

Unit-Linked Premium income by Country and by Partnership Centre/Subsidiary

	IFRS		
<i>(in € millions)</i>	2013	2012	% change
La Banque Postale	620.0	471.8	+ 31.4
Caisses d'Epargne	757.9	560.3	+ 35.3
CNP Trésor	46.2	16.1	+ 187.9
Other networks (France)	8.1	3.4	+ 136.4
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	1,432.2	1,051.6	+ 36.2
Group unit-linked France	22.8	21.4	+ 6.6 %
TOTAL FRANCE	1,455.0	1,072.9	+ 35.6
Caixa Seguros	1,790.3	1,731.9	+ 3.4
CNP Vida	34.4	67.0	- 48.7
CNP UniCredit Vita	813.2	381.2	+ 113.3
CNP Cyprus Insurance Holdings	51.3	58.7	- 12.6
CNP Europe	1.5	8.5	- 82.1
CNP BVP (Portugal- Spain-Italy)	63.3	39.0	+ 62.5
TOTAL INDIVIDUAL UNIT-LINKED INTERNATIONAL	2,753.9	2,286.2	+ 20.5
Group unit-linked International	10.7	2.8	+ 287.4
TOTAL INTERNATIONAL	2,764.7	2,289.0	+ 20.8
TOTAL UNIT-LINKED	4,219.6	3,361.9	+ 25.5

Premium Income by Insurance Category

	IFRS		
<i>(in € millions)</i>	2013	2012	% change
Individual insurance	21,216.2	20,319.3	+ 4.4
Group insurance	6,451.5	6,140.8	+ 5.1
TOTAL	27,667.8	26,460.1	+ 4.6

Premium Income by Country and by Segment

	Savings		Pensions		Personal risk		Term creditor insurance		Health insurance		Property & Casualty		Total	
(IFRS, in € millions)	2013	% change	2013	% change	2013	% change	2013	% change	2013	% change	2013	% change	2013	% change
France	15,021.4	-3.1	1,434.1	-4.2	1,507.9	5.8	2,656.2	2.9	476.8	-1.0	0.0	n.m.	21,096.5	-1.8
Brazil	55.6	-20.7	1,805.0	3.8	447.8	3.9	400.3	18.7	23.6	144.4	286.2	-1.1	3,018.5	4.9
Argentina	5.4	10.6	0.0	n.m.	13.1	29.4	36.9	-3.0	0.0	n.m.	0.0	n.m.	55.5	4.5
Italy ⁽¹⁾	2,360.1	90.7	14.1	-14.6	12.5	194.6	161.5	39.3	0.0	n.m.	0.0	n.m.	2,548.2	85.4
Portugal ⁽²⁾	50.8	45.3	0.0	n.m.	1.2	7.4	30.8	27.7	0.0	n.m.	0.0	n.m.	82.8	37.6
Spain ⁽⁴⁾	214.0	-16.2	10.1	-80.8	10.2	-6.8	29.3	-39.7	0.0	n.m.	0.0	n.m.	263.7	-28.3
Cyprus	54.2	-13.3	0.0	n.m.	17.1	-21.4	0.6	-25.0	20.3	-8.2	62.1	-10.8	154.4	-12.7
Ireland	0.0	n.m.	0.9	-31.6	0.0	n.m.	0.0	n.m.	0.0	n.m.	0.0	n.m.	0.9	-31.6
Other Europe ⁽³⁾	1.7	-52.8	438.4	n.m.	0.1	n.m.	2.4	-20.2	0.4	-9.4	4.3	-25.7	447.2	n.m.
Sub-total International	2,741.8	64.3	2,268.6	22.0	502.0	4.8	661.9	16.5	44.3	37.5	352.6	-3.3	6,571.3	32.2
TOTAL	17,763.2	3.5	3,702.7	10.3	2,009.9	5.5	3,318.1	5.4	521.1	1.4	352.6	-3.3	27,667.8	4.6

(1) CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

(2) CNP BVP Portugal

(3) Mainly Greece

(4) CNP España branch, CNP Vida, CNP BVP Spain

Caixa Seguros Premium Income by Segment

	IFRS	
<i>(in BRL millions)</i>	2013	% change
Savings	159.5	- 9.3
Pensions	5,179.3	+ 18.7
Personal risk	1,284.9	+ 18.9
Term creditor insurance	1,148.5	+ 35.7
Property & Casualty	821.1	+ 13.1
Health insurance	67.8	+ 179.5
TOTAL	8,661.1	+ 20.0

CNP UniCredit Vita Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	2013	% change
Savings	2,227.7	+ 103.3
Pensions	14.1	-14.6
Personal risk	12.5	+ 194 .6
Term creditor insurance	49.5	+ 13.6
TOTAL	2,303.8	+ 98.6

CNP BVP Premium Income by Segment

	IFRS	
<i>(in € millions)</i>	2013	% change
Savings	239.3	- 21.6
Pensions	0.1	- 99.8
Personal risk	11.3	- 5.2
Term creditor insurance	38.1	- 41.5
TOTAL	288.8	- 32.6