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CNP Assurances – Press Release

Two CNP prizewinners at the Women in Insurance Awards

The third edition of the Women in Insurance Awards (*Trophées de la Femme dans l'Assurance*), organised by L'Argus de l'assurance, took place yesterday and saw two of CNP Assurances' three nominees selected:

- **Martine Vareilles won the Trophy for *female manager*.** She is head of the La Banque Postale Partnership business unit and a member of the CNP Assurances Executive Committee,
- **Magali Noé won the Trophy for *female actuary*.** She is head of the Eurocroissance project at CNP Assurances.

CNP Assurances has once again been able to put the talents of its female employees in the spotlight, with employees having been awarded the *sales woman* and *insurance woman of the year* trophies in 2013 and the *female business actuary* prize in 2012.

Beyond its success, CNP Assurances, partner of the event, was once again involved in promoting the prize for "*femme meilleur espoir*" (*best female prospect*), awarded yesterday by Frédéric Lavenir, the Group's Chief Executive Officer.

Martine Vareilles, management and leadership serving clients

Martine Vareilles has a doctorate in mathematics and holds a postgraduate diploma (DESS) in IT and statistics. She also studied marketing at the INSEAD business school.

Martine has been part of the CNP Assurances group since 2011 and a member of the Executive Committee since 2013. She is currently head of the La Banque Postale Partnership business unit.

She began her career in 1984 at Abeille Paix Réassurance as head of life insurance before joining AGF (now Allianz) in 1987 where she went on to become Director of Group Pensions. In 2006, Martine joined La Mutuelle Générale, first as Technical Director of LMG and MNT, two mutual health insurers within Mutaris, and then as Assistant Director of Insurance and Development and member of the Management Board.

Magali Noé, actuary and marketing talent serving innovation

Magali Noé is a qualified actuary and a graduate of the Strasbourg Actuarial School (*École d'Actuaire de Strasbourg*).

Upon joining CNP Assurances in 2008, Magali initially held the position of head of product marketing, research and monitoring, before becoming head of wealth engineering and distribution in 2011. Since 2013, she has been special advisor to the Chief Executive Officer in her capacity as head of the Eurocroissance project, the success of which depends in particular on her ability to unite the company.

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She began her career in 1995 with the Caisse d'Épargne group where she successively held the positions of actuary, head of actuary and head of marketing and engineering for insurance products.

About CNP Assurances

CNP Assurances is France's leading personal insurer, with net profit of €1,030 million in 2013. The Group also has operations in other European countries and in Latin America, with a significant presence in Brazil. It has 27 million personal risk/protection insureds worldwide and 14 million savings and pensions policyholders.

For 160 years, CNP Assurances has been protecting people against the risks of everyday life. The Group designs and manages life insurance, pension, personal risk and protection (term creditor insurance and health insurance) products.

In France, CNP Assurances distributes its individual insurance products through La Banque Postale and the Caisses d'Épargne, as well as through its own CNP Trésor network. In Brazil, its second largest market, the Group's partner is Caixa Econômica Federal, the country's second-biggest state-owned bank.

In group insurance, CNP Assurances crafts tailor-made personal risk, pension and term creditor insurance products that are aligned with the needs of companies, local authorities, mutual insurers, non-profit organizations, and banks in Europe and Latin America.

Listed on the first market of the Paris Bourse since October 1998, CNP Assurances enjoys the backing of a core group of four major shareholders (Caisse des Dépôts et Consignations, La Banque Postale, Groupe BPCE and the French State) united by a shareholders' agreement.

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