

Unit-linked Sales by Region and by Partnership centre/Subsidiary

	IFRS			French GAAP		
<i>(in € millions)</i>	H1 2013	H1 2012	% change	H1 2013	H1 2012	% change
La Banque Postale	303.0	237.3	+ 27.7	304.1	238.3	+ 27.6
Caisses d'Epargne	393.5	380.8	+ 3.3	394.0	381.5	+ 3.3
CNP Trésor	21.5	7.0	NS	29.8	7.0	NS
Other networks (France)	4.4	1.2	NS	4.4	1.2	NS
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	722.5	626.4	+ 15.3	732.3	628.3	+ 16.6
Group unit-linked France	12.9	9.5	+ 35.5 %	103.4	20.1	NS
TOTAL FRANCE	735.4	635.9	+ 15.6	835.7	648.1	+ 29.0
CNP Vida	7.2	54.7	- 86.8	7.2	54.7	- 86.8
Caixa Seguros	959.7	637.7	+ 50.5	959.7	637.7	+ 50.5
CNP UniCredit Vita	501.8	242.5	+ 106.9	714.5	359.9	+ 98.6
CNP Laiki Insurance Holdings	25.5	30.7	- 17.0	25.8	30.9	- 16.6
CNP Europe	2.1	4.5	- 54.5	2.1	4.5	- 54.5
CNP BVP (Portugal-Spain-Italy)	38.4	17.8	+ 116.1	86.0	70.3	+ 22.3
TOTAL OUTSIDE FRANCE	1,534.7	987.9	+ 55.4	1,795.4	1,157.9	+ 55.1
TOTAL UNIT-LINKED	2,270.1	1,623.8	+ 39.8	2,631.1	1,806.0	+ 45.7

Premiums by Insurance Category

<i>(in € millions)</i>	IFRS			French GAAP		
	H1 2013	H1 2012	% change	H1 2012	H1 2013	% change
Individual insurance	10,497.2	10,176.0	+ 3.2	10,964.3	10,556.9	+ 3.9
Group insurance	3,512.4	3,094.8	+ 13.5	3,603.2	3,105.8	+ 16.0
TOTAL	14,009.6	13,270.8	+ 5.6	14,567.5	13,662.6	6.6

Premiums by Country and Business Segment – First-Half 2013

(in € millions) IFRS	Savings		Pensions		Personal Risk		Term Creditor Insurance		Health Insurance		Property & Casualty		TOTAL	
	H1 2013	% chg.	H1 2013	% chg.	H1 2013	% chg.	H1 2013	% chg.	H1 2013	% chg.	H1 2013	% chg.	H1 2013	% chg.
France	7,401.2	- 5.7	640.8	- 2.3	756.3	1.3	1,339.0	3.6	240.7	- 2.1	0.0	NS	10,377.8	- 3.8
Italy ⁽¹⁾	1,275.6	69.7	8.1	25.7	6.5	41.1	84.0	44.4	0.0	NS	0.0	NS	1,374.3	67.4
Portugal ⁽²⁾	17.3	NS	0.0	NS	0.3	- 61.6	12.6	36.8	0.0	NS	0.0	NS	30.3	111.2
Other (Europe) ⁽³⁾	1.0	NS	437.9	NS	0.1	NS	1.2	NS	0.2	NS	2.2	NS	442.5	NS
Brazil	32.0	- 10.6	963.0	34.4	224.4	- 1.4	201.1	24.3	7.5	69.3	146.5	3.7	1 574.4	22.3
Argentina	2.8	10.9	0.0	NS	6.5	19.2	21.0	2.7	0.0	NS	0.0	NS	30.3	6.6
Spain ⁽⁴⁾	72.7	- 51.6	7.1	- 85.7	4.9	- 13.4	14.5	- 42.3	0.0	NS	0.0	NS	99.2	- 57.0
Cyprus	27.1	- 18.9	0.0	NS	9.0	- 38.8	0.1	- 96.9	10.1	10.9	34.2	0.0	80.3	- 15.2
Ireland	0.0	- 100.0	0.5	- 66.0	0.0	NS	0.0	NS	0.0	NS	0.0	NS	0.5	- 92.0
Sub-total International	1,428.5	45.4	1,416.5	83.1	251.6	- 2.8	334.6	21.0	17.7	16.1	182.9	4.1	3,631.8	46.3
TOTAL	8,829.7	0.0	2,057.3	43.9	1,007.9	0.2	1,673.6	6.6	258.3	-1.0	182.9	4.1	14,009.6	5.6

(1) CNP Italia branch, CNP UniCredit Vita, CNP BVP Italia

(2) CNP BVP Portugal

(3) Mainly Greece

(4) CNP España branch, CNP Vida and CNP BVP Spain

CNP UniCredit Vita Premiums by Business Segment

<i>(in € millions)</i>	IFRS		French GAAP	
	H1 2013	Evolution (%)	H1 2013	% change
Savings	1,198.5	+ 80.4	1,411.2	+ 781.7
Pensions	8.1	+ 25.7	8.1	+ 25.7
Personal Risk	6.5	+ 41.1	6.5	+ 41.1
Term Creditor Insurance	23.6	- 1.4	23.6	- 1.4
TOTAL	1,236.6	+ 76.8	1,449.3	+ 77.5

Caixa Seguros Premiums by Business Segment

<i>(in BRL millions)</i>	IFRS		French GAAP	
	H1 2013	% change	H1 2013	% change
Savings	85.4	- 3.3	609.6	+ 0.7
Pensions	2,567.8	+ 45.4	2,567.8	+ 45.4
Personal Risk	598.2	+ 6.8	598.2	+ 6.8
Term Creditor Insurance	536.3	+ 34.4	536.3	+ 34.4
Property and Casualty	390.6	+ 12.2	390.6	+ 12.2
Health Insurance	20.0	+ 83.3	20.0	+ 83.3
TOTAL	4,198.3	+ 32.4	4,722.5	+ 28.0

CNP BVP Premiums by Business Segment

<i>(in € millions)</i>	IFRS		French GAAP	
	H1 2013	% change	H1 2013	% change
Savings	132.8	- 17.7	180.5	- 29.7
Pensions	0.1	- 99.9	0.1	- 99.9
Personal Risk	5.2	- 19.9	5.2	- 19.9
Term Creditor Insurance	19.8	- 41.1	19.8	- 41.1
TOTAL	157.9	- 36.2	205.6	- 31.5