

INTERIM RESULTS

31 July 2014

Disclaimer

“ Some of the statements contained in this document may be forward-looking statements referring to projections, future events, trends or objectives which, by their very nature, involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated in such statements by reason of factors such as changes in general economic conditions and conditions in the financial markets, legal or regulatory decisions or changes, changes in the frequency and amount of insured claims, particularly as a result of changes in mortality and morbidity rates. changes in surrender rates, interest rates, foreign exchange rates, the competitive environment. the policies of foreign central banks or governments, legal proceedings, the effects of acquisitions and the integration of newly-acquired businesses, and general factors affecting competition. Further information regarding factors which may cause results to differ materially from those projected in forward looking statements is included in CNP Assurances' filings with the Autorité des Marchés Financiers. CNP Assurances does not undertake to update any forward-looking statements presented herein to take into account any new information, future event or other factors. ”

First-half 2014, delivering on our strategic vision

- ▶ Continued shift in the product mix
 - Growth in personal risk/protection business, led by Brazil
 - Growth dynamic maintained in unit-linked savings/pensions business
- ▶ Product innovation
 - Successful launch of Cachemire 2 and Cachemire Patrimoine (La Banque Postale)
 - Launch of premium savings platform
- ▶ A new strategic partnership in the "Europe excluding France" region
 - Agreement for a strategic long-term European insurance partnership with Banco Santander (final signature before end-2014)

Attributable net profit up 3.0%

| <i>(in € millions)</i> | H1 2014 | H1 2013 | Change (reported) | Change (like-for-like) |
|---|---------|-------------------------|----------------------|---------------------------|
| Premium income ⁽¹⁾ | 15,764 | 14,010 | +12.5% | +14.2% |
| Net revenue ⁽²⁾ | 1,625 | 1,596 | +1.8% | +8.0% |
| Administrative expenses | (437) | (445) | -1.7% | +2.0% |
| EBIT | 1,188 | 1,152 | +3.2% | +10.4% |
| Net profit | 601 | 583 | +3.0% | +7.2% |
| ROE | 9.3% | 10.2% | -0.9 pt | - |
| New business margin | 12.4% | 14.1% ⁽³⁾ | -1.7 pt | - |
| Solvency I coverage rate (including unrealised gains) | 374% | 302% ⁽³⁾ | +72 pts | - |
| MCEV® €/share | 23.8 | 23.3 ^{(3) (4)} | +€0.5 | - |
| Book value ⁽⁴⁾ €/action | 19.5 | 18.2 ^{(3) (4)} | +€1.3 | - |

(1) IFRS

(2) Net insurance revenue + revenue from own funds portfolio

(3) At 31 December 2013

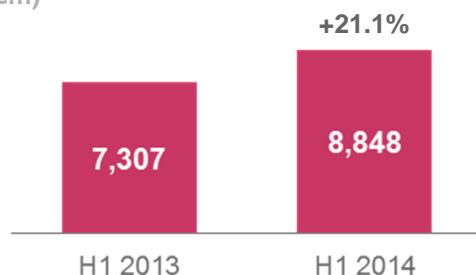
(4) Before dividend

(5) Adjusted to exclude deeply-subordinated notes, based on 686,618,477 shares at 30 June 2014

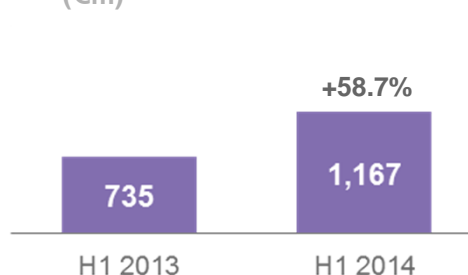
On-going improvement in the product mix in France

Premium income ⁽¹⁾

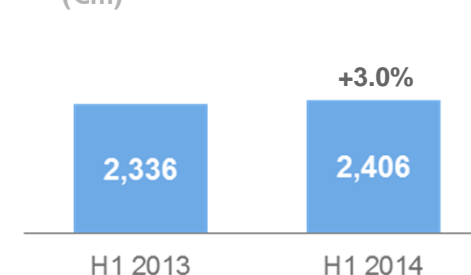
■ Traditional Savings/Pensions
(€m)



■ Unit Linked Savings/Pensions
(€m)



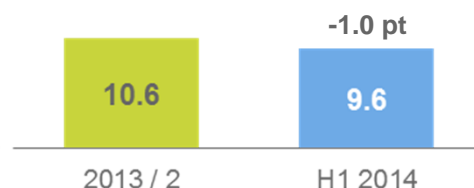
■ Personal Risk/Protection ⁽²⁾
(€m)



- The contribution of unit-linked contracts to savings/pensions premium income rose to 11.6% in H1 2014 from 9.1% in H1 2013
- Growth in personal risk/protection premiums reflects the strong sales dynamic observed across the entire range

APE ratio

(%)



- The favourable product mix in H1 2014 only partly offset the technical impact of lower interest rates

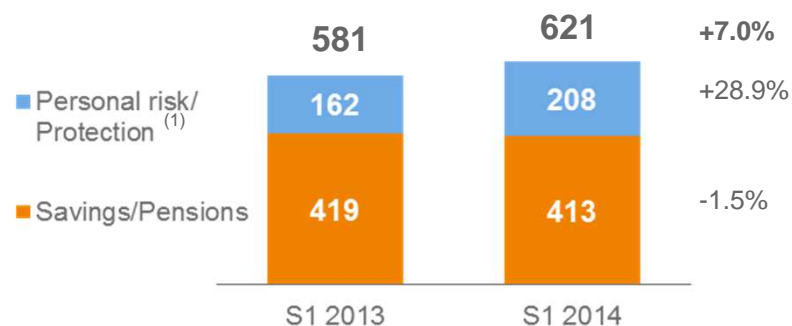
(1) IFRS

(2) Death/disability, health and term creditor insurance

In France, growth in net insurance revenue led by the personal risk/protection business

Net insurance revenue

(€m)



- Growth in personal risk/protection ⁽¹⁾ net insurance revenue amplified by favourable technical effects
- Savings/pensions net insurance revenue stable overall in a very low interest rate environment

Technical reserves

(€bn)

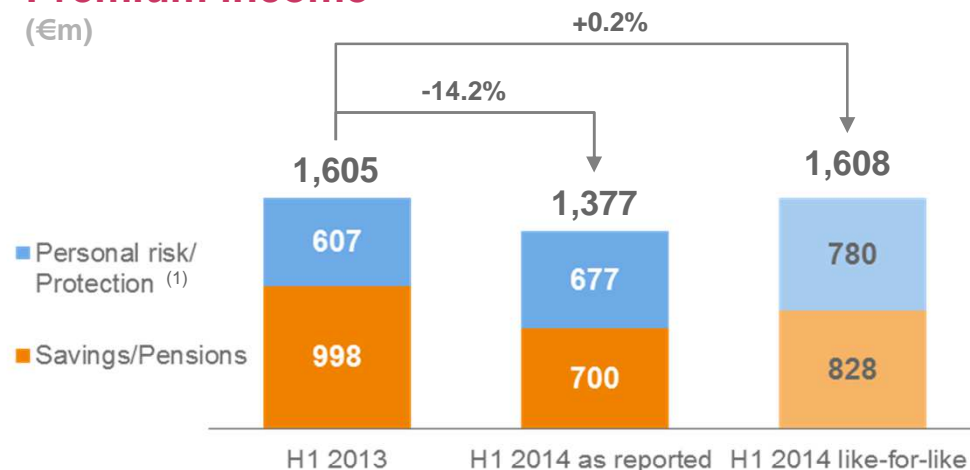


⁽¹⁾ Term creditor insurance (home loans), death/disability, health and property & casualty insurance

In Latin America, a mixed market environment

Premium income

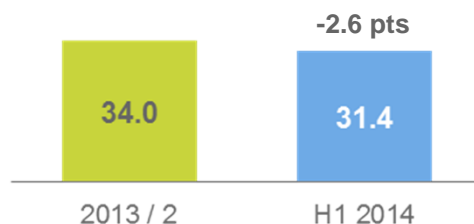
(€m)



- ▶ Narrower savings/pensions market offset by good performance in personal risk/protection ⁽¹⁾
- ▶ Persistently unfavourable currency effect

APE ratio

(%)



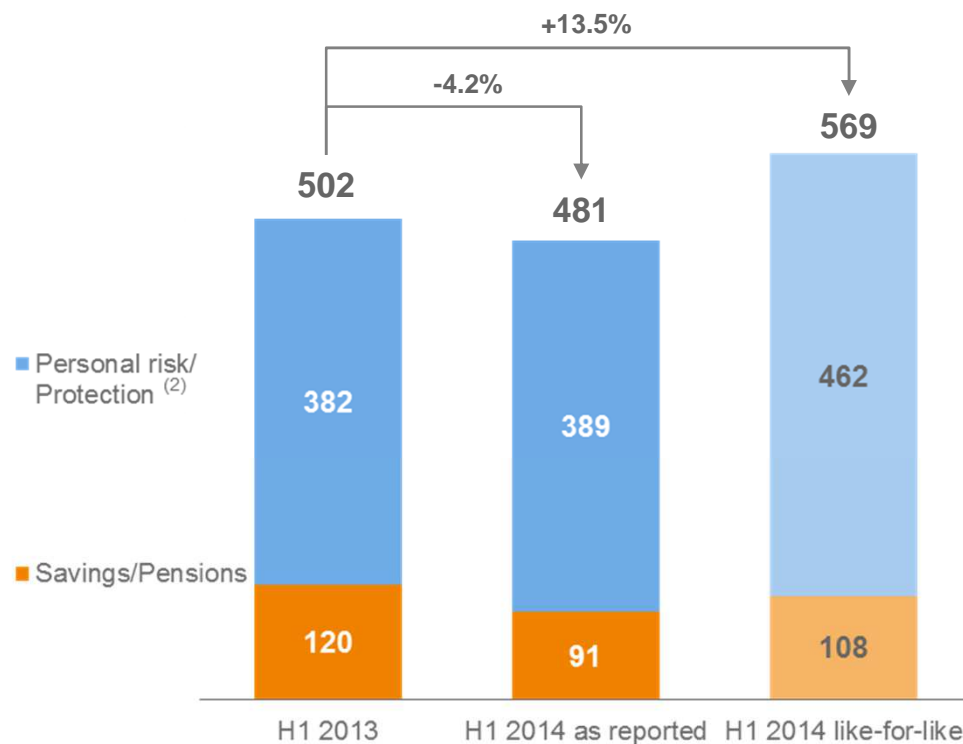
- ▶ Margins held up well in a competitive environment

(1) Term creditor insurance (home loans), death/disability, health and property & casualty insurance

Latin America's contribution once again severely eroded by the negative currency effect ⁽¹⁾

Net insurance revenue

(€m)



► Like-for-like growth in net insurance revenue in Latin America led by the personal risk/protection business ⁽²⁾

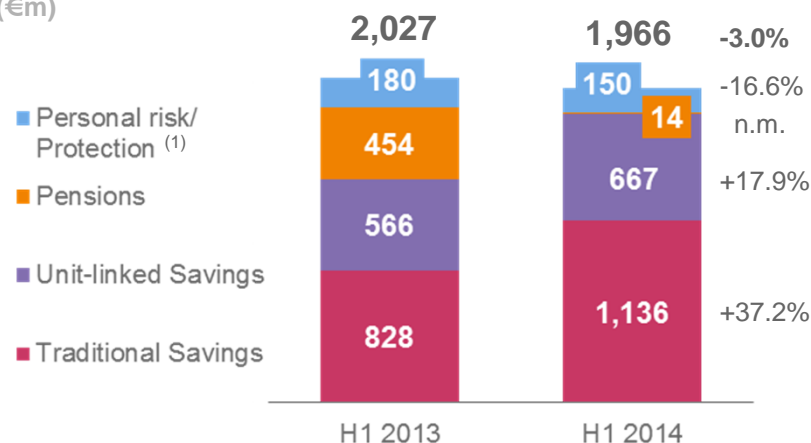
(1) Average exchange rates: 2.67 at 30 June 2013 and 3.15 at 30 June 2014

(2) Term creditor insurance (home loans), death/disability, health and property & casualty insurance

Business upturn in the "Europe excluding France" region

Premium income

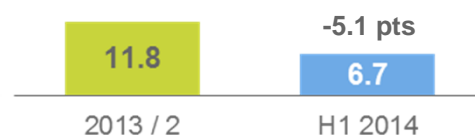
(€m)



- ▶ Excluding group pensions contract sold in prior-year period, premium income was up 22.4%
- ▶ Savings business picked up in a recovering economic environment

APE ratio

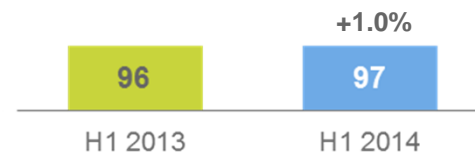
(%)



- ▶ New business margin declined mainly due to the massive impact of lower interest rates on traditional savings business in Italy

Net insurance revenue

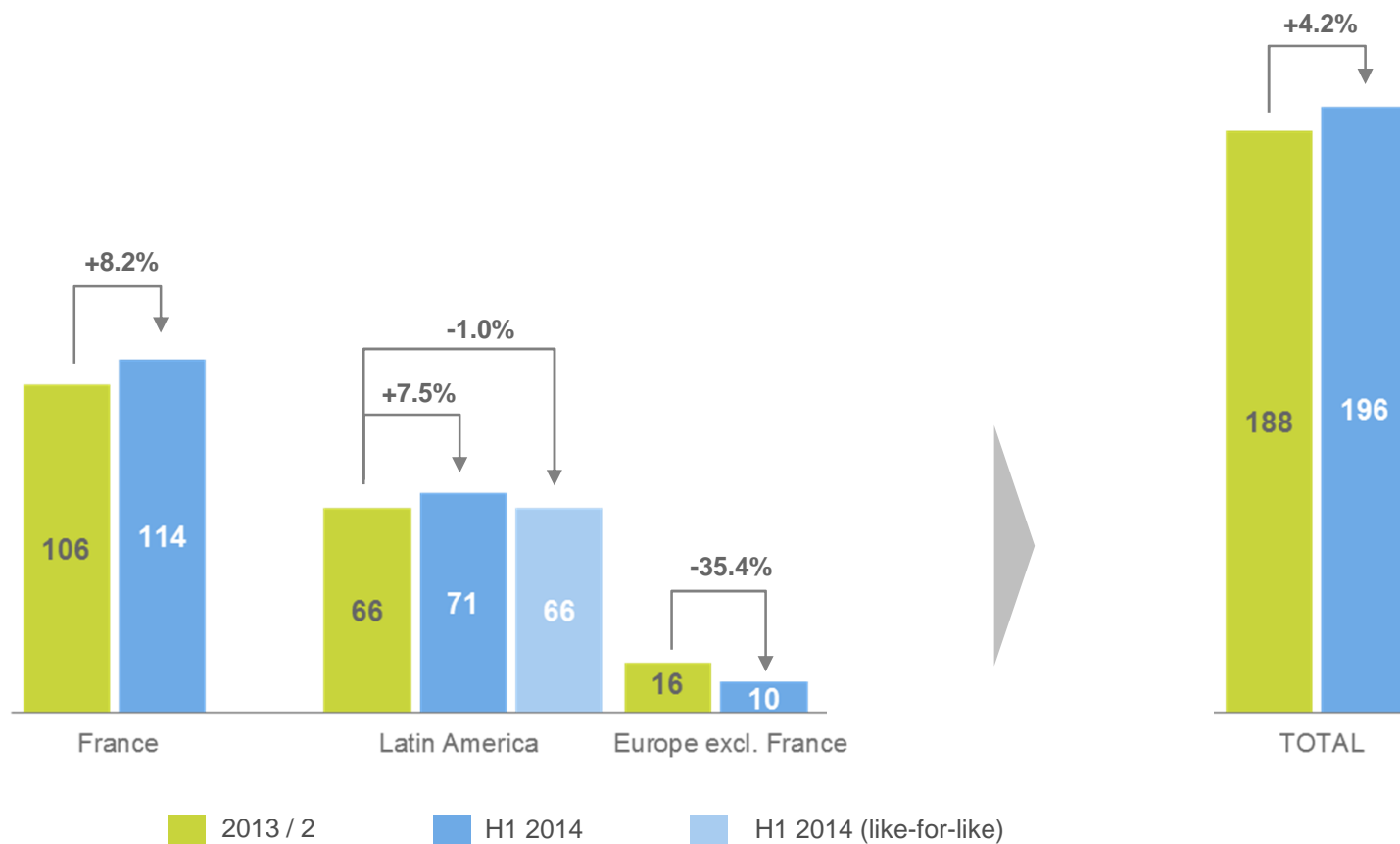
(€m)



(1) Term creditor insurance (home loans), death/disability, health and property & casualty insurance

Growth in new business value

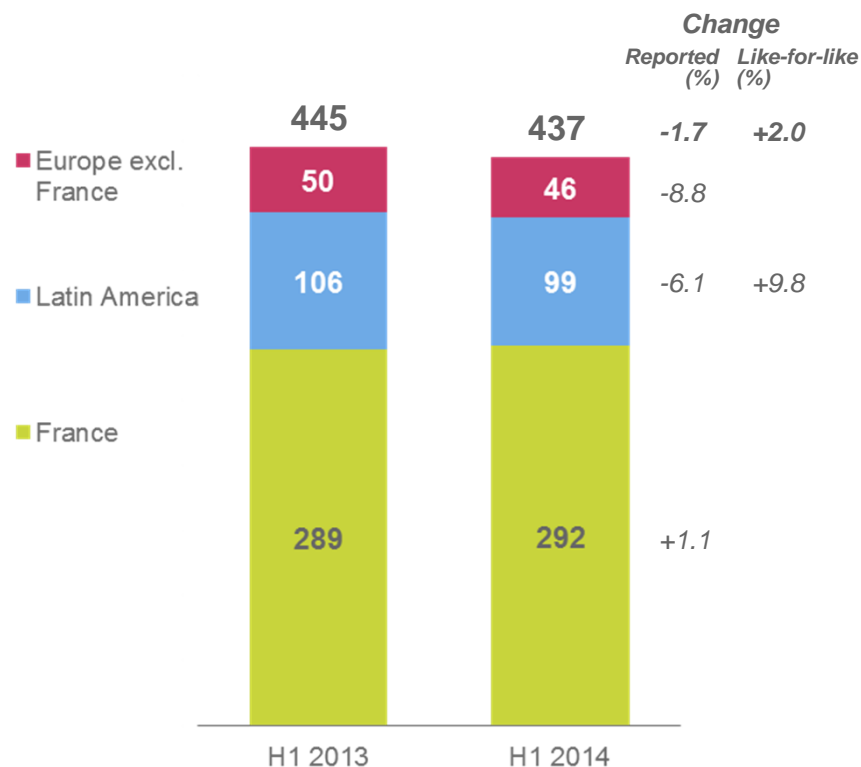
New business value (€m)



Further improvement in cost/income ratio

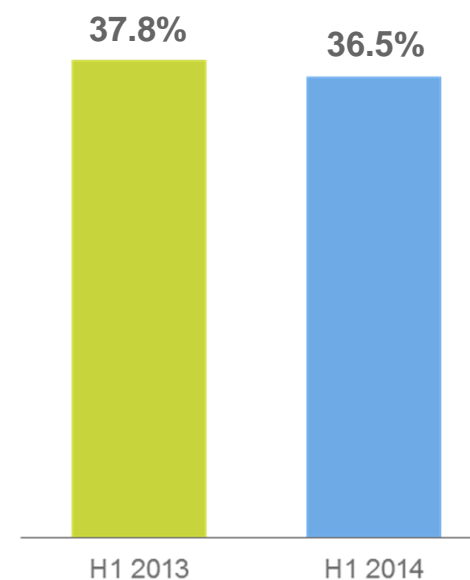
Group administrative expenses

(€m)



Group cost/income ratio ⁽¹⁾

(%)

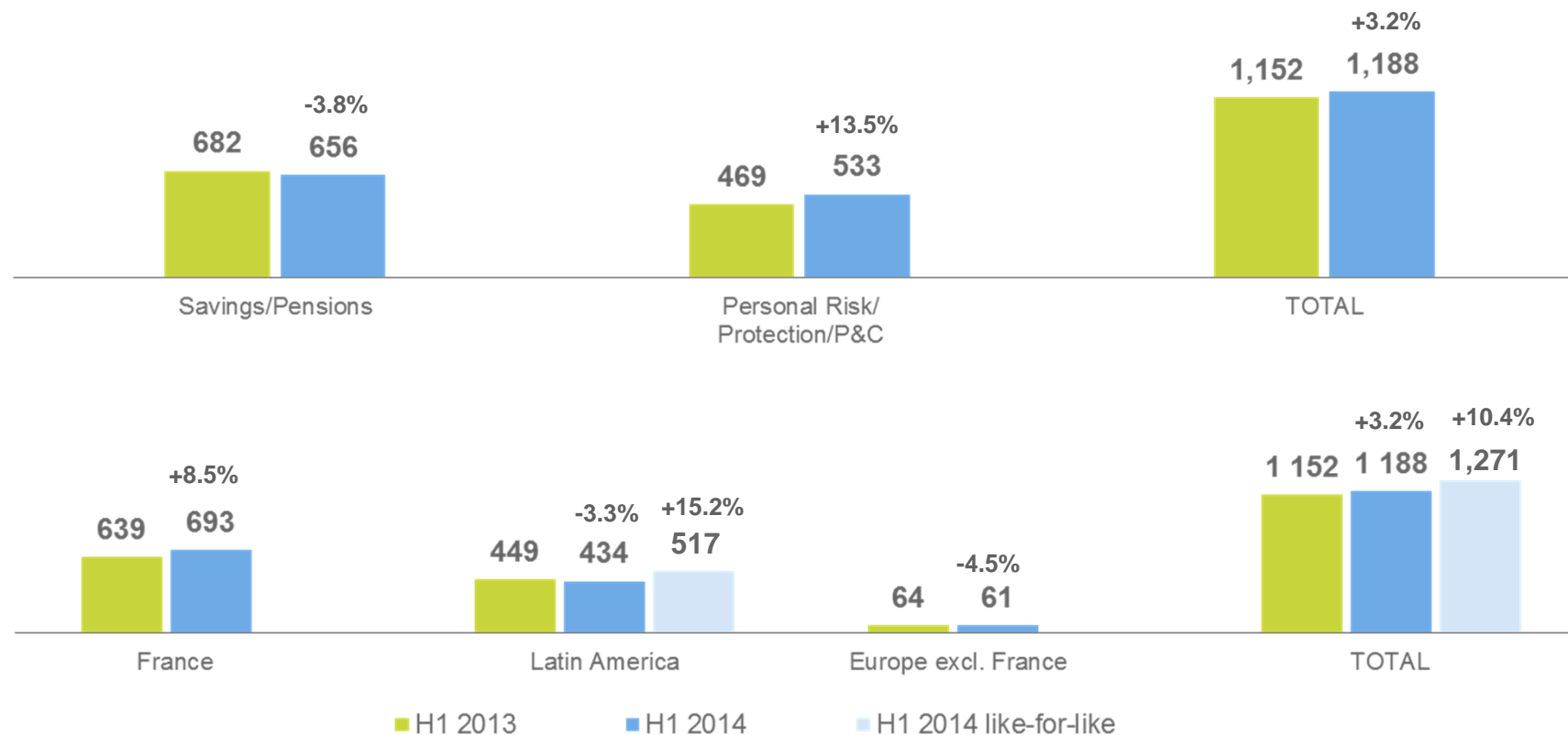


(1) Cost income ratio = Administrative expenses/total net insurance revenue

EBIT up 10.4% like-for-like

EBIT (1)

(€m)



(1) EBIT generated by the own funds portfolio has been allocated to the various segments based on their respective solvency capital requirements

Financial management: continuity in still favourable market conditions

| <i>(in € millions)</i> | H1 2014 | H1 2013 | Change (%) |
|--|--------------|---------|------------|
| EBIT | 1,188 | 1,152 | +3.2 |
| Finance costs | (83) | (75) | +11.4 |
| Share of profit of associates | 1 | 0 | NS |
| Income tax expense | (412) | (386) | +6.8 |
| Minority interests | (152) | (161) | -5.5 |
| Recurring profit | 542 | 529 | 2.3 |
| Net gains/(losses) on equities, property and AFS, impairment | (12) | (12) | (5.0) |
| Fair value adjustments to trading portfolios | 70 | 54 | +29.9 |
| Non-recurring items | 1 | 12 | NS |
| Net profit | 601 | 583 | +3.0 |

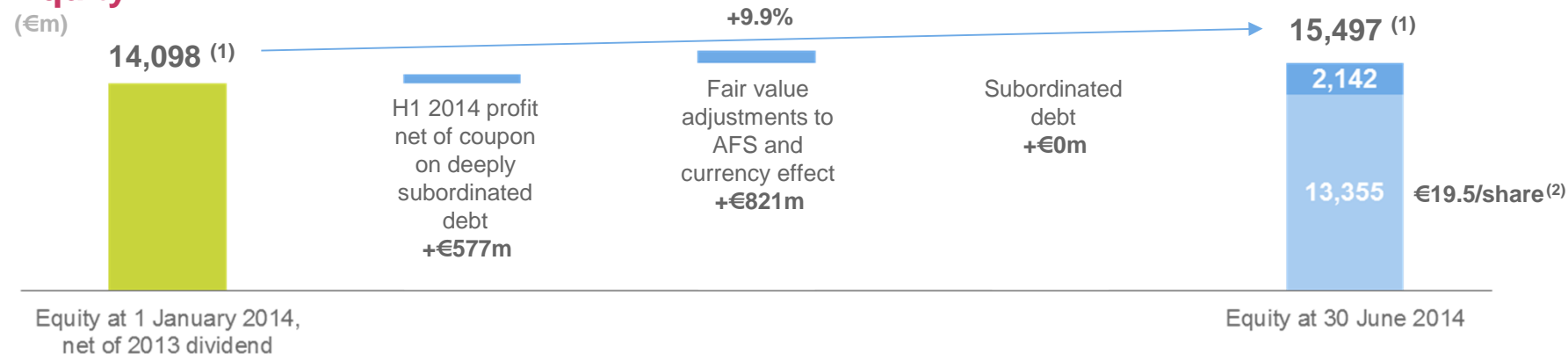
► Fair value adjustments to trading portfolios

- Reflecting lower credit spreads in "Europe excluding France" region and improved equity prices

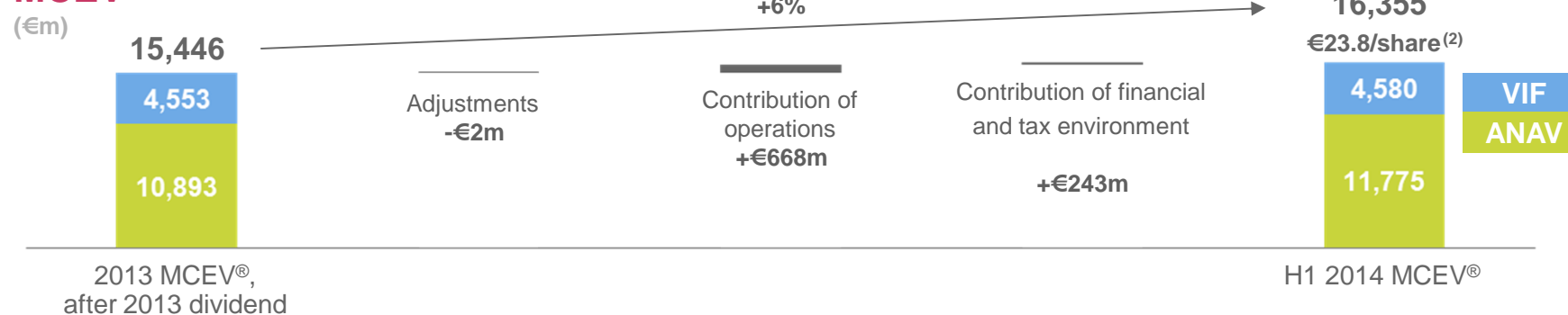
The IFRS income statement by operating segment includes the results of La Banque Postale Prévoyance on a 50% proportionate basis

Further growth in equity and MCEV®

Equity



MCEV®



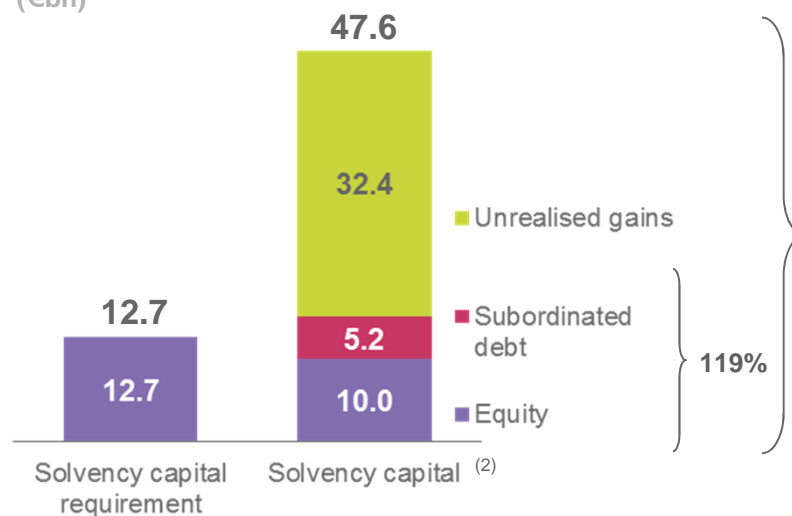
(1) Excluding minority interests

(2) Adjusted to exclude deeply-subordinated notes, based on 686,618,477 shares at 30 June 2014

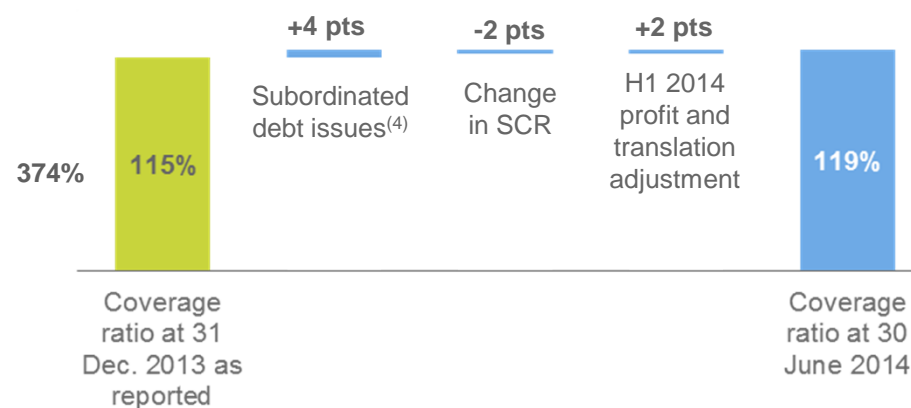
Solvency capital

Solvency capital requirement and coverage ratio at 30 June 2014 [Solvency I ⁽¹⁾]

(€bn)



Change in Tier 1 solvency capital coverage ratio (hard equity)



- ▶ At 30 June 2014, the Group's estimated coverage ratio ⁽³⁾ under Solvency II was 175%
- ▶ At 30 June 2014, the policyholders' surplus reserve stood at €4,575m (2.02% of total technical reserves)
- ▶ The acquisition of a 51% stake in the insurance subsidiaries of Santander Consumer Finance should have an impact of around 3 points on the Group's coverage ratios


(1) CNP Assurances estimates

(2) After dividends

(3) CNP Assurances estimate based on standard formula

(4) €500m subordinated debt issue in May 2014

Next announcement: Nine months results indicators - 5 November

| 2014 Investor Calendar | 2014 | | | | | | | | | | | |
|---|------|------|-------|-------|-----|------|------|------|-------|------|---|------|
| | Jan. | Feb. | March | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. |
| Nine months premium income and results indicators | | | | | | | | | | |  05/11 7:30 am | |

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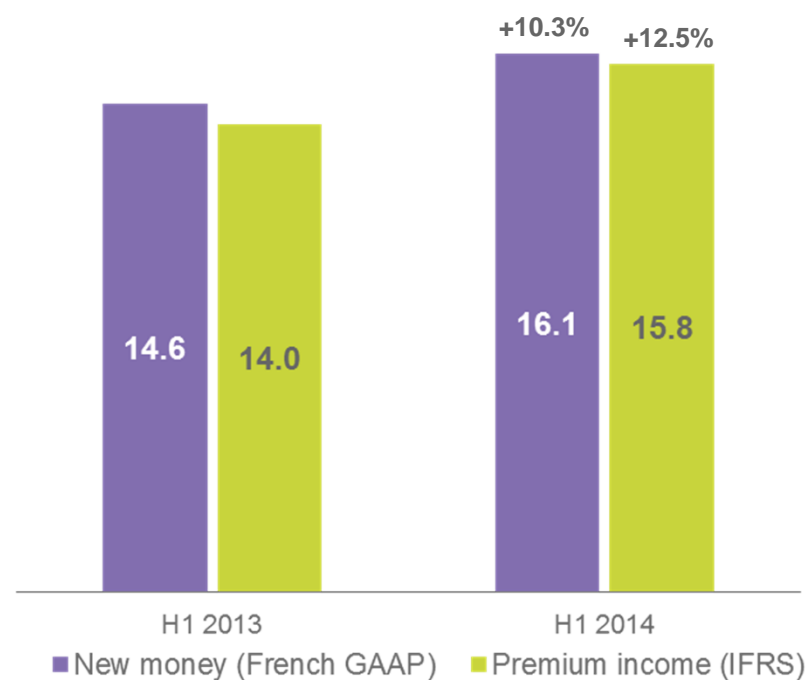
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New Money and Premium Income

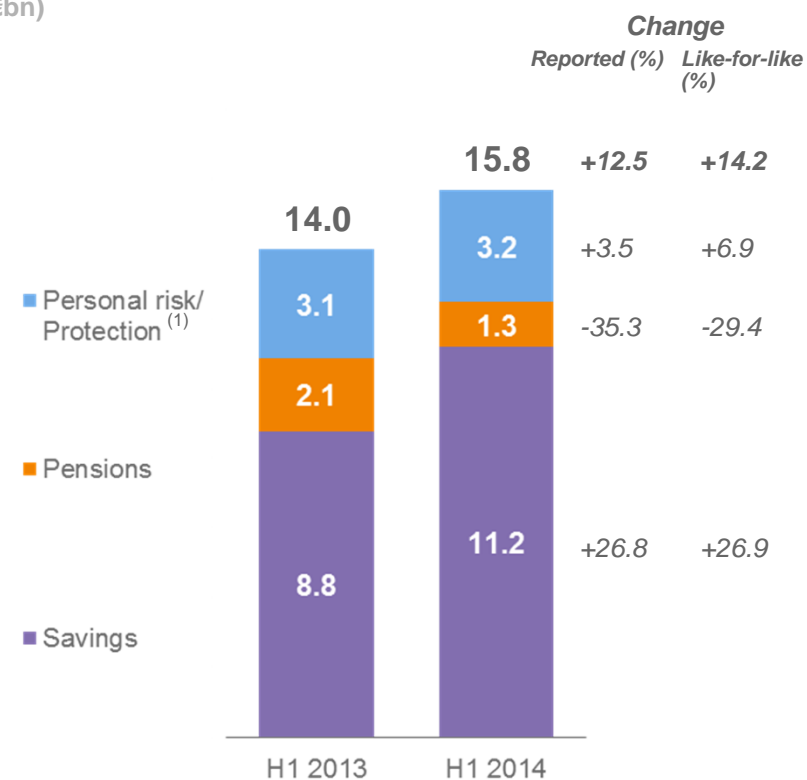
New Money and Premium Income CNP Assurances

(€bn)



Premium Income CNP Assurances

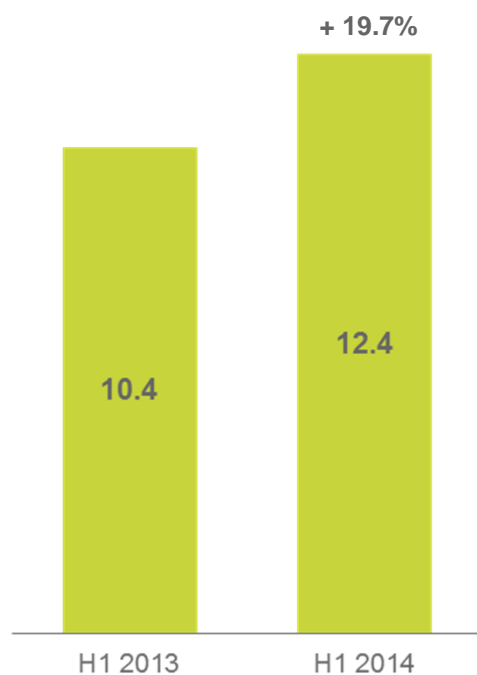
(€bn)



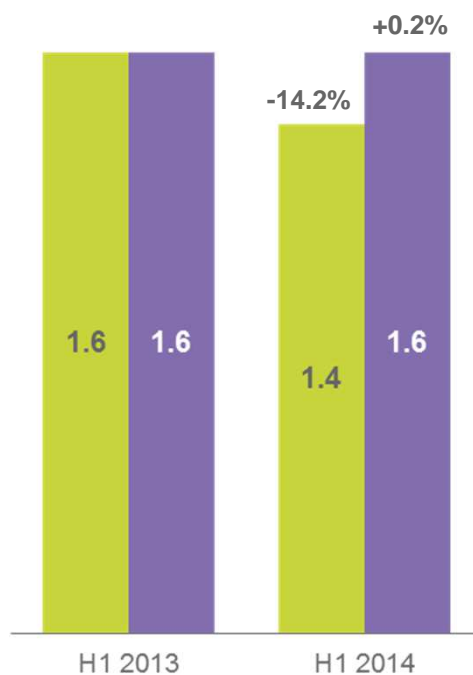
(1) Death/disability, Health, Term Creditor and Property & Casualty insurance

Premium Income

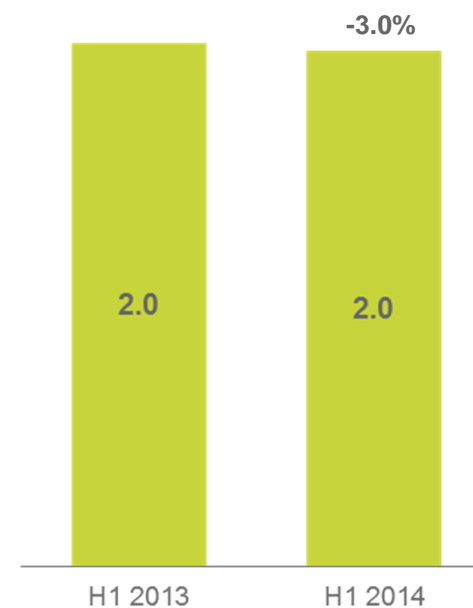
Premium Income France (€bn)



Premium Income Latin America ⁽¹⁾ (€bn)



Premium Income Europe excl. France ⁽²⁾ (€bn)

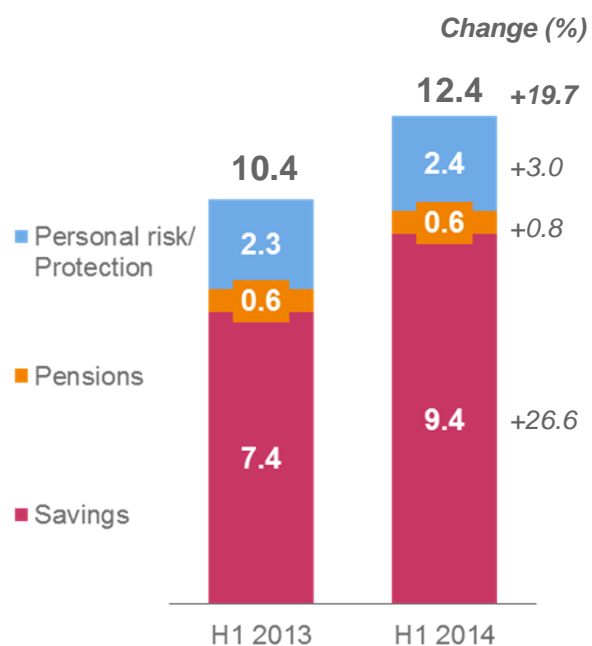


■ Reported ■ Like-for-like

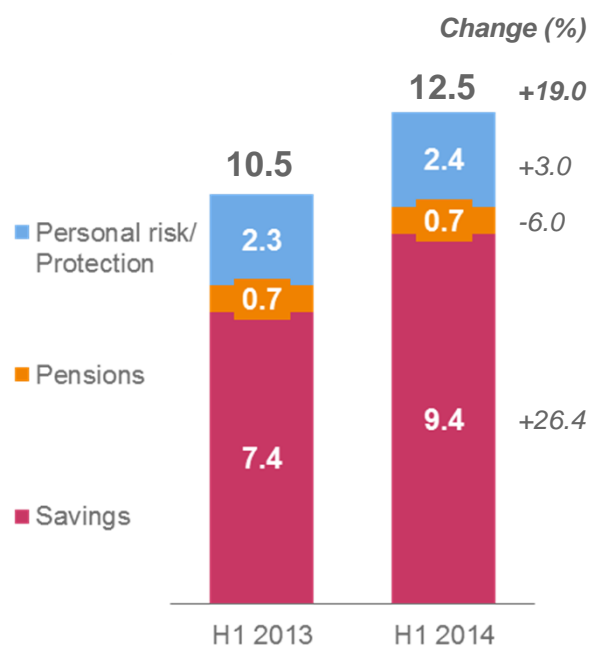
(1) Brazil and Argentina
(2) Italy, Spain, Portugal, Ireland and Cyprus

Premium Income and Net New Money – France

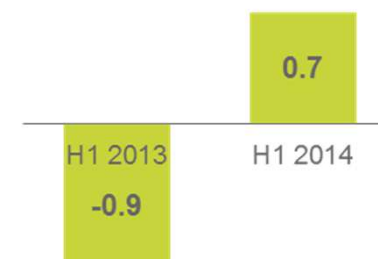
Premium Income ⁽¹⁾ France by segment (€bn)



New Money ⁽²⁾ France by segment (€bn)



Net New Money France, savings and pensions ⁽³⁾ (€bn)



(1) IFRS

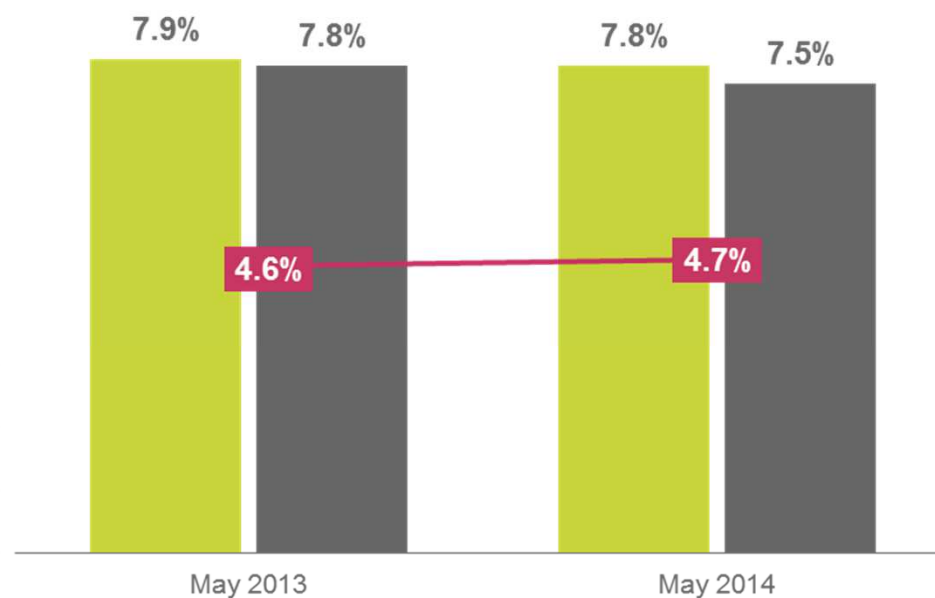
(2) French GAAP

(3) Management accounting data calculated on the same basis as FFSA statistics

Withdrawal Rates

Withdrawals as a percentage of mathematical reserves – France CNP Assurances/French market

(%)



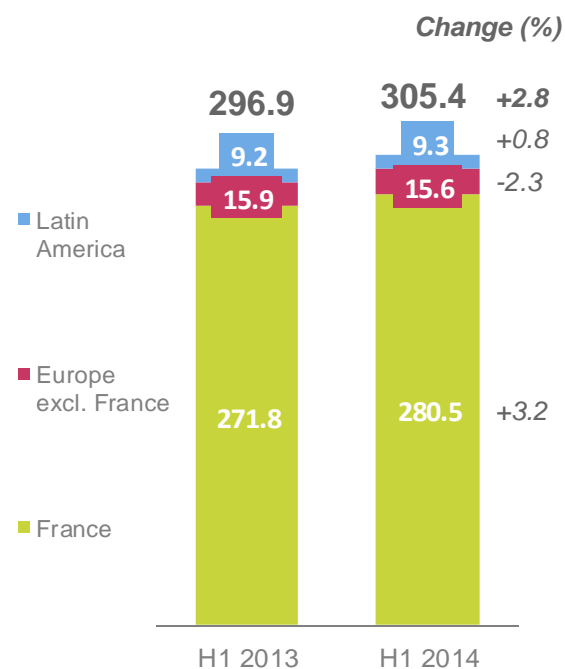
■ Withdrawals/Mathematical reserves CNP Assurances
 ■ Withdrawals/Mathematical reserves Market
 — Surrenders/Mathematical reserves CNP Assurances

Technical Reserves

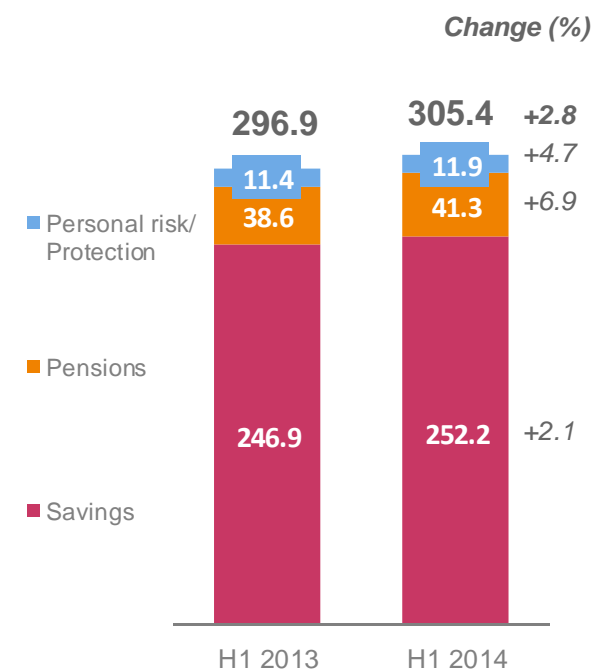
Average technical reserves ⁽¹⁾
(€bn)



Average technical reserves ⁽¹⁾ by origin
(€bn)



Average technical reserves ⁽¹⁾ by segment
(€bn)



(1) Excluding deferred participation reserve

Average Technical Reserves by Segment, excluding deferred participation reserve

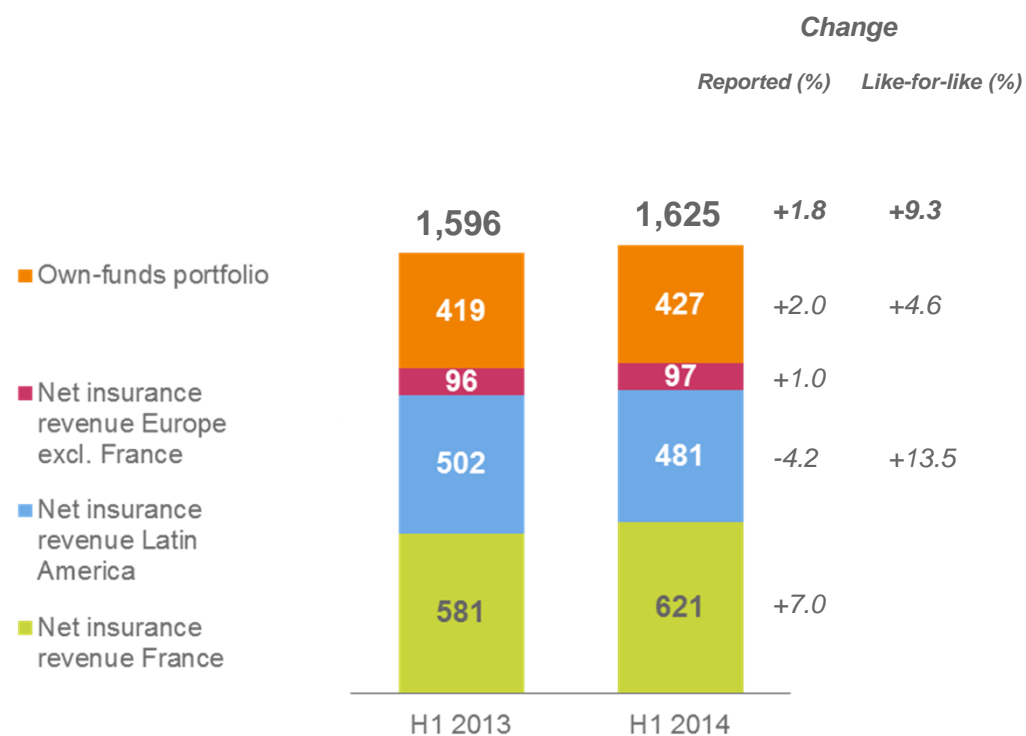
(in € millions)

| | | Savings | Pensions | Personal risk/ Protection | TOTAL |
|---------|------------------------|----------------|---------------|------------------------------|----------------|
| H1 2013 | France | 232,577 | 29,752 | 9,455 | 271,784 |
| | Europe excl. France | 13,478 | 1,726 | 746 | 15,950 |
| | Latin America | 883 | 7,137 | 1,157 | 9,177 |
| | TOTAL | 246,937 | 38,615 | 11,358 | 296,910 |
| H1 2014 | France | 238,426 | 32,211 | 9,894 | 280,531 |
| | Europe excl. France | 12,937 | 1,902 | 740 | 15,579 |
| | Latin America | 841 | 7,149 | 1,262 | 9,251 |
| | TOTAL | 252,204 | 41,261 | 11,896 | 305,361 |

Group Revenue

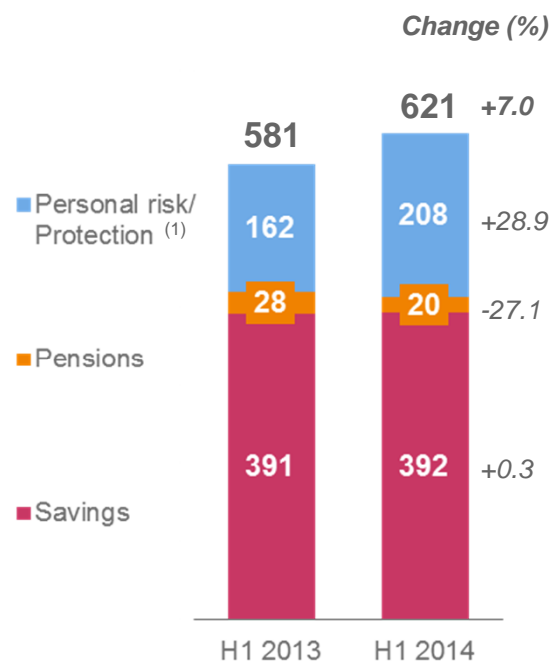
Revenue by origin

(€m)

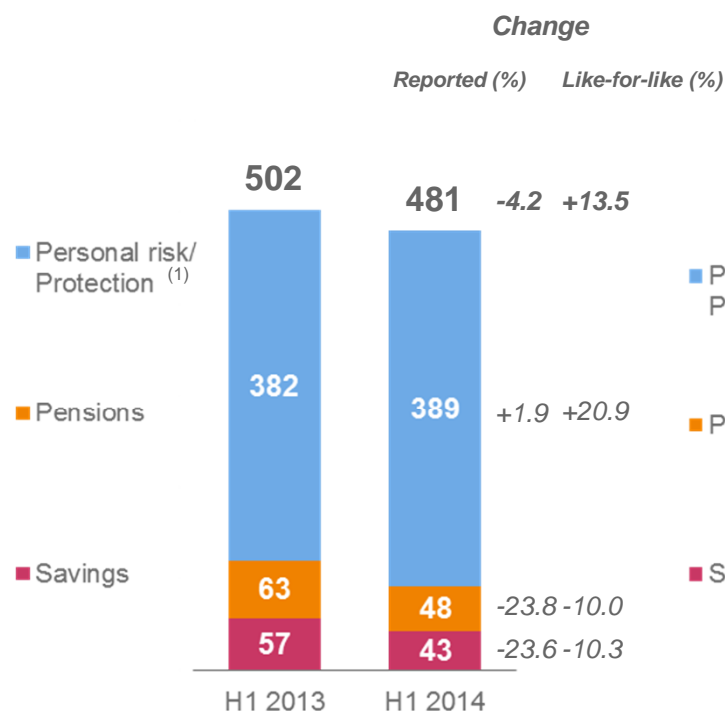


Net Insurance Revenue by Segment and Origin

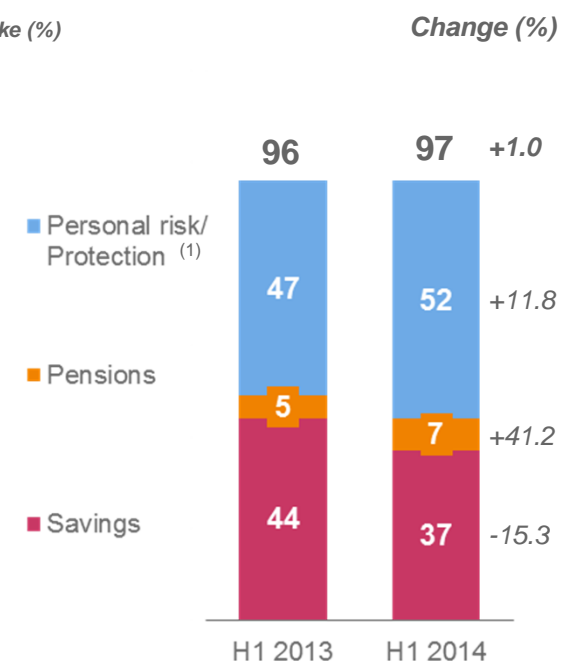
Net insurance revenue - France (€m)



Net insurance revenue – Latin America ⁽²⁾ (€m)



Net insurance revenue – Europe excl. France ⁽³⁾ (€m)

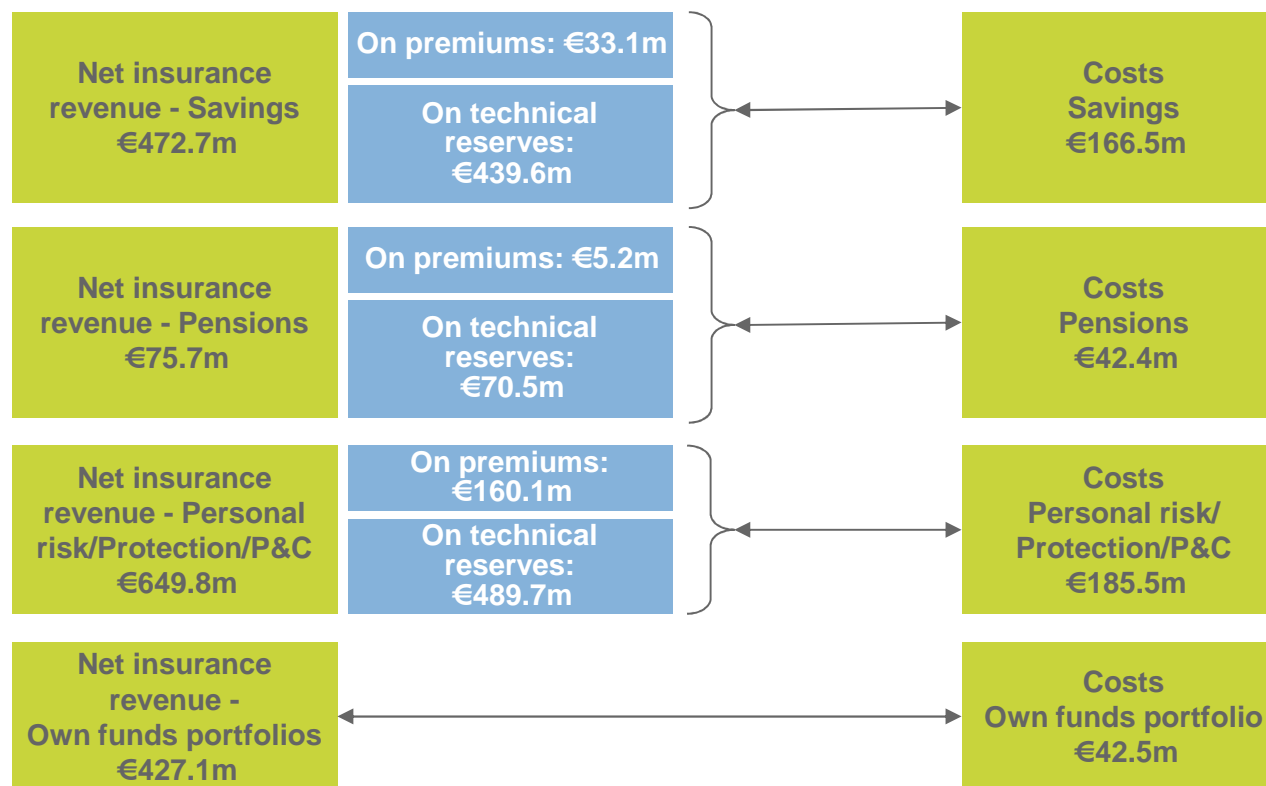


(1) Death/disability, Health, Term Creditor and Property & Casualty insurance

(2) Brazil and Argentina

(3) Italy, Spain, Portugal, Ireland, and Cyprus

Net Insurance Revenue by Business Line



Adjusted Net Asset Value

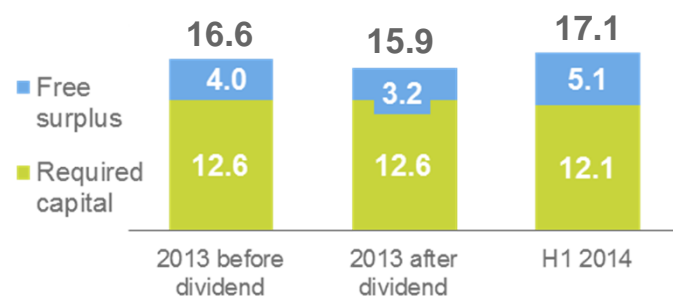
| <i>(in € million, €/share)</i> | 30 June 2014 | 31 December 2013 |
|--|---------------|------------------|
| Opening equity | 14,626 | 14,147 |
| + Profit for the period | 601 | 1,030 |
| - Dividend for the period ⁽¹⁾ | (529) | (56) |
| + Fair value adjustments to AFS | +748 | +129 |
| + Cash flow hedging reserve | (13) | (15) |
| + Subordinated debt | 0 | (374) |
| - Dividends on deeply subordinated debt | (23) | (56) |
| +/- Difference on translating foreign operations | +84 | (182) |
| +/- Other | +2 | +3 |
| Closing equity | 15,497 | 14,626 |
| - Goodwill | (251) | (259) |
| - In Force | (119) | (114) |
| - Reclassification of subordinated debt | (2,142) | (2,142) |
| - In Force modelling in MCEV® | (1,210) | (689) |
| Adjusted Net Assets €m | 11,775 | 11,422 |
| Adjusted Net Asset Value €/share | 17.1 | 16.6 |

(1) Net of impact of scrip dividends

MCEV® at €23.8/share

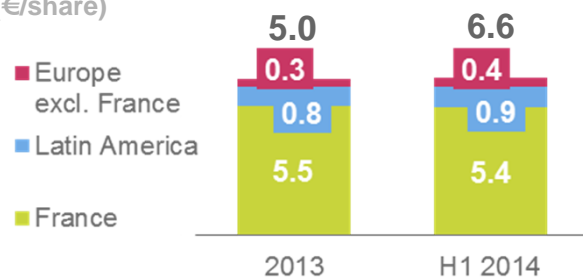
ANAV (1)

(€/share)



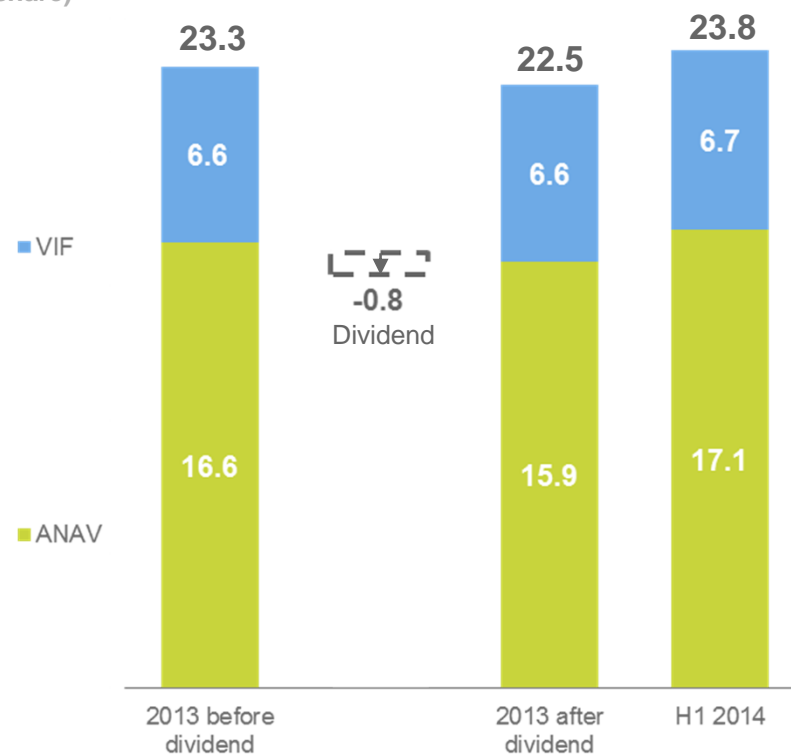
Value of In-Force Business (1)

(€/share)



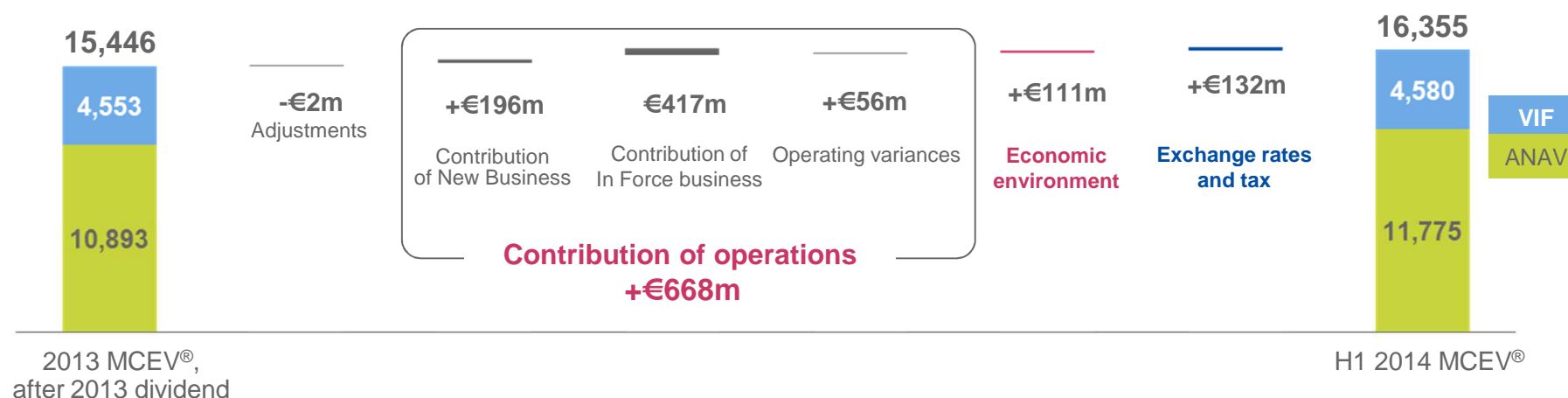
MCEV® (1)

(€/share)



(1) Calculation based on weighted average number of shares, i.e. 686,618,477 shares at 30 June 2014

Variance Analysis - Overview

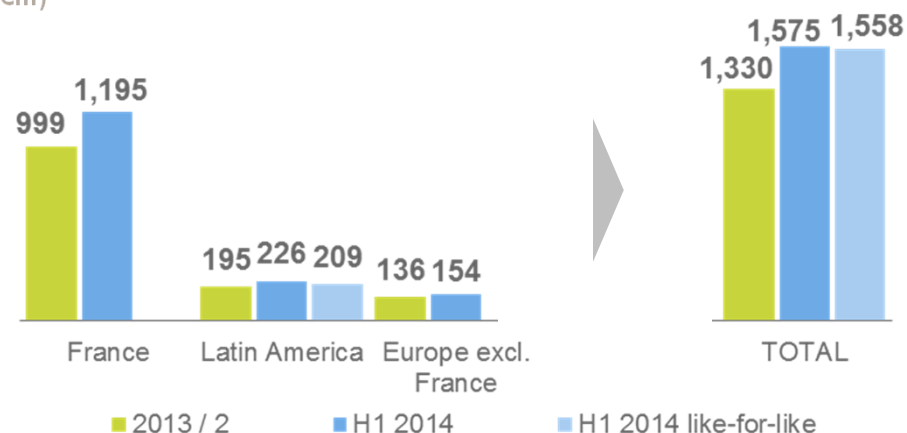


- The increase in MCEV[®] in first-half 2014 came mainly from the contribution of operations (+€668m), and was due to a combination of three factors:
 - ▶ The contribution from New Business (+€196m), reflecting favourable volume and segment mix trends, particularly in France
 - ▶ The contribution from In Force Business (+€417m)
 - ▶ Operating variances (+€56m)
- The economic environment contributed €111m in a context of lower interest rates, with:
 - ▶ A decline in VIF linked to the higher cost of financial options and guarantees for segregated portfolios backing individual pension obligations (-€248m)
 - ▶ An increase in unrealised gains on own funds portfolios (ANAV +€365m)
- The final item contributing to an MCEV[®] of €16,355m is the positive impact of adjusting the BRL/euro exchange rate (+€132m)

H1 2014 NBV

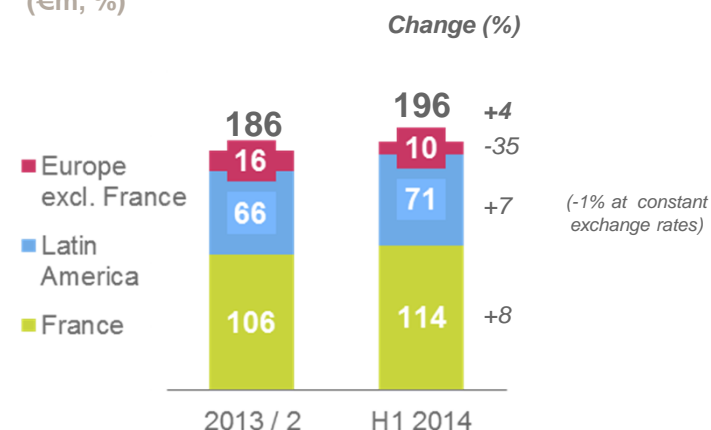
Annual Premium Equivalent ⁽¹⁾

(€m)



New Business Value

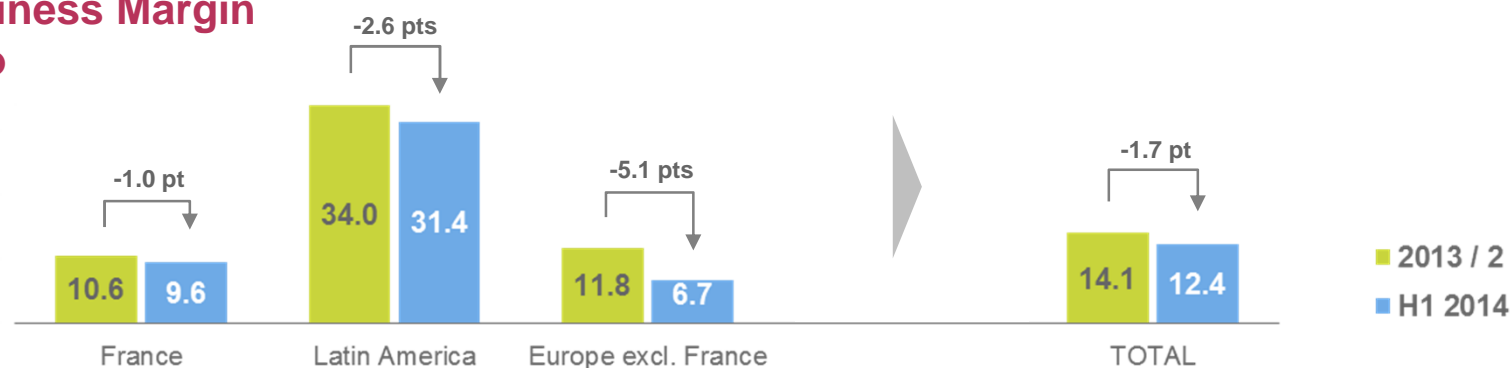
(€m, %)



New Business Margin

APE ratio

(%)

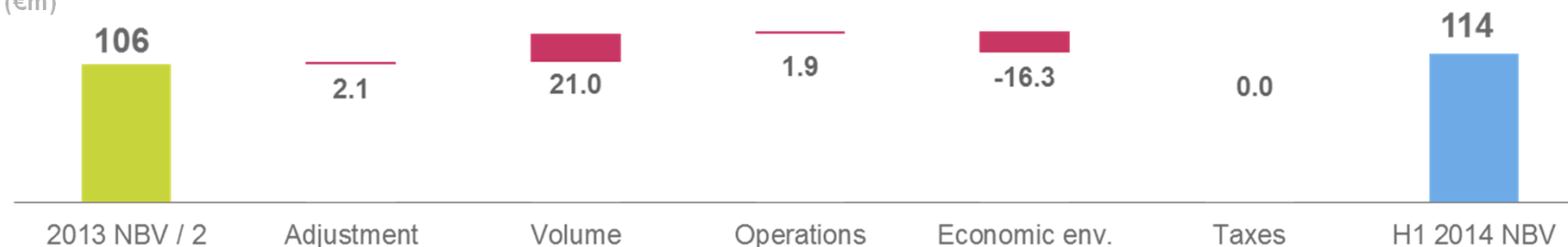


(1) APE, an indicator of underwriting volume, corresponds to one-tenth of the sum of single and top-up premiums written during the year plus annualized regular premiums for the year

H1 2014 NBV by Country

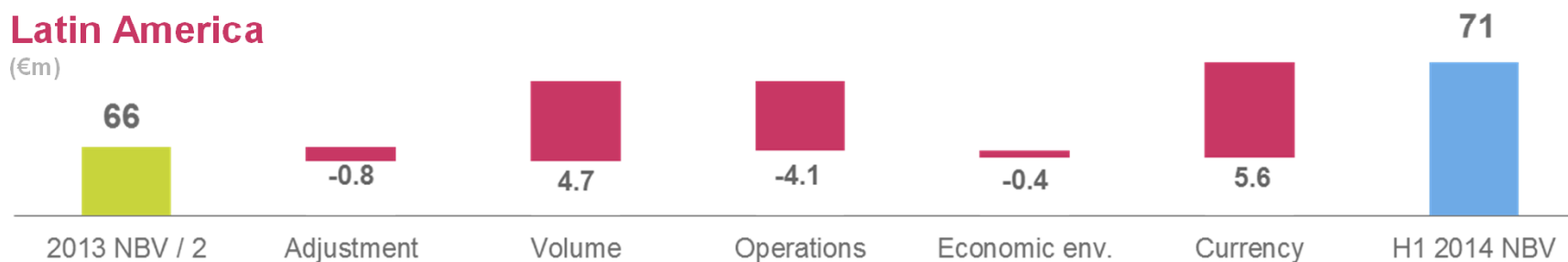
France

(€m)



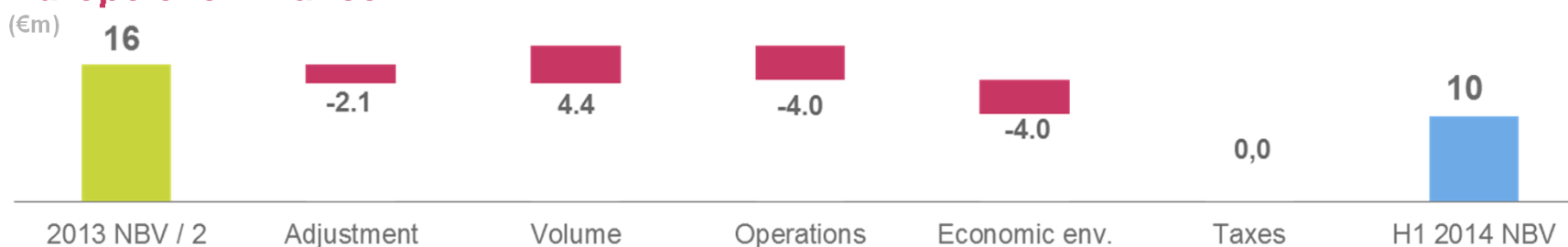
Latin America

(€m)



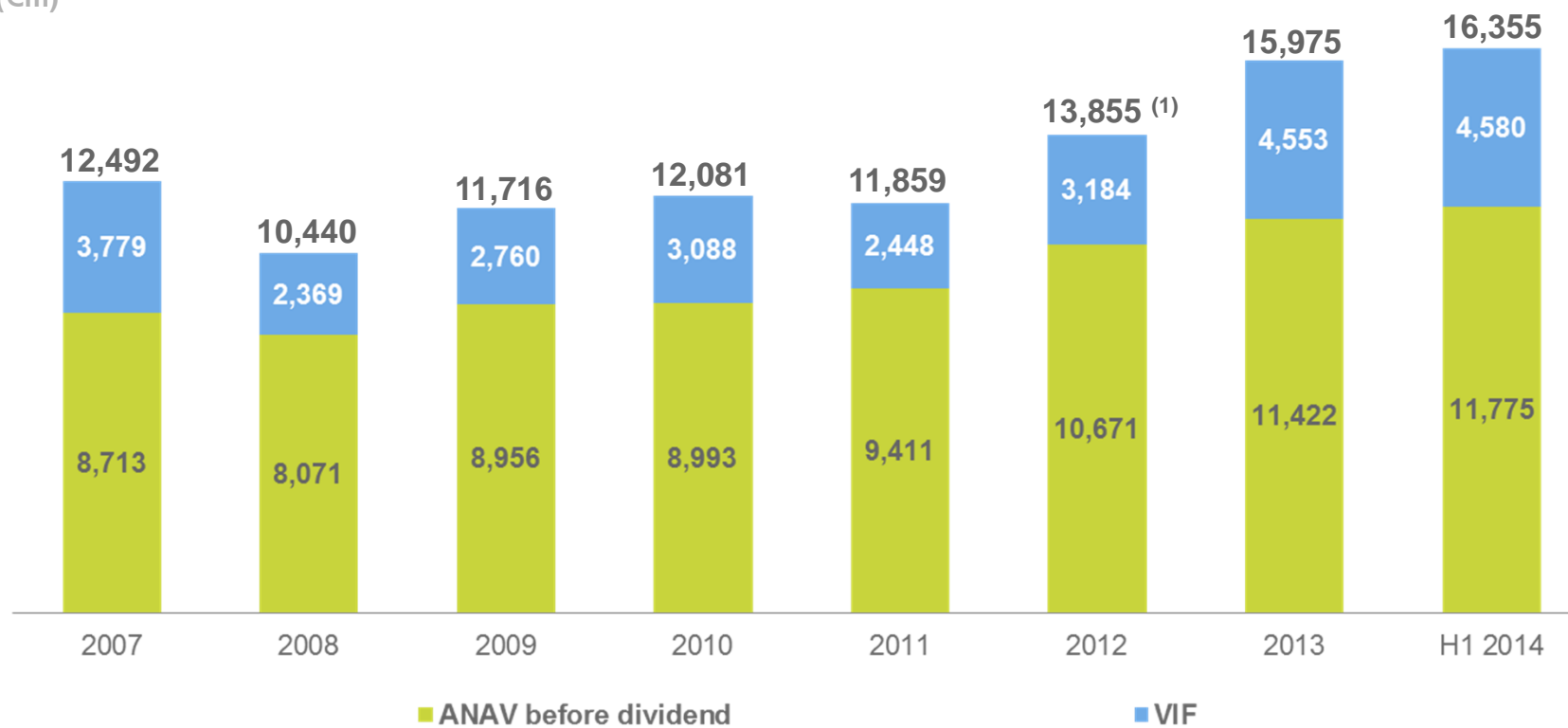
Europe excl. France

(€m)



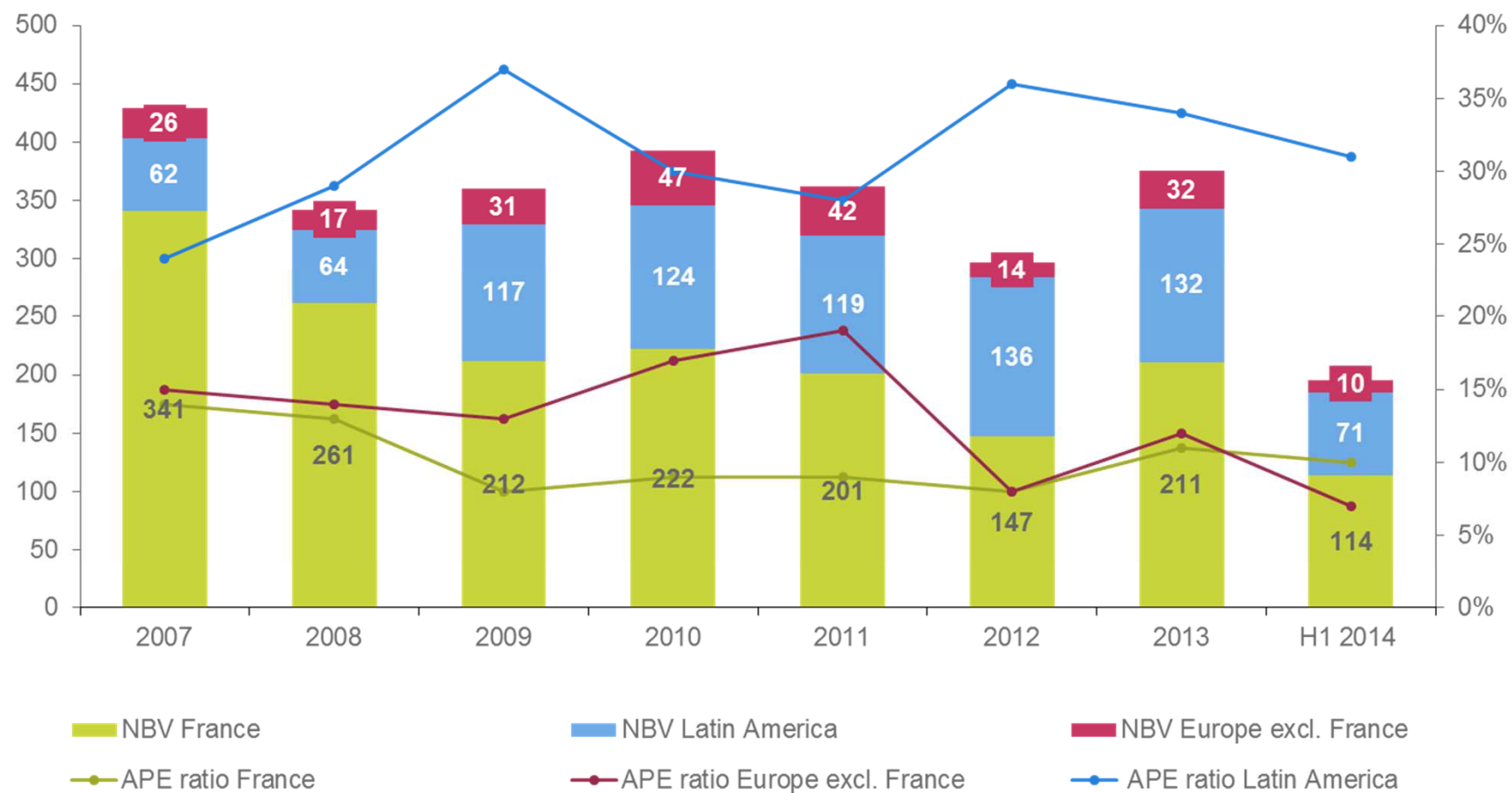
MCEV®

(€m)



(1) Change of method: calculation based on swap rates in 2012 vs government bond rates in 2011

NBV and APE Ratio



MCEV[®] Calculation

CNP Assurances – First-Half 2014 Results – 31 July 2014

| | H1 2014 MCEV [®] | | 2013 MCEV [®] after 2013 dividend and dilution | | Change H1 2014 MCEV [®] before div. – 2013 MCEV [®] before div. | | 2013 MCEV [®] before 2013 dividend | |
|--|---------------------------|-------------|---|-------------|---|----------|---|-------------|
| | €m | €/share | €m | €/share | €m | % | €m | €/share |
| <i>(in € millions, €/share⁽¹⁾)</i> | | | | | | | | |
| Adjusted Net Asset Value - ANAV | 11,775 | 17.1 | 10,893 | 15.9 | 882 | 8 | 11,422 | 16.6 |
| Required Capital | 8,292 | 12.1 | 8,665 | 12.6 | (373) | -4 | 8,665 | 12.6 |
| Free Surplus | 3,483 | 5.1 | 2,228 | 3.2 | 1,255 | 56 | 2,757 | 4.0 |
| Value of In-Force Business - VIF | 4,580 | 6.7 | 4,553 | 6.6 | 27 | 1 | 4,553 | 6.6 |
| Discounted Present Value of Future Profits | 6,971 | 10.2 | 7,003 | 10.2 | (33) | 0 | 7,003 | 10.2 |
| Time Value of Financial Options and Guarantees | (704) | (1.0) | (728) | (1.1) | 24 | -3 | (728) | (1.1) |
| Frictional Cost of Required Capital | (1,046) | (1.5) | (1,110) | (1.6) | 64 | -6 | (1,110) | (1.6) |
| Cost of Irrecoverable Losses | (640) | (0.9) | (612) | (0.9) | (28) | 5 | (612) | (0.9) |
| MCEV[®] | 16,355 | 23.8 | 15,446 | 22.5 | 909 | 6 | 15,975 | 23.3 |

(1) Calculation based on weighted average number of shares, i.e. 686,618,477 shares at 30 June 2014

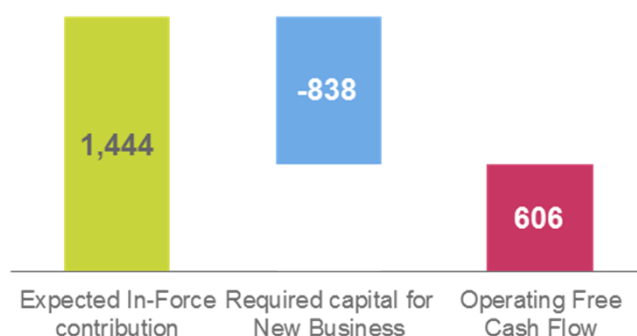
NBV/APE Ratio by Origin

| (in € millions, €/share ⁽¹⁾ , %) | | Group | France | Latin America | Europe excl. France |
|---|---------------|-------|--------|---------------|---------------------|
| 2012 | NBV (€m) | 297 | 147 | 136 | 14 |
| | NBV (€/share) | 0.46 | 0.23 | 0.21 | 0.02 |
| | APE (€m) | 2,573 | 2,010 | 384 | 178 |
| | NBV/APE ratio | 11.6% | 7.3% | 35.5% | 7.6% |
| 2013 | NBV (€m) | 376 | 211 | 132 | 32 |
| | NBV (€/share) | 0.55 | 0.31 | 0.19 | 0.05 |
| | APE (€m) | 2,659 | 1,998 | 389 | 272 |
| | NBV/APE ratio | 14.1% | 10.6% | 34.0% | 11.8% |
| H1 2014 | NBV (€m) | 196 | 114 | 71 | 10 |
| | NBV (€/share) | 0.29 | 0.17 | 0.10 | 0.02 |
| | APE (€m) | 1,575 | 1,195 | 226 | 154 |
| | NBV/APE ratio | 12.4% | 9.6% | 31.4% | 6.7% |

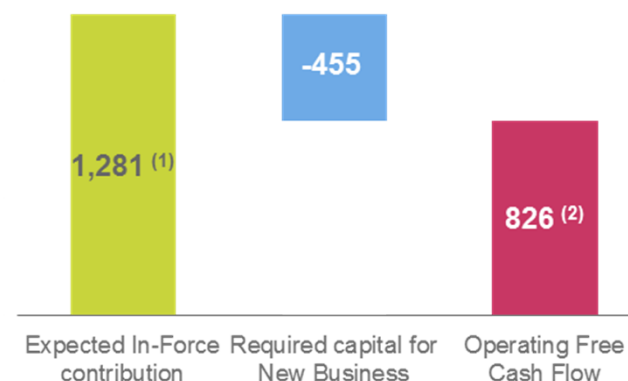
(1) Calculation based on weighted average number of shares, i.e. 686,618,477 shares at 30 June 2014

Operating Free Cash Flow

2013
(€m)



H1 2014
(€m)



Expected In-Force contribution

- ▶ This includes:
 - The contribution of In-Force Business to the current year's profit
 - Interest on the Free surplus
 - Payment of required capital
 - Experience variances

Required capital for New Business

- ▶ This corresponds to the capital required to cover New Business less the portion of current year profit attributable to New Business

Operating Free Cash Flow

- ▶ Operating Free Cash Flow corresponds to the difference between these two items. It reflects CNP Assurances's ability to generate a Free surplus to:
 - Pay dividends
 - Grow the business by selling new business or making acquisitions

(1) €500m subordinated debt issue in May 2014

(2) Before impact of the acquisition of a 51% stake in the insurance subsidiaries of Santander Consumer Finance

Presentation of Profit: Transition from Operating Profit to EBIT

► EBIT, which is used as an indicator in financial communications, corresponds to earnings:

- Before tax
- Before interest
- Before minority interests
- Before net realized gains on equities and investment property
- Before non-recurring items
- Before fair value adjustments to trading securities

► Table illustrating the transition from reported operating profit to EBIT

- EBIT = Operating profit before
 - Fair value adjustments to trading securities
 - Net realized gains on equities and investment property

► Transition from operating profit to EBIT:

| <i>(in € millions)</i> | H1 2014 | H1 2013 | Change (%) |
|---|--------------|--------------|------------|
| Operating profit | 1,291 | 1,287 | 0.1 |
| +/- Net realized (gains) losses on equities and investment property | 13 | (44) | -129.5 |
| +/- (Positive) negative fair value adjustments to trading securities | (114) | (74) | 51.3 |
| +/- Reclassification of increases in reserves under non-recurring expense | (2) | (18) | -90.5 |
| EBIT | 1,188 | 1,152 | 3.2 |

EBIT by Country

| (in € millions, %) | H1 2014 | Change | France | | Latin America ⁽¹⁾ | | CNP UniCredit Vita | | CNP CIH | | CNP BVP | | Other international ⁽²⁾ | |
|---|--------------|-------------|------------|-------------|------------------------------|--------------|-----------------------|---------------|-----------|---------------|-----------|---------------|---------------------------------------|----------------|
| Revenue (IFRS) | 15,764 | 12.5% | 12,421 | 19.7% | 1,377 | -12.5% | 1,547 | 25.0% | 70 | -17.1% | 204 | 29.3% | 145 | -75.0% |
| Period-end technical reserves, excl. deferred participation | 309,153 | 3.7% | 283,842 | 4.0% | 9,859 | 7.4% | 10,454 | 3.8% | 471 | -3.6% | 2,458 | 1.4% | 2,069 | -31.2% |
| Margin before expenses (Net Insurance Revenue before amortisation of VIF and VDA) | 1,634 | 1.8% | 986 | 6.2% | 534 | -4.2% | 43 | -16.9% | 21 | -20.2% | 29 | -11.5% | 21 | 133.9% |
| Administrative expenses | 437 | -1.7% | 292 | 1.1% | 99 | -6.1% | 16 | 1.6% | 11 | - 9.5% | 7 | -16.2% | 12 | -6.0% |
| EBIT before amortisation of VIF and VDA | 1,197 | 3.1% | 694 | 8.5% | 435 | -3.7% | 27 | -25.0% | 10 | -20.8% | 22 | -10.0% | 9 | -339.0% |
| Amortisation of VIF and VDA | (9) | -2.8% | (1) | NS | (1) | 19.3% | 0 | NS | (1) | -11.3% | (6) | -4.2% | 0 | NS |
| EBIT after amortisation of VIF and VDA | 1,188 | 3.2% | 693 | 8.5% | 434 | -3.7% | 27 | -25.0% | 10 | -21.5% | 16 | -12.0% | 9 | -339.0% |

(1) Caixa Seguros & CNP Holding Brazil

(2) Including Cofidis International and the Spanish and Italian branches

Contribution to Consolidated Profit France

| <i>(in € millions)</i> | | H1 2014 | H1 2013 |
|--------------------------------|---|------------|------------|
| Attributable to equity holders | EBIT before amortisation of VIF and VDA | 694 | 640 |
| | - Amortisation of VIF and VDA | (1) | (1) |
| | EBIT after amortisation of VIF and VDA | 693 | 639 |
| | - Finance costs | (82) | (74) |
| | - Share of profit of associates | 0 | 0 |
| | - Income tax expense | (230) | (193) |
| | - Minority interests | (1) | (2) |
| | Recurring profit before capital gains and losses | 380 | 370 |
| | Net gains/(losses) on equities and investment property | (13) | 48 |
| | +/- Fair value adjustment to trading securities | 73 | 55 |
| | +/- Non-recurring items | 0 | 13 |
| | Reported net profit | 441 | 487 |

Contribution to Consolidated Profit

CNP UniCredit Vita

| <i>(in € millions)</i> | | H1 2014 | H1 2013 |
|--------------------------------|---|-----------|-----------|
| Attributable to equity holders | EBIT before amortisation of VIF and VDA | 27 | 36 |
| | - Amortisation of VIF and VDA | 0 | 0 |
| | EBIT after amortisation of VIF and VDA | 27 | 36 |
| | - Finance costs | (1) | (1) |
| | - Income tax expense | (8) | (12) |
| | - Minority interests | (8) | (9) |
| | Recurring profit before capital gains and losses | 10 | 13 |
| | Net gains on equities and investment property | 1 | 1 |
| | +/- Fair value adjustment to trading securities | 0 | 0 |
| | +/- Non-recurring items | 1 | (1) |
| | Reported net profit | 12 | 13 |

Contribution to Consolidated Profit

Caixa Seguros

| <i>(in € millions)</i> | | H1 2014 | H1 2013 |
|--|---|------------|------------|
| EBIT before amortisation of VIF and VDA | | 431 | 444 |
| Amortisation of VIF and VDA | | (1) | (1) |
| EBIT after amortisation of VIF and VDA | | 431 | 443 |
| - Finance costs | | 0 | 0 |
| - Share of profit of associates | | 1 | 0 |
| - Income tax expense | | (166) | (170) |
| - Minority interests | | (134) | (139) |
| Attributable to equity holders | Recurring net profit before capital gains and losses | 132 | 134 |
| | Net gains/(losses) on equities and investment properties | 0 | (1) |
| | +/- Fair value adjustment to trading securities | (5) | (3) |
| | +/- Non-recurring items | 0 | 0 |
| | Reported net profit | 127 | 129 |
| | <i>Net profit at constant exchange rates</i> | <i>150</i> | |

Contribution to Consolidated Profit

CNP Cyprus Insurance Holdings

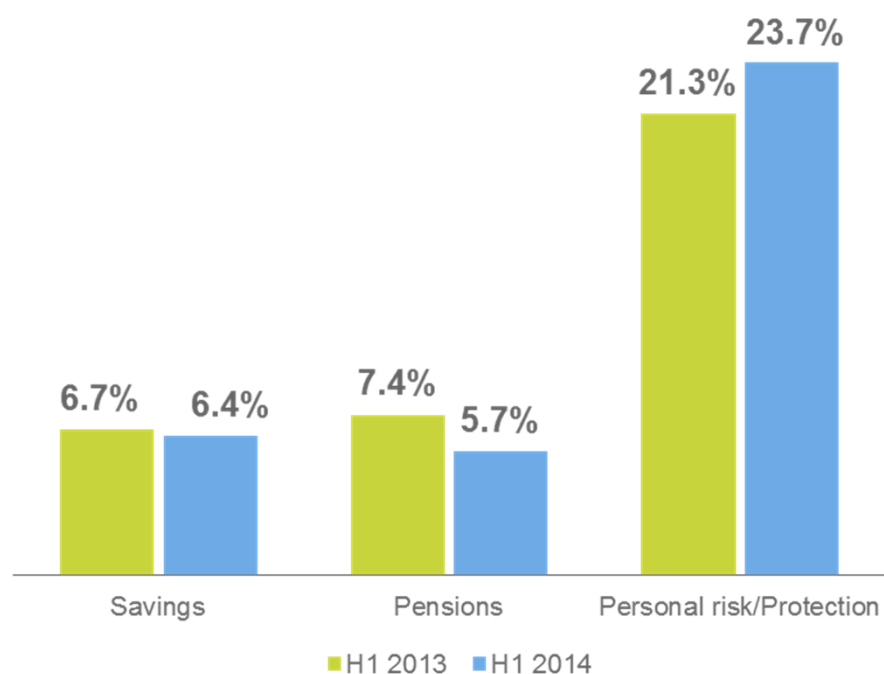
| <i>(in € millions)</i> | | H1 2014 | H1 2013 |
|--------------------------------|--|-------------|---------------|
| Attributable to equity holders | EBIT before amortisation of VIF and VDA | 10.4 | 13.1 |
| | Amortisation of VIF and VDA | (0.8) | (0.9) |
| | EBIT after amortisation of VIF and VDA | 9.6 | 12.2 |
| | - Finance costs | 0 | 0 |
| | - Income tax expense | (1.8) | (3.6) |
| | - Minority interests | (3.9) | (4.3) |
| | Recurring profit before capital gains and losses | 3.9 | 4.3 |
| | Net gains/(losses) on equities and investment properties | 0 | (61.4) |
| | +/- Fair value adjustment to trading securities | 0.2 | (1.4) |
| | +/- Non-recurring items | 0 | 0 |
| | Reported net profit/(loss) | 4.1 | (58.5) |

Contribution to Consolidated Profit

CNP BVP

| <i>(in € millions)</i> | | H1 2014 | H1 2013 |
|--|---|-----------|-----------|
| EBIT before amortisation of VIF and VDA | | 22 | 24 |
| Amortisation of VIF and VDA | | (6) | (6) |
| EBIT after amortisation of VIF and VDA | | 16 | 18 |
| - Finance costs | | 0 | 0 |
| - Income tax expense | | (5) | (5) |
| - Minority interests | | (6) | (6) |
| Attributable to equity holders | Recurring profit before capital gains and losses | 6 | 6 |
| | Net gains on equities and investment property | 0 | 0 |
| | +/- Fair value adjustment to trading securities | 0 | 0 |
| | +/- Non-recurring items | 0 | 0 |
| | Reported net profit | 6 | 7 |

EBIT/Solvency Capital Requirement ⁽¹⁾



Savings

(in € millions)

| | H1 2013 | H1 2014 |
|---|-------------|-------------|
| EBIT ⁽²⁾ | 595.3 | 583.7 |
| Solvency capital requirement ⁽³⁾ | 8,838.0 | 9,093.8 |
| EBIT/SCR | 6.7% | 6.4% |

Pensions

(in € millions)

| | H1 2013 | H1 2014 |
|---|-------------|-------------|
| EBIT ⁽²⁾ | 87.0 | 71.9 |
| Solvency capital requirement ⁽³⁾ | 1,178.5 | 1,267.3 |
| EBIT/SCR | 7.4% | 5.7% |

Personal Risk/Protection

(in € millions)

| | H1 2013 | H1 2014 |
|---|--------------|--------------|
| EBIT ⁽²⁾ | 469.3 | 532.7 |
| Solvency capital requirement ⁽³⁾ | 2,207.6 | 2,243.2 |
| EBIT/SCR | 21.3% | 23.7% |

(1) EBIT generated by own funds portfolios has been allocated to the various segments based on their respective solvency capital requirements

(2) First-half EBIT (not annualised)

(3) Average solvency margin over the year

Sensitivity of Net Profit and Equity (after hedging) to a Change in Value of Assets

(in € millions)

| | 100-bps increase in interest rates | 100-bps fall in interest rates | 10% increase in share prices | 10% fall in share prices |
|-----------------------------------|--|-----------------------------------|---------------------------------|-----------------------------|
| Impact on attributable net profit | (40.7) | 256.0 | 73.8 | (101.4) |
| Impact on equity | (623.4) | 622.5 | 231.1 | (203.4) |

Insurance and Financial Liabilities — Recurrence Analysis

(in € millions)

| | |
|---|----------------|
| Insurance and financial liabilities excl. deferred participation reserve at 1 January 2014 | 301,568 |
| + Life premiums | 13,933 |
| - Life claims and benefits | (11,972) |
| + Policyholder dividends | 6,062 |
| - Deduction from technical reserves | (822) |
| - Other movements (transfers between portfolios, changes in assumptions, etc.) | 385 |
| Insurance and financial liabilities excl. deferred participation reserve at 30 June 2014 | 309,153 |
| Deferred participation reserve | 27,160 |
| Insurance and financial liabilities incl. deferred participation reserve at 30 June 2014 | 336,314 |

Portfolio Analysis by Asset Class

| <i>(in € millions)</i> | 30 June 2014 | | | | |
|---------------------------------------|------------------------|--------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|
| | Fair value adjustments | Assets before fair value adjustments | % total portfolio (excl. unit-linked) | Assets after fair value adjustments | % total portfolio (excl. unit-linked) |
| Bonds and other fixed income | 24,435.1 | 244,996.9 | 87.09% | 269,432.0 | 85.18% |
| Equities and other variable income | 9,170.5 | 22,952.0 | 8.16% | 32,122.5 | 10.16% |
| Property and property funds | 2,468.6 | 8,119.8 | 2.89% | 10,588.4 | 3.35% |
| Derivative instruments | (1,127.4) | 646.2 | 0.23% | (481.2) | -0.15% |
| Loans and receivables | 0.0 | 4,534.9 | 1.61% | 4,534.9 | 1.43% |
| Other | 22.6 | 74.8 | 0.03% | 97.4 | 0.03% |
| Total assets excl. unit linked | 34,969.5 | 281,324.5 | 100% | 316,294.0 | 100% |

| | |
|---|------------------|
| Unit-linked portfolios | 37,595.4 |
| o/w bonds | 15,081.4 |
| o/w equities | 21,333.1 |
| o/w investment properties | 1,180.9 |
| Total assets (net of derivative instruments recorded as liabilities) | 353,889.9 |

| | |
|--------------------------------------|-----------------|
| Unrealised capital gains | 916.4 |
| o/w investment properties | 880.7 |
| o/w loans and receivables | 4.9 |
| o/w HTM | 30.8 |
| Total unrealised gains (IFRS) | 35,885.9 |

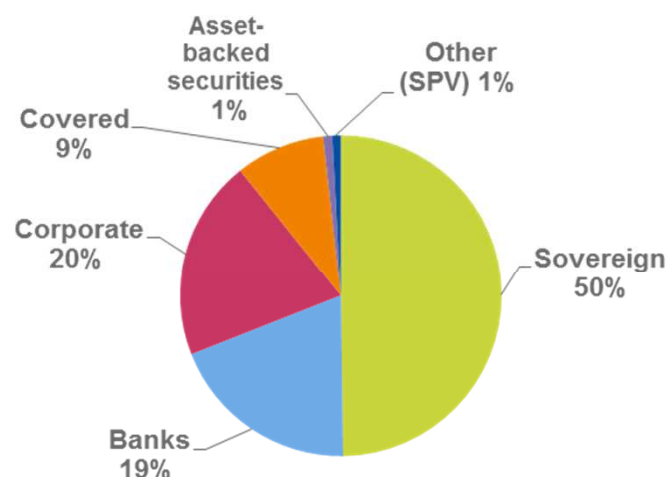
Unrealised Gains (IFRS) by Asset Class

| <i>(in € millions)</i> | 30 June 2014 | 31 December 2013 | Change (%) |
|------------------------|-----------------|------------------|--------------|
| Bonds | 24,465.9 | 15,653.8 | +56.3 |
| Equities | 9,170.5 | 8,686.7 | +5.6 |
| Investment properties | 3,349.3 | 3,250.4 | +3.0 |
| Other | (1,099.9) | (814.0) | +35.1 |
| TOTAL | 35,885.9 | 26,776.9 | +34.0 |

Bond Portfolio by Type of Issuer, Credit Rating and Maturity

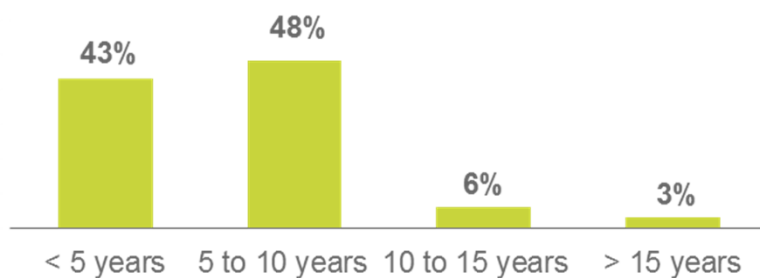
Bond portfolio by type of issuer

(%)



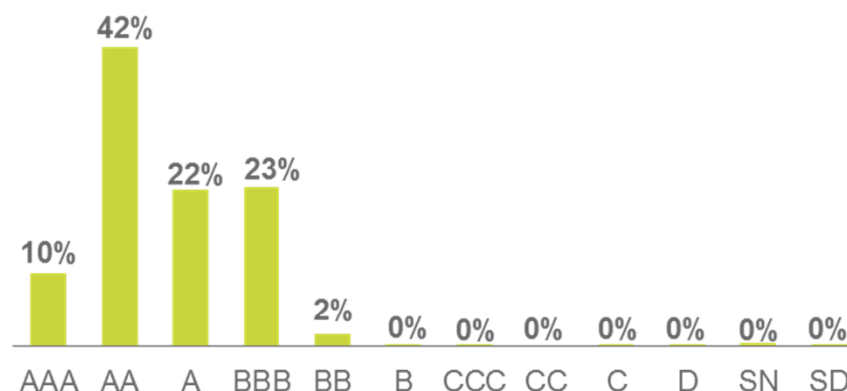
Bond portfolio by maturity band

(%)



Bond portfolio by credit rating (1)

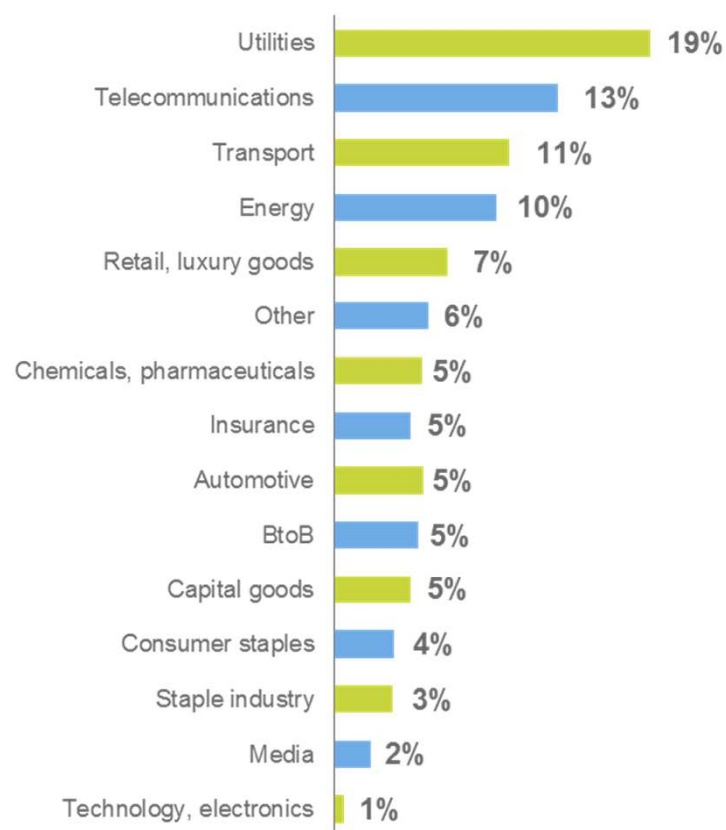
(%)



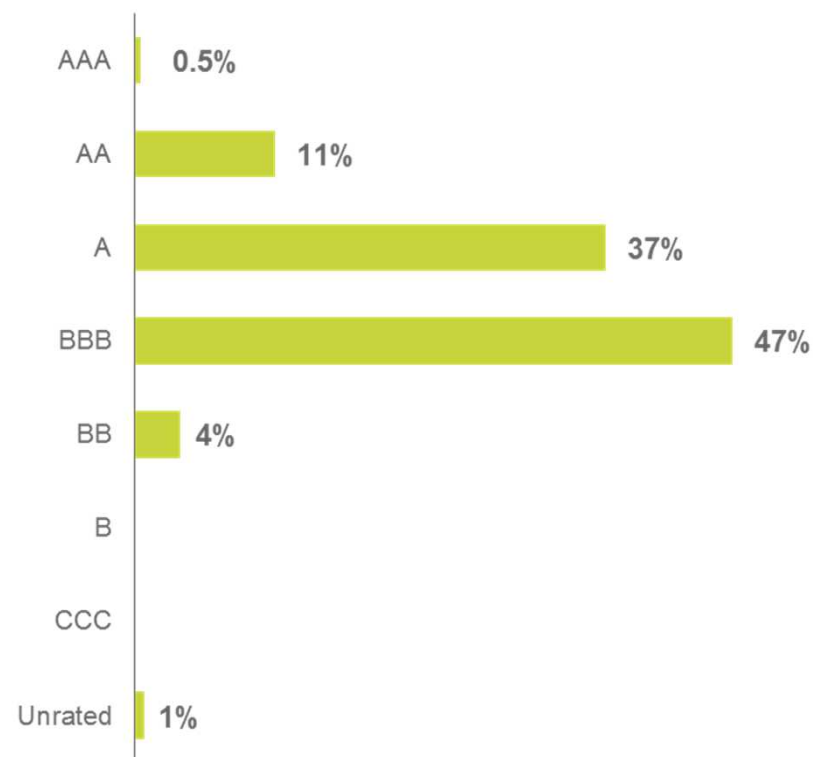
(1) Second best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch

Corporate Exposures (excluding banks)

Corporate exposures (excl. financial institutions) by industry (% of Group portfolio)



Corporate exposures (excl. financial institutions) by credit rating ⁽¹⁾ (% of Group portfolio)

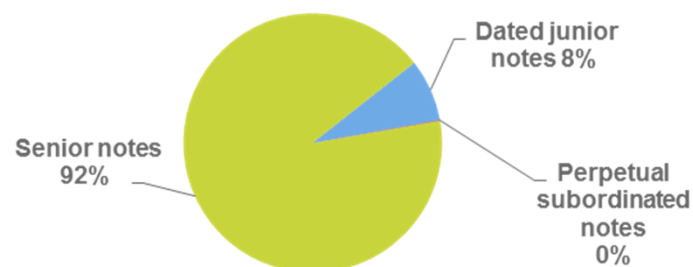


(1) Second best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch

Bank Exposures (excluding covered bonds)

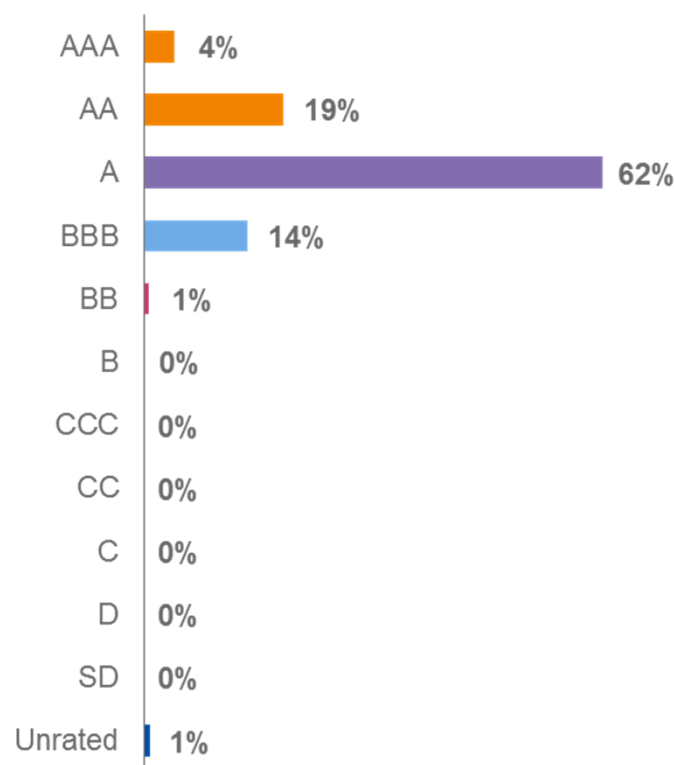
Bank exposure by type of security

(% of Group portfolio)



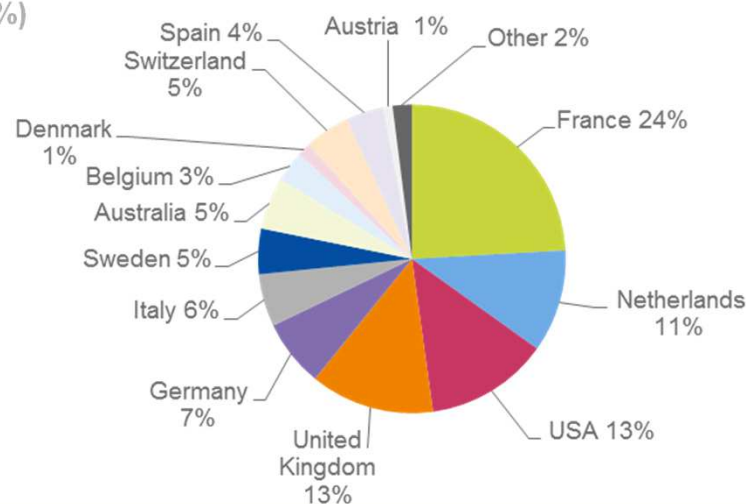
Bank exposures by rating ⁽¹⁾

(% of Group portfolio)



Bank exposures by country

(%)

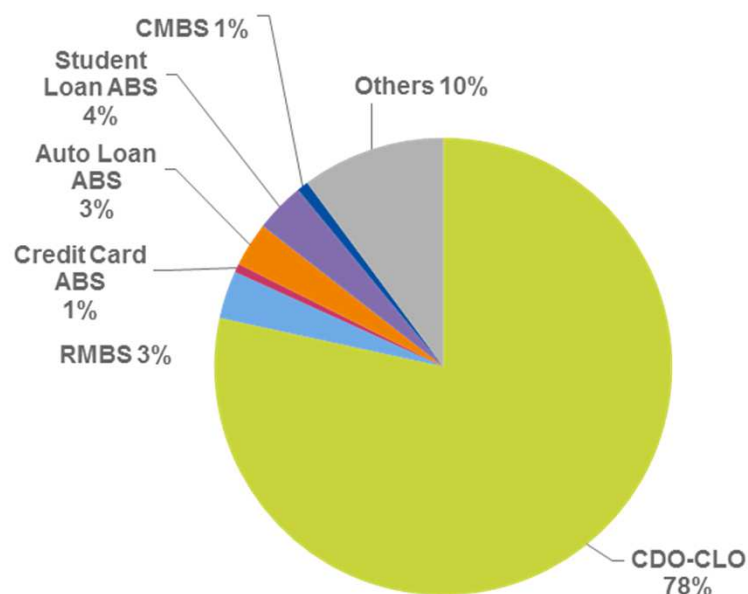


(1) Second best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch

Asset-backed Securities Portfolio

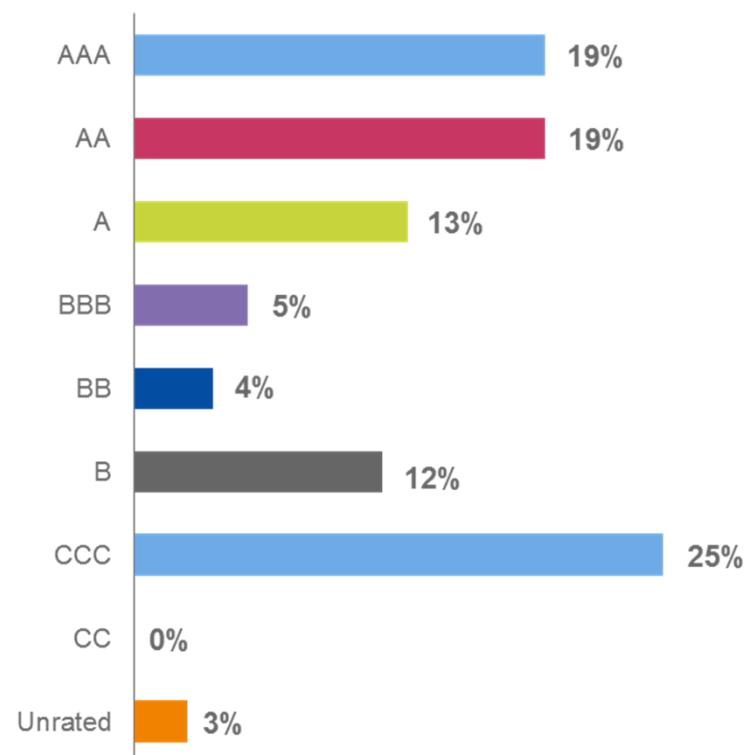
Asset-backed securities by type

(% of Group portfolio)



Asset-backed securities by rating ⁽¹⁾

(% of Group portfolio)



(1) Second best rating: method consisting of using the second best rating awarded to an issue by the three leading agencies, S&P, Moody's and Fitch

Sovereign exposure (1/2)

| <i>(in € millions)</i> | | | | | | | | | |
|-----------------------------------|---------------------------------------|---|----------------------------|---------------------------------------|---|----------------------------|---------------------------------------|---|----------------------------|
| Country (list for information) | 30 June 2014 | | | 31 December 2013 | | | 31 December 2012 | | |
| | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value |
| France | 67,261.8 | 77,375.0 | 4,162.5 | 67,575.7 | 74,204.3 | 3,719.2 | 58,761.6 | 67,977.3 | 3,191.6 |
| Italy | 9,706.3 | 10,777.7 | 689.7 | 9,801.7 | 10,187.0 | 1,026.2 | 9,554.2 | 9,549.9 | 595.5 |
| Belgium | 8,413.8 | 9,645.2 | 392.1 | 8,411.4 | 9,292.5 | 342.9 | 8,446.2 | 9,701.4 | 286.7 |
| Spain | 4,497.1 | 5,045.2 | 339.0 | 4,462.5 | 4,604.1 | 261.4 | 4,302.3 | 4,012.6 | 348.0 |
| Austria | 4,924.8 | 5,759.6 | 196.5 | 4,913.9 | 5,553.6 | 173.0 | 5,192.9 | 6,065.9 | 148.1 |
| Brazil | 1,713.5 | 1,606.4 | 963.8 | 1,885.5 | 1,720.4 | 1,032.9 | 1,499.7 | 1,635.9 | 982.8 |
| Portugal | 525.0 | 559.7 | 15.6 | 766.4 | 734.8 | 18.4 | 2,140.7 | 1,920.3 | 42.3 |
| Netherlands | 132.4 | 157.5 | 11.0 | 133.5 | 152.3 | 14.0 | 207.8 | 244.8 | 12.0 |
| Ireland | 595.4 | 696.7 | 17.5 | 661.4 | 717.4 | 15.4 | 1,018.3 | 1,009.0 | 32.8 |
| Germany | 2,746.3 | 3,097.9 | 217.6 | 2,995.1 | 3,298.9 | 216.0 | 3,551.3 | 4,034.8 | 224.1 |
| Greece | 4.3 | 6.8 | 0.3 | 4.3 | 6.8 | 0.3 | 4.3 | 4.0 | 0.3 |
| Finland | 35.1 | 38.4 | 4.2 | 32.7 | 35.5 | 3.0 | 33.0 | 37.6 | 3.1 |
| Poland | 334.7 | 379.6 | 29.8 | 374.8 | 413.4 | 19.7 | 383.9 | 428.3 | 19.4 |
| Luxemburg | 33.6 | 38.0 | 15.0 | 34.4 | 37.2 | 14.6 | 34.4 | 39.4 | 16.3 |
| Sweden | 1.2 | 2.3 | 1.0 | 3.2 | 4.4 | 2.4 | 3.2 | 4.5 | 2.5 |
| Denmark | 49.2 | 54.0 | 5.2 | 204.6 | 210.6 | 7.8 | 196.2 | 209.4 | 3.7 |
| Slovenia | 235.0 | 260.8 | 13.5 | 250.3 | 252.0 | 4.4 | 278.1 | 269.7 | 4.5 |
| United Kingdom | 78.1 | 167.2 | 0.0 | 78.1 | 158.1 | 0.0 | 70.0 | 149.1 | 0.0 |
| Canada | 544.3 | 616.4 | 61.5 | 496.9 | 555.9 | 58.2 | 618.1 | 700.4 | 61.7 |
| Cyprus | 15.7 | 16.4 | 4.0 | 23.9 | 22.2 | 11.0 | 23.9 | 16.4 | 16.4 |
| Other | 6,446.1 | 7,381.5 | 618.2 | 6,463.2 | 7,108.0 | 561.2 | 6,756.7 | 7,750.2 | 580.9 |
| TOTAL | 108,293.7 | 123,682.3 | 7,758.4 | 109,573.6 | 119,269.3 | 7,502.0 | 103,076.9 | 115,760.7 | 6,572.5 |

(1) Cost net of amortisation and impairment, including accrued interest

(2) For Greece, fair value is determined on a mark-to-model basis including accrued interest

Public debt exposures (2/2)

Public debt exposures: French portfolios

(in € millions)

| | 30 June 2014 | | | 31 December 2013 | | | 31 December 2012 | | |
|-----------------------------------|--|--|----------------------------|--|--|----------------------------|--|--|----------------------------|
| Country (list for information) | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value |
| Italy | 5,622.8 | 6,307.5 | 299.4 | 5,772.8 | 5,938.8 | 249.5 | 5,398.0 | 5,320.1 | 214.3 |
| Spain | 3,770.7 | 4,215.4 | 254.4 | 3,716.4 | 3,804.3 | 153.5 | 3,386.7 | 3,108.3 | 126.7 |
| Portugal | 442.6 | 470.4 | 11.8 | 671.4 | 638.6 | 11.4 | 1,807.1 | 1,593.5 | 22.8 |
| Ireland | 595.4 | 696.7 | 17.5 | 661.4 | 717.4 | 15.4 | 1,018.2 | 1,008.8 | 32.6 |
| Greece | 3.9 | 6.6 | 0.3 | 3.9 | 6.6 | 0.3 | 3.9 | 3.9 | 0.1 |
| TOTAL | 10,435.4 | 11,696.6 | 583.3 | 10,825.9 | 11,105.8 | 430.0 | 11,613.9 | 11,034.5 | 396.5 |

Public debt exposures: International network's portfolios

(in € millions)

| | 30 June 2014 | | | 31 December 2013 | | | 31 December 2012 | | |
|-----------------------------------|--|--|----------------------------|--|--|----------------------------|--|--|----------------------------|
| Country (list for information) | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value | Gross exposure Cost ⁽¹⁾ | Gross exposure Fair value ⁽²⁾ | Net exposure Fair value |
| Italy | 4,083.6 | 4,470.2 | 390.3 | 4,028.9 | 4,248.2 | 776.7 | 4,156.2 | 4,229.7 | 381.2 |
| Spain | 726.4 | 829.9 | 84.6 | 746.1 | 799.8 | 107.9 | 915.7 | 904.3 | 221.3 |
| Portugal | 82.4 | 89.3 | 3.8 | 95.0 | 96.2 | 7.0 | 333.6 | 326.8 | 19.6 |
| Ireland | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.2 | 0.2 |
| Greece | 0.4 | 0.2 | 0.1 | 0.4 | 0.2 | 0.1 | 0.4 | 0.1 | 0.1 |
| TOTAL | 4,892.8 | 5,389.5 | 478.9 | 4,870.4 | 5,144.3 | 891.7 | 5,406.0 | 5,461.2 | 622.4 |

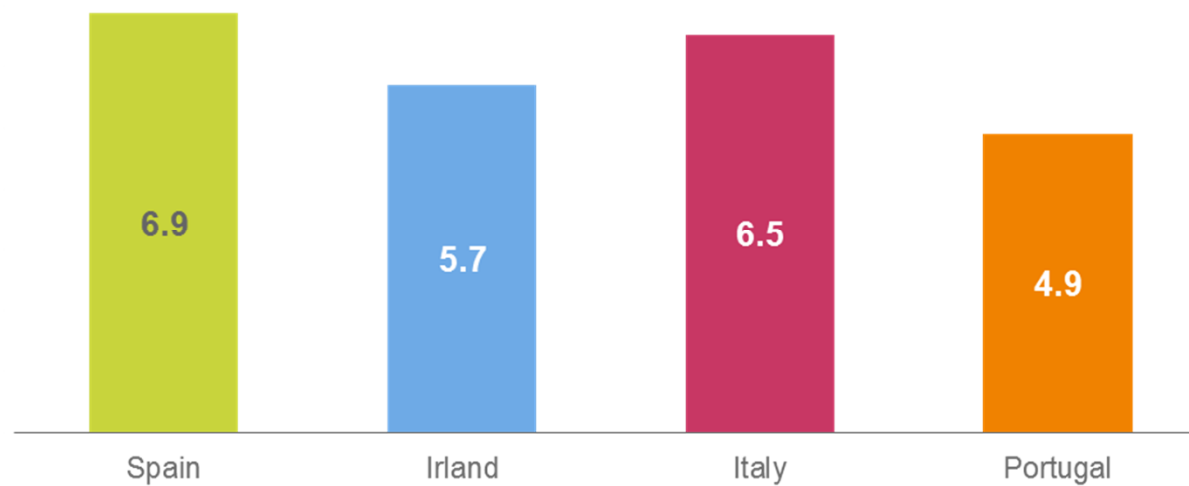
(1) Cost net of amortisation and impairment, including accrued interest

(2) For Greece, fair value is determined on a mark-to-model basis including accrued interest

Average Maturity of Peripheral Public Debt Portfolio

Average maturity (Group portfolio)

(Years)



Asset Impairment Criteria

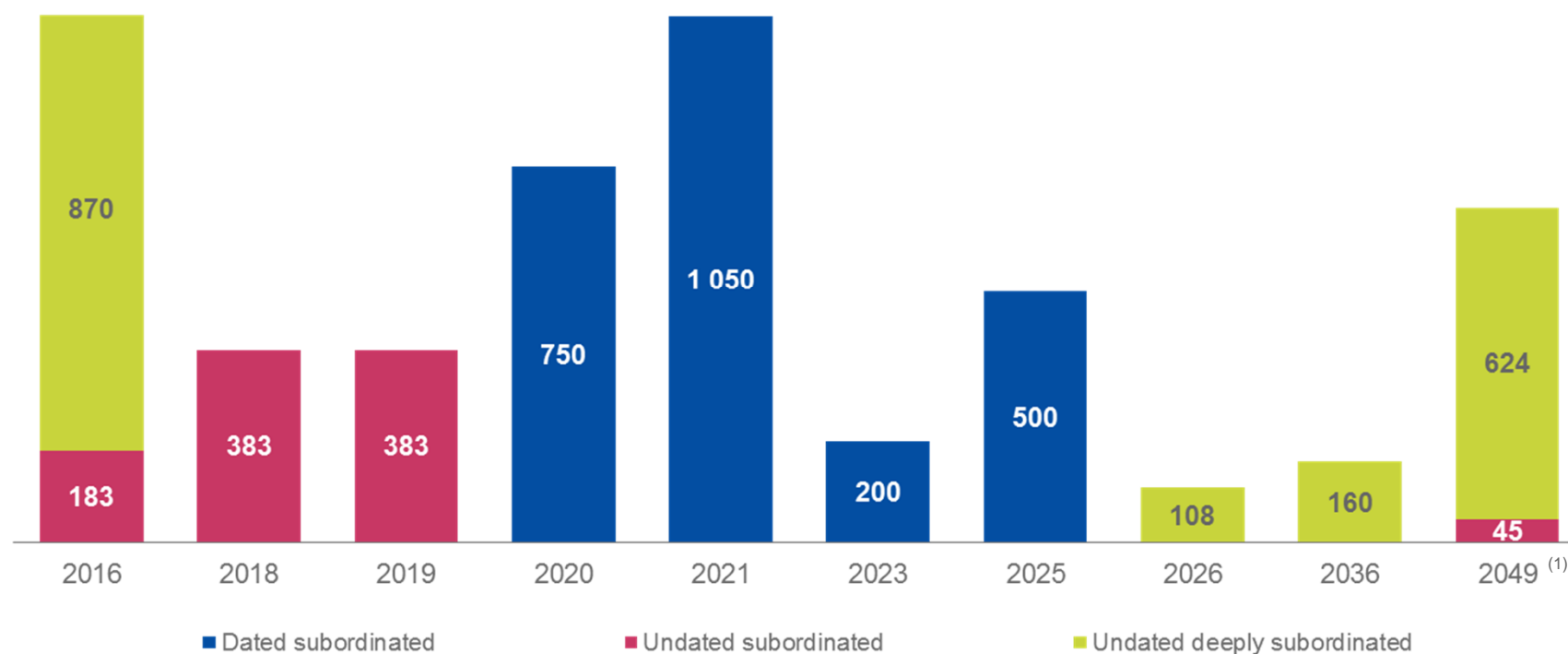
| | BONDS | EQUITIES |
|--|--|--|
| | IFRS consolidated accounts | IFRS consolidated accounts (equities classified in AFS) |
| Assessment of the need to record an impairment provision | <p>Proven default risk</p> <p><u>For example</u></p> <ul style="list-style-type: none"> • Rescheduled payments • Issuer bankruptcy filing • Missed interest payment • One or several of the following factors: <ul style="list-style-type: none"> • Occurrence of a credit event as defined by the International Swaps and Derivatives Association (ISDA), bankruptcy of the reference entity, default and debt restructuring • Objective evidence that the financial asset is impaired, such as observable data about the significant financial difficulty of the counterparty, even in the absence of a proven default • The lender granting to the borrower a concession for reasons relating to the borrower's financial difficulty that the lender would not otherwise consider | <p>Equities are <u>automatically written down</u> when either of the following two criteria are met:</p> <p>1. A decline in value over 36 consecutive months up to the balance sheet date</p> <p>Or</p> <p>2. A more-than-50% loss in value at the balance sheet date</p> <p><i>In addition, equities that meet the following criterion may be written down after being tested for impairment by the entity</i></p> <p>3. A 30% loss in value over 6 consecutive months up to the balance sheet date</p> |
| Impairment | <p>IMPAIRMENT</p> <p>AFS : recognition in profit or loss [<i>fair value - cost</i>]</p> <p>TRADING: any unrealised loss taken to profit or loss</p> <p>HTM: future cash flows discounted at original effective interest rate - cost</p> <p><i>In all cases, net of deferred participation and deferred tax.</i></p> | <p>IMPAIRMENT</p> <p>AFS: recognition in profit or loss [<i>fair value – cost</i>]</p> |
| Reversible | YES | NO |

Fair Value Measurement Methods

(in € millions)

| | Category 1: Financial instruments quoted on an active market, valued at last quoted price | Category 2: Financial instruments valued on the basis of other directly observable market inputs | Category 3: Financial instruments valued using inputs not based on observable market data | Total |
|--|--|---|--|------------------|
| Instruments at fair value through profit or loss (including derivatives recorded in assets) | 58,000.2 | 15,731.7 | 22.3 | 73,754.2 |
| Available-for-sale financial assets | 253,179.0 | 25,387.2 | 135.2 | 278,701.4 |
| Total financial assets | 311,179.2 | 41,118.9 | 157.5 | 352,455.6 |
| Investment property measured using the cost model | | 2,816.1 | 7.7 | 2,823.8 |
| Investment property measured using the fair value model | | 603.1 | | 603.1 |
| Total immobilier de placement | | 3,419.3 | 7.7 | 3,427.0 |
| Liabilities related to non-unit-linked financial instruments without DPF | 862.7 | 2.3 | - | 865.0 |
| Liabilities related to unit-linked financial instruments without DPF | 4,684.6 | | - | 4,684.6 |
| Derivatives recorded in liabilities | - | 6,152.8 | - | 6,152.8 |
| Total financial liabilities | 5,547.3 | 6,155.0 | - | 11,702.4 |

Maturities of CNP Assurances Subordinated Debt (after May 2014 issue)



(1) 1st call date has already passed

Standard & Poor's Rating

- ▶ At 30 June 2014, estimated Total Adjusted Capital (TAC) amounted to €32.8bn, up 8.2% from end-2013.
- ▶ CNP Assurances is rated A by Standard & Poor's (updated on 6 June 2013)
 - Standard & Poor's noted that:
 - *"CNP Assurances enjoys a strong competitive position."*
 - *"The Group's capital adequacy has improved materially thanks to a combination of strategic actions and favourable market movements."*
 - *"The Group has demonstrated ability to rebuild capital and derisk its balance sheet."*
 - *"New business margins are likely to increase due to an improved business mix in France and greater weight of operations in Brazil ."*

