

Unit-linked Sales by Region and by Partner/Clientele/Subsidiary

<i>(in € millions)</i>	Premium income (IFRS)		
	9 months 2015	9 months 2014	% change
La Banque Postale	917.6	786.6	+16.7
Caisses d'Epargne	1,309.7	1,102.7	+18.8
Amétis*	56.9	42.3	+34.6
Other networks (France)	34.1	5.0	n.m.
TOTAL INDIVIDUAL POLICIES – FRANCE	2,318.4	1,936.6	+19.7
Group policies – France	18.7	18.8	-0.6
TOTAL FRANCE	2,337.1	1,955.4	+19.5
Caixa Seguradora**	1,298.9	976.0	+33.1
CNP Partners***	33.6	41.3	-18.6
CNP UniCredit Vita	1,371.9	921.1	+48.9
CNP Cyprus Insurance Holdings	34.1	34.5	-1.0
CNP Europe	0.0	4.1	-100.0
CNP BVP (Portugal-Spain-Italy)	18.1	41.5	-56.5
TOTAL INDIVIDUAL POLICIES – INTERNATIONAL	2,756.6	2,018.5	+36.6
Group policies – International	66.5	33.2	+100.4
TOTAL INTERNATIONAL	2,823.1	2,051.7	+37.6
TOTAL – UNIT-LINKED	5,160.2	4,007.1	+28.8

* New name for CNP Trésor

** New name for Caixa Seguros

*** New name for CNP Vida

Premium Income by Insurance Category

	Premium income (IFRS)		
<i>(in € millions)</i>	9 months 2015	9 months 2014	% change
Individual insurance policies	18,329.4	18,644.8	-1.7
Group policies	5,237.3	4,577.7	+14.4
TOTAL	23,566.7	23,222.5	+1.5

Nine-Month 2015 Premium Income by Country and by Segment

	Savings		Pensions		Personal Risk		Term Creditor Insurance		Health Insurance		Property & Casualty		Total	
	9 mos. 2015	% ch.	9 mos. 2015	% ch.	9 mos. 2015	% ch.	9 mos. 2015	% ch.	9 mos. 2015	% ch.	9 mos. 2015	% ch.	9 mos. 2015	% ch.
<i>(IFRS, in € millions)</i>														
France	13,537.6	-2.4	1,165.5	+20.1	1,158.3	+0.3	2,033.0	+0.2	352.5	-7.6	0.0	0.0	18,246.9	-0.8
Italy ⁽¹⁾	2,059.3	-7.6	10.5	-1.2	8.7	-0.5	94.0	+9.0	0.0	0.0	0.0	0.0	2,172.4	-6.9
Portugal ⁽²⁾	24.8	-52.7	0.0	0.0	0.0	-100.0	9.9	-49.4	0.0	0.0	0.0	0.0	34.7	-52.1
Rest of Europe ⁽³⁾	1.0	-7.7	0.7	-67.6	0.0	-18.2	0.9	-30.9	0.2	-10.5	0.2	-89.7	2.9	-56.4
Brazil	30.8	-21.9	1,367.1	+35.1	425.7	+1.5	372.4	+8.9	58.9	+54.5	220.5	+3.0	2,475.3	+19.9
Argentina	4.5	+28.4	0.0	0.0	12.4	+42.2	30.7	+52.6	0.0	0.0	0.6	n.m.	48.1	+48.4
Spain ⁽⁴⁾	111.9	-36.4	3.1	-21.0	1.5	-76.4	16.1	-24.7	0.0	0.0	0.0	0.0	132.6	-36.1
Cyprus	35.6	-1.7	0.0	0.0	8.8	-6.1	-0.1	n.m.	18.4	+10.1	38.2	-2.9	100.8	-0.8
Ireland	0.0	0.0	0.7	0.0	0.0	0.0	352.1 ⁽⁵⁾	NA	0.0	0.0	0.0	0.0	352.8	n.m.
Sub-total International	2,267.8	-10.6	1,382.0	+34.3	457.2	+0.9	876.0	+78.6	77.4	+40.8	259.4	+1.6	5,319.8	+10.4
TOTAL	15,805.4	-3.7	2,547.5	+27.4	1,615.5	+0.5	2,908.9	+15.5	429.9	-1.5	259.4	+1.6	23,566.7	+1.5

⁽¹⁾ CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

⁽²⁾ CNP BVP Portugal

⁽³⁾ Mainly Greece

⁽⁴⁾ CNP España branch, CNP Partners⁽⁶⁾, CNP BVP Spain

⁽⁵⁾ CNP Santander Insurance

⁽⁶⁾ New name for CNP Vida

CNP UniCredit Vita Premium Income by Segment

<i>(in € millions)</i>	Premium income (IFRS)	
	9 months 2015	% change
Savings	1,956.2	-6.0
Pensions	10.5	-1.2
Personal Risk	8.7	-0.5
Term Creditor Insurance	45.8	-13.9
TOTAL	2,021.1	-6.2

Caixa Seguradora* Premium Income by Segment

<i>(in BRL millions)</i>	Premium income (IFRS)	
	9 months 2015	% change
Savings	108.5	-11.2
Pensions	4,823.5	+53.7
Personal Risk	1,502.2	+15.5
Term Creditor Insurance	1,313.8	+23.8
Property & Casualty	777.8	+17.2
Health Insurance	207.9	+75.7
TOTAL	8,733.7	+36.4

* New name for Caixa Seguros