

## Unit-linked Sales by Region and by Partnership/Cientele/Subsidiary

<i>(in € millions)</i>	Premium income (IFRS)		
	Q1 2015	Q1 2014	% change
La Banque Postale	282.1	185.3	+52.2
Caisses d'Epargne	625.6	332.2	+88.4
Amétis*	14.8	13.1	+13.0
Other networks (France)	1.9	2.0	-3.2
<b>TOTAL INDIVIDUAL UNIT-LINKED FRANCE</b>	<b>924.4</b>	<b>532.5</b>	<b>+73.6</b>
Group unit-linked France	5.9	6.2	-5.2
<b>TOTAL FRANCE</b>	<b>930.3</b>	<b>538.7</b>	<b>+72.7</b>
Caixa Seguradora**	392.0	297.3	+31.9
CNP Partners***	8.7	1.1	n.m.
CNP UniCredit Vita	486.9	253.8	+91.9
CNP Cyprus Insurance Holdings	11.3	11.5	-2.3
CNP Europe	0.0	0.0	-100.0
CNP BVP (Portugal-Spain-Italy)	18.1	15.3	+18.2
<b>TOTAL INDIVIDUAL UNIT-LINKED INTERNATIONAL</b>	<b>916.9</b>	<b>579.0</b>	<b>+58.4</b>
Group unit-linked International	17.3	8.9	+94.3
<b>TOTAL INTERNATIONAL</b>	<b>934.2</b>	<b>587.9</b>	<b>+58.9</b>
<b>TOTAL UNIT-LINKED</b>	<b>1,864.4</b>	<b>1,126.6</b>	<b>+65.5</b>

\* New name for CNP Trésor

\*\* New name for Caixa Seguros

\*\*\* New name for CNP Vida

### Premium Income by Insurance Category

	Premium income (IFRS)		
<i>(in € millions)</i>	Q1 2015	Q1 2014	% change
Individual insurance products	6,425.0	6,404.8	+0.3
Group insurance products	1,871.5	1,522.5	+22.9
<b>TOTAL</b>	<b>8,296.6</b>	<b>7,927.3</b>	<b>+4.7</b>

## First-Quarter 2015 Premium Income by Country and by Segment

(IFRS, in € millions)	Savings		Pensions		Personal risk		Term creditor insurance		Health insurance		Property & Casualty		Total	
	Q1 2015	% ch.	Q1 2015	% ch.	Q1 2015	% ch.	Q1 2015	% ch.	Q1 2015	% ch.	Q1 2015	% ch.	Q1 2015	% ch.
France	4,690.9	-3.1	521.5	+61.2	384.4	-0.7	677.9	-0.5	110.1	-24.9	0.0	0.0	6,384.8	0.1
Italy <sup>(1)</sup>	828.5	18.4	5.0	-5.1	2.9	9.7	27.3	-9.1	0.0	0.0	0.0	0.0	863.7	17.1
Portugal <sup>(2)</sup>	24.8	-27.2	0.0	0.0	0.0	-100.0	5.1	-5.9	0.0	0.0	0.0	0.0	29.9	-24.3
Rest of Europe <sup>(3)</sup>	0.3	-14.0	0.2	-88.4	0.0	-62.5	0.3	-31.9	0.0	-19.4	0.1	-92.0	1.0	-74.4
Brazil	10.6	-13.4	410.1	33.6	162.9	21.5	134.8	32.3	19.3	83.1	77.3	16.6	815.0	29.0
Argentina	1.4	19.9	0.0	0.0	4.1	31.6	9.8	48.0	0.0	0.0	0.2	n.m.	15.5	42.2
Spain <sup>(4)</sup>	43.3	-43.8	1.2	-61.7	1.4	-37.4	6.1	-20.0	0.0	0.0	0.0	0.0	52.1	-42.3
Cyprus	11.7	-2.9	0.0	0.0	3.3	2.4	-0.1	n.m.	6.1	20.7	12.7	-6.4	33.6	-0.8
Ireland	0.0	0.0	0.2	0.0	0.0	0.0	100.7 <sup>(5)</sup>	n.m.	0.0	0.0	0.0	0.0	101.0	n.m.
<b>Sub-total international</b>	<b>920.8</b>	<b>10.1</b>	<b>416.8</b>	<b>31.2</b>	<b>174.5</b>	<b>20.2</b>	<b>284.0</b>	<b>86.7</b>	<b>25.4</b>	<b>62.5</b>	<b>90.3</b>	<b>11.6</b>	<b>1,911.8</b>	<b>23.5</b>
<b>TOTAL</b>	<b>5,611.7</b>	<b>-1.2</b>	<b>938.3</b>	<b>46.3</b>	<b>558.9</b>	<b>5.0</b>	<b>961.9</b>	<b>15.4</b>	<b>135.5</b>	<b>-16.5</b>	<b>90.3</b>	<b>11.6</b>	<b>8,296.6</b>	<b>4.7</b>

<sup>(1)</sup> CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

<sup>(2)</sup> CNP BVP Portugal

<sup>(3)</sup> Mainly Greece

<sup>(4)</sup> CNP España branch, CNP Partners<sup>(6)</sup>, CNP BVP Spain

<sup>(5)</sup> Santander Insurance

<sup>(6)</sup> New name for CNP Vida

### CNP UniCredit Vita Premium Income by Segment

	Under IFRS	
<i>(in € millions)</i>	Q1 2015	% change
Savings	755.5	+17.2
Pensions	5.0	-5.1
Personal risk	2.9	+9.7
Term creditor insurance	13.7	-19.6
<b>TOTAL</b>	<b>777.0</b>	<b>+16.1</b>

### Caixa Seguradora\* Premium Income by Segment

	Under IFRS	
<i>(in BRL millions)</i>	Q1 2015	% change
Savings	34.3	-14.0
Pensions	1,319.3	+32.7
Personal risk	524.1	+20.6
Term creditor insurance	433.7	+31.4
Property & Casualty	248.8	+15.8
Health insurance	62.0	+81.8
<b>TOTAL</b>	<b>2,622.1</b>	<b>+28.1</b>

\* New name for Caixa Seguros

### CNP BVP Premium Income by Segment

	Under IFRS	
<i>(in € millions)</i>	Q1 2015	% change
Savings	94.9	-14.3
Pensions	-	-
Personal risk	1.4	-29.9
Term creditor insurance	3.2	-14.0
<b>TOTAL</b>	<b>99.5</b>	<b>-14.5</b>