

Unit-Linked Premium Income by Country and by Partner/Client/Subsidiary

	IFRS		
(in € millions)	Q1 2014	Q1 2013	% change
La Banque Postale	185.3	152.8	+ 21.3
Caisses d'Epargne	332.2	174.5	+ 90.3
CNP Trésor	13.1	7.9	+ 66.5
Other networks (France)	2.0	2.0	- 1.3
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	532.5	337.2	+ 57.9
Group unit-linked France	6.2	5.6	+ 9.9
TOTAL FRANCE	538.7	342.8	+ 57.2
Caixa Seguros	297.3	459.0	- 35.3
CNP Vida	1.1	1.3	- 15.9
CNP UniCredit Vita	253.8	134.4	+ 88.9
CNP Cyprus Insurance Holdings	11.5	13.6	- 15.6
CNP Europe	0.0	0.1	- 79.2
CNP BVP (Portugal-Spain-Italy)	15.3	12.8	+ 19.8
TOTAL INDIVIDUAL UNIT-LINKED INTERNATIONAL	578.9	621.2	- 6.8
Group unit-linked International	8.9	0.5	n.m.
TOTAL INTERNATIONAL	587.9	621.7	- 5.4
TOTAL UNIT-LINKED	1,126.6	964.5	+ 16.8

Premium Income by Insurance Category

	IFRS		
<i>(in € millions)</i>	Q1 2014	Q1 2013	% change
Individual insurance	6,404.8	5,167.4	+ 24.0
Group insurance	1,522.5	1,957.1	- 22.2
TOTAL	7,927.3	7,124.5	+ 11.3

Premium Income by Country and by Segment

	Savings		Pensions		Personal risk		Term creditor insurance		Health insurance		Property & Casualty		Total	
(IFRS, in € millions)	Q1 2014	% change	Q1 2014	% change	Q1 2014	% change	Q1 2014	% change	Q1 2014	% change	Q1 2014	% change	Q1 2014	% change
France	4,840.3	27.2	323.5	- 4.2	387.3	- 0.4	681.4	3.9	146.5	23.7	0.0	0.0	6 379.0	20.2
Italy ⁽¹⁾	699.6	49.3	5.3	- 3.4	2.6	- 36.9	30.0	- 30.2	0.0	0.0	0.0	0.0	737.5	41.5
Portugal ⁽²⁾	34.1	n.m.	0.0	0.0	0.0	0.0	5.4	- 12.0	0.0	0.0	0.0	0.0	39.5	344.0
Other Europe ⁽³⁾	0.4	- 29.9	2.0	- 99.5	0.0	n.m.	0.5	- 25.4	0.0	- 35.0	1.0	- 9.1	4.0	- 99.1
Brazil	12.3	- 26.4	306.9	- 33.4	134.1	18.1	101.9	13.8	10.5	215.0	66.3	- 9.0	632.0	- 16.5
Argentina	1.2	- 17.3	0.0	0.0	3.1	0.3	6.6	- 36.9	0.0	0.0	0.0	n.m.	10.9	- 27.2
Spain ⁽⁴⁾	77.1	88.6	3.2	- 28.6	2.2	-6.3	7.7	47.7	0.0	0.0	0.0	0.0	90.2	70.3
Cyprus	12.1	- 16.2	0.0	0.0	3.2	- 30.9	0.0	n.m.	5.0	1.9	13.5	- 18.1	33.9	- 16.5
Ireland	0.0	0.0	0.2	1.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	1.7
Sub-total International	836.7	53.5	317.7	- 64.4	145.2	13.6	152.1	- 1.9	15.6	86.2	80.9	- 10.6	1,548.2	- 14.9
TOTAL	5,677.0	30.5	641.2	- 47.8	532.5	3.0	833.5	2.8	162.2	27.8	80.9	- 10.6	7,927.3	11.3

⁽¹⁾ CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

⁽²⁾ CNP BVP Portugal

⁽³⁾ Mainly Greece

⁽⁴⁾ CNP España branch, CNP Vida, CNP BVP Spain

CNP UniCredit Vita Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	Q1 2014	% change
Savings	644.5	+ 48.2
Pensions	5.3	- 3.4
Personal risk	2.6	- 36.9
Term creditor insurance	17.0	+ 51.1
TOTAL	669.4	+ 46.9

Caixa Seguros Premium Income by Segment

	IFRS	
<i>(in BRL millions)</i>	Q1 2014	% change
Savings	39.8	- 9.6
Pensions	994.3	- 18.2
Personal risk	434.4	+ 45.1
Term creditor insurance	330.2	+ 39.9
Property & Casualty	215.0	+ 11.9
Health insurance	34.1	+ 286.7
TOTAL	2,047.7	+ 2.6

CNP BVP Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	Q1 2014	% change
Savings	110.8	+ 72.4
Pensions	-	-
Personal risk	2.0	- 18.3
Term creditor insurance	3.7	- 60.5
TOTAL	116.4	+ 53.1