

Unit-linked Revenue by Region and by Partnership Centre/Subsidiary

	IFRS			French GAAP		
<i>In €m</i>	Q1 2013	Q1 2012	% change	Q1 2013	Q1 2012	% change
La Banque Postale	152.8	120.3	+ 26.9	153.2	120.8	+ 26.8
Savings Banks	174.5	234.3	- 25.5	174.9	234.7	- 25.5
CNP Trésor	7.8	2.9	+ 175.34	8.0	2.9	+ 182.3
Other	2.0	0.1	NS	2.0	0.1	NS
TOTAL INDIVIDUAL UNIT-LINKED FRANCE	337.2	358.1	- 5.8	338.2	358.9	- 5.7
Group unit-linked France	5.6	4.7	+ 19.3 %	50.9	15.1	+ 237.5
TOTAL FRANCE	342.8	362.8	- 5.5	389.2	374.0	- 4.1
CNP Vida	1.3	29.0	- 95.4	1.3	29.0	- 95.4
Caixa Seguros	459.0	323.9	+ 41.7	459.0	323.9	+ 41.7
CNP UniCredit Vita	134.4	112.9	+ 19.0	291.6	174.5	+ 67.1
CNP Laiki Insurance Holdings	13.6	15.1	- 10.1	13.9	15.2	- 9.1
CNP Europe	0.6	1.5	NS	0.6	1.5	NS
CNP BVP (Portugal- Spain-Italy)	12.8	10.3	+ 23.4	41.1	63.1	- 34.8
TOTAL INTERNATIONAL	621.7	492.9	+ 26.1	807.5	607.3	+ 33.0
TOTAL UNIT-LINKED	964.5	855.7	+ 12.7	1 196.7	981.3	+ 21.9

Revenue by Insurance Category

	IFRS			French GAAP		
<i>In €m</i>	Q1 2013	Q1 2012	% change	Q1 2013	Q1 2012	% change
Individual insurance	5,167.4	5,461.9	- 5.4	5,450.5	5,682.0	- 4.1
Group insurance	1,957.1	1,565.9	+ 25.0	2,002.6	1,576.5	+ 27.0
TOTAL	7,124.5	7,027.7	+ 1.4	7,453.1	7,258.5	2.7

First-Quarter Revenue by Country and by Segment

	Savings		Pensions		Personal Risk		Term Creditor Insurance		Health Insurance		Property & Casualty		Total	
	Q1 2013	% change	Q1 2013	% change	Q1 2013	% change	Q1 2013	% change	Q1 2013	% change	Q1 2013	% change	Q1 2013	% change
<i>In €m IFRS</i>														
France	3,805.1	- 10.8	337.6	3.8	389.0	4.1	655.9	2.1	118.5	- 1.0	0.0	NS	5,306.0	- 7.8
Italy ⁽¹⁾	468.5	22.8	5.5	50.4	4.1	NS	43.1	23.8	0.0	NS	0.0	NS	521.1	23.7
Portugal ⁽²⁾	2.7	16.0	0.0	NS	0.0	NS	6.1	71.5	0.0	NS	0.0	NS	8.9	49.8
Other (Europe) ⁽³⁾	0.5	NS	420.5	NS	0.0	NS	0.6	NS	0.1	NS	1.1	NS	422.9	NS
Brazil	16.7	- 14.2	460.7	26.4	113.6	- 10.4	89.5	10.1	3.3	NS	72.9	3.6	756.8	14.0
Argentina	1.4	15.5	0.0	NS	3.1	14.4	10.4	4.6	0.0	NS	0.0	NS	15.0	7.5
Spain ⁽⁴⁾	40.9	72.5	4.5	- 84.9	2.4	- 5.7	5.2	- 65.5	0.0	NS	0.0	NS	53.0	- 55.8
Cyprus	14.4	- 11.6	0.0	NS	4.6	- 43.6	0.0	- 96.0	4.9	- 10.7	16.5	- 2.2	40.6	- 15.2
Ireland	0.0	- 100.0	1.4	- 99.7	0.0	NS	0.0	NS	0.0	NS	0.0	NS	1.4	- 99.7
Sub-total Inter-national	545.2	10.2	891.4	NS	127.9	- 9.7	155.0	6.5	8.4	22.3	90.5	3.8	1,818.4	42.6
TOTAL	4,350.3	- 8.6	1,229.0	63.9	516.9	0.3	810.9	2.9	126.9	0.3	90.5	3.8	7,124.5	1.4

(1) CNP Italia branch, CNP UniCredit Vita, CNP BVP Italy

(2) CNP BVP Portugal

(3) Primarily Greece

(4) CNP España branch, CNP Vida and CNP BVP Spain

CNP UNICREDIT VITA Revenue by Segment

	IFRS		French GAAP	
<i>In €m</i>	Q1 2013	% change	Q1 2013	% change
Savings	434.8	+ 30.4	592.1	+ 49.9
Pensions	5.5	+ 50.4	5.5	+ 50.4
Personal Risk	4.1	+ 189.3	4.1	+ 189.3
Term Creditor Insurance	11.3	+ 13.1	11.3	+ 13.1
TOTAL	455.6	+ 30.8	612.9	+ 49.5

CAIXA SEGUROS Revenue by Segment

	IFRS		French GAAP	
<i>In BRLm</i>	Q1 2013	% change	Q1 2013	% change
Savings	44.1	- 6.6	297.8	- 1.3
Pensions	1,214.8	+ 37.5	1,214.8	+ 37.5
Personal Risk	299.4	- 2.6	299.4	- 2.6
Term Creditor Insurance	236.1	+ 19.8	236.1	+ 19.8
Property & Casualty	192.2	+ 12.7	192.2	+ 12.7
Health Insurance	8.8	+ 175.5	8.8	+ 175.5
TOTAL	1,995.4	+ 24.0	2,249.1	+ 20.7

CNP BVP Revenue by Segment

	IFRS		French GAAP	
<i>In €m</i>	Q1 2013	% change	Q1 2013	% change
Savings	64.2	- 18.6	92.5	- 29.7
Pensions	0.1	- 99.8	0.1	- 99.8
Personal Risk	2.4	- 4.8	2.4	- 4.8
Term Creditor Insurance	9.3	- 50.9	9.3	- 50.9
TOTAL	76.0	- 40.9	104.3	- 42.4