNIT-LINKED	2,511.4	2,270.1	+ 10.6

Premium Income by Insurance Category

	IFRS		
<i>(in € millions)</i>	H1 2014	H1 2013	Change (%)
Individual insurance	12,717.1	10,497.2	+ 21.2
Group insurance	3,046.8	3,512.4	- 13.3
TOTAL	15,763.9	14,009.6	+ 12.5

Premium Income by Country and by Segment

	Savings		Pensions		Personal risk		Term creditor insurance		Health insurance		Property & Casualty		Total	
<i>(IFRS, in € millions)</i>	H1 2014	% change	H1 2014	% change	H1 2014	% change	H1 2014	% change	H1 2014	% change	H1 2014	% change	H1 2014	% change
France	9,368.8	26.6	646.0	0.8	779.9	3.1	1,372.4	2.5	253.9	5.5	0.0	0.0	12,421.1	19.7
Italy ⁽¹⁾	1,604.2	25.8	7.8	- 3.3	5.9	- 9.8	66.6	- 20.7	0.0	0.0	0.0	0.0	1,684.5	22.6
Portugal ⁽²⁾	47.9	n.m.	0.0	0.0	0.3	- 22.0	11.8	- 5.8	0.0	0.0	0.0	0.0	60.1	98.4
Other Europe ⁽³⁾	0.7	- 27.6	2.0	- 99.6	0.0	- 89.6	0.9	- 27.2	0.1	- 35.3	1.6	- 28.2	5.2	- 98.8
Brazil	25.8	- 19.4	671.8	- 30.2	285.7	27.3	211.1	5.0	22.7	204.8	138.4	- 5.6	1,355.4	- 13.9
Argentina	2.3	- 18.0	0.0	0.0	5.8	- 10.7	13.1	- 37.6	0.0	0.0	0.0	NS	21.3	- 29.9
Spain ⁽⁴⁾	126.2	73.7	3.4	- 52.1	4.2	- 14.1	14.8	2.1	0.0	0.0	0.0	0.0	148.7	49.9
Cyprus	23.5	- 13.1	0.0	0.0	6.4	- 29.2	0.0	- 44.2	11.0	8.9	26.4	- 22.9	67.2	- 16.4
Ireland	0.0	0.0	0.5	- 0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5	- 0.2
Sub-total International	1,830.7	28.2	685.4	- 51.6	308.2	22.5	318.4	- 4.8	33.8	90.8	166.3	- 9.0	3,342.8	- 8.0
TOTAL	11,199.5	26.8	1,331.4	- 35.3	1,088.1	8.0	1,690.8	1.0	287.7	11.4	166.3	- 9.0	15,763.9	12.5

⁽¹⁾ CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

⁽²⁾ CNP BVP Portugal

⁽³⁾ Mainly Greece

⁽⁴⁾ CNP España branch, CNP Vida, CNP BVP Spain

CNP UniCredit Vita Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	H1 2014	Change (%)
Savings	1,494.9	+ 24.7
Pensions	7.8	- 3.3
Personal risk	5.9	- 9.8
Term creditor insurance	38.3	+ 62.2
TOTAL	1,546.8	+ 25.1

Caixa Seguros Premium Income by Segment

	IFRS	
<i>(in BRL millions)</i>	H1 2014	Change (%)
Savings	81.3	- 4.8
Pensions	2,115.9	- 17.6
Personal risk	899.8	+ 50.4
Term creditor insurance	665.0	+ 24.0
Property & Casualty	435.8	+ 11.6
Health insurance	71.5	+ 260.0
TOTAL	4,269.3	+ 1.7

CNP BVP Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	H1 2014	Change (%)
Savings	190.3	+ 43.3
Pensions	-	-
Personal risk	4.5	- 14.7
Term creditor insurance	9.5	- 52.1
TOTAL	204.3	+ 29.4